



ANNUAL REPORT 2021



Image source: Gavi

CONTENTS

Overview	1	Financial Summary	23
Our International Partnership	3	Income and Expenditure	24
Chair Report	4	Acknowledgements	26
Chief Executive Report	5	Contact Us	28
2021 at a glance	6		
Grassroots/Advocates	9		
Our Campaigns	10		
Leadership Awards	14		
Impact	16		
Our Voice	17		
Organisational Learning	19		
Directors List	20		



This Annual Report represents the achievements and financial report of Results International (Australia) Inc for the year ended 31 December 2021. Results is a not for profit organisation incorporated as an Association in New South Wales.

Results is a secular, non-partisan and non-profit organisation. While we, our volunteers and our partners advocate to educate and inform parliamentarians and government, this is carried out in a non-partisan way to all members of the government, opposition and minor parties and their advisors in accordance with the Results Non-Development Policy.

As a registered charity with Deductible Gift Recipient (DGR) status, donations of \$2 or more to Results International (Australia) are tax deductible in Australia.

Results complies with Australian Charities and Not for Profits Commission (ACNC) regulations.





Image source: Global Fund/Esiebo

Results is an Affiliate Member of the Australian Council for International Development (ACFID) and shares ACFID's vision of a world where all people are free from extreme poverty, injustice and inequality, and where the earth's finite resources are managed sustainably.

The organisation conducts its activities with integrity and accountability, and adheres to the ACFID Code of Conduct and the ACFID Fundraising Charter as they apply to its sphere of operations in Australia.

Results is committed to securing the privacy and confidentiality of personal information in accordance with the Privacy Act 1988 (Commonwealth) and Australian Privacy Principles. For more information check our privacy statement [here](#).

To provide feedback or make a complaint about our activities please contact us on (02) 9134 9983 or email office@results.org.au.

A printed copy of this report is available on request.



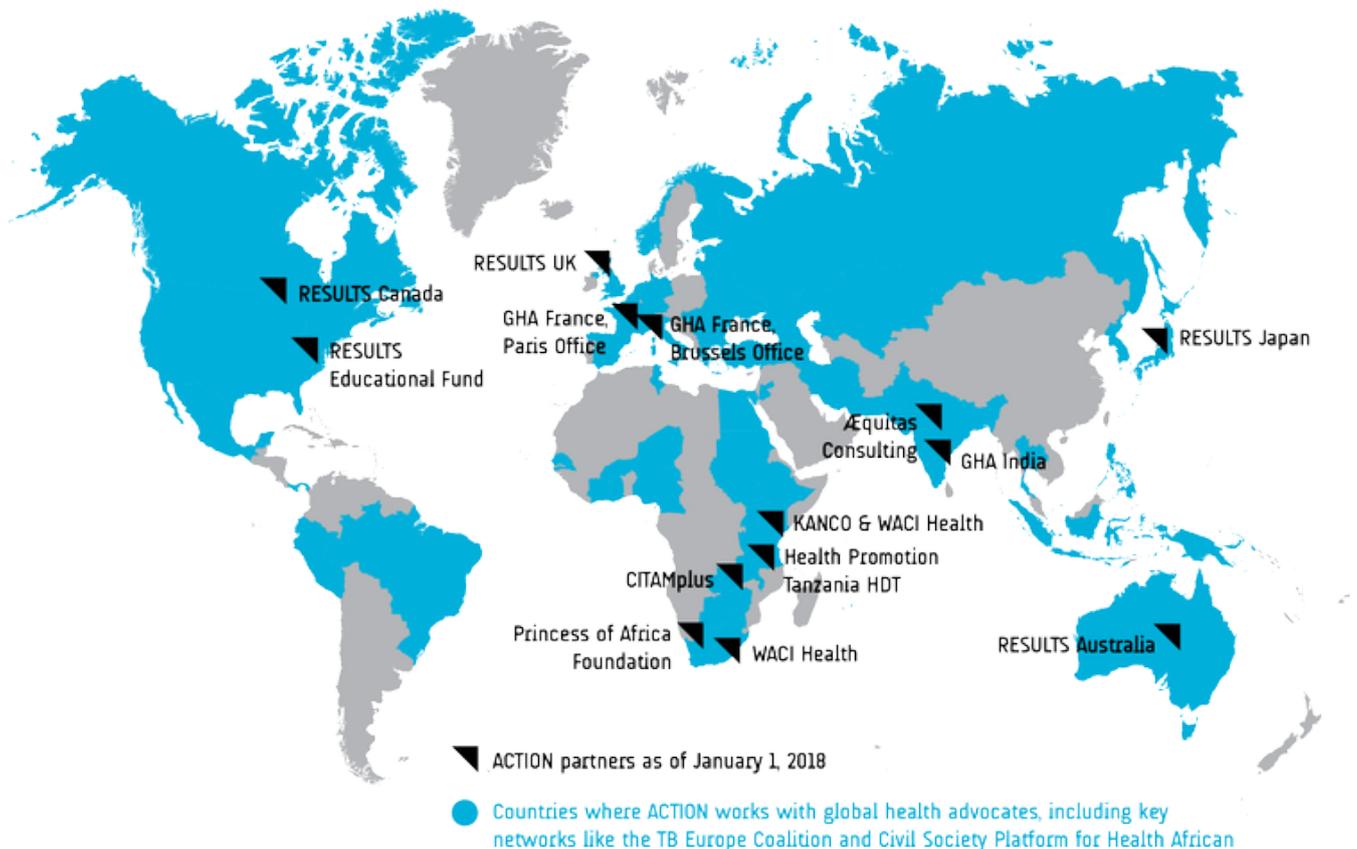
AUSTRALIAN
COUNCIL
FOR
INTERNATIONAL
DEVELOPMENT

Our International Partnership

Results International (Australia) is a member of two international advocacy partnerships: Results and ACTION.

Results Australia is one of seven Results organisations worldwide; other Results partners are based in Canada, Japan, Korea, the United Kingdom and the United States.

ACTION is a global partnership of 14 like-minded organisations working across the northern and southern hemispheres whose expert staff work to educate, inform policymakers and mobilise resources to fight diseases of poverty and achieve equitable access to health.



The territorial boundaries of countries as shown on this map are neither accurate nor authentic, and do not represent the actual and sovereign claims of any government.

Chair Report



In my first year as Board Chair, I am pleased to report that we have a strong and committed Board supported by expert Advisory Board members. Our CEO and executives have had a very successful year in delivering many of the organisational goals and objectives. We now have a strong platform to continue evidence-based advice on key health related issues that will make an impact in reducing global poverty.

The Board has supported the organisational changes instigated by our CEO. This has already delivered enhanced activity through social media, building our brand and greater recognition by the media. Our strategy is to deliver greater impact in our advocacy therefore be more successful in achieving our mission to address the causes and stem the consequences of extreme poverty. This year we were also successful in securing additional funding to deliver greater results. Over the last two years as the world grappled with a pandemic we have lost critical progress in the fight against other diseases including TB, HIV and malaria. The highest incidence of TB globally is in our region. We will need greater support from many countries including Australia to address these issues.

The Board conducted a successful annual Leadership Awards event virtually in 2021, in categories recognising the important leadership of key politicians, media, NGOs, corporations and importantly our volunteers.

Volunteers are critical to the success of this organisation. Being a national organisation, Results is privileged to have volunteers right across Australia. They are well trained by our staff and know how to advocate to parliamentarians, the media and their local communities.

We would like to thank our corporate partners who have supported us during the year. Special mention and thanks to Qiagen for its financial contribution and ongoing commitment to eliminating TB. We would welcome more corporations and partners that are aligned to our mission to join us as we address global poverty challenges.

We are fortunate to have strong partners who, despite the health restrictions, assisted in campaigns such as World Polio Day and World TB Day. Results continues to be very well respected by all political parties. They understand the need for the Australian government to maintain funding for global health initiatives and to address the challenges facing poor communities.

This year has seen changes at both the Board and Executive level. Our long serving Chair, Chris Franks stood down after more than six years on the Results Board, majority as Chair. She led the Board and the organisation through challenging periods and was instrumental in establishing a sustainable and respected organisation.

Mia Bromley and Rex Shaw stepped down as Directors. Rex also held the position of Treasurer and his financial skills were a great asset. We welcome new Directors Jeanmaree Furtado and Terina Stibbard. Jeanmaree comes with strong financial experience and has stepped into the Treasurer's role. Terina has a background in international development.

Special thanks to our CEO, staff, volunteers, directors and partners for a very successful year and for helping build a world without poverty.

Chief Executive Report



2021 was once again a year of heartache but also one of hope and transformation. With 3.55 million people dying of coronavirus, the death toll was significant.

However it was also the year we saw the roll out of COVID-19 vaccines across the world. Vaccines have been a game changer in the management of COVID-19 for millions of people. However progress has been uneven and far too slow in many low income countries. We believe a person's place of birth should not determine their access to life saving vaccines. Results has been working with a number of lead partners on the #EndCOVIDForAll campaign to make sure that everyone, everywhere gets vaccinated, regardless of their socioeconomic status.

The single biggest threat to global health is climate change. This International Women's Day, Results partnered with Global Citizen, UN Women and the Asia Foundation to deliver a national event focusing on the impacts of climate change on poor communities and the need to empower women and girls as change makers across the world. We were delighted to share the stage with Natasha Stott Despoja, Jane Sloane, Ari Gorring and Alvina Lillie Soaki Ereka.

2021 also saw humanitarian crises envelope Afghanistan and Myanmar. As is so often the case, women and children have been especially vulnerable. Results publicly [called for](#) the Australian Government to place sanctions on the military junta in Myanmar. Results also joined with partners at Action, journalists, young Afghan leaders and global health experts for an [international event](#) examining the impacts of the Taliban takeover in Afghanistan.

Panelists called for the urgent establishment of a humanitarian pathway to deliver food, water and medical supplies to the people of Afghanistan.

Amongst this global backdrop, Results staff, advocates, directors and partners worked harder than ever to push for high impact investments that change lives and the prospects of whole communities. We believe that investing in health, education, nutrition and women and girls, is one of the best ways we can address poverty and promote human flourishing.

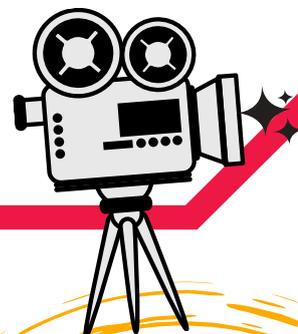
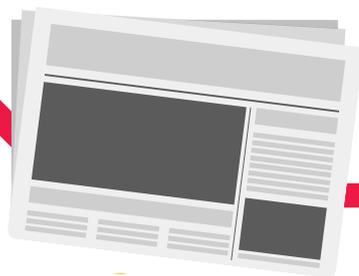
I could not be more thankful for the professionalism, dedication and commitment of the Results staff. Over the course of another tough year, they demonstrated not just grit and determination but also the values that shape our organisation: integrity, trust and respectful relationships. Part of what makes this organisation successful, is our commitment to respectful relationships with and between staff, advocates, directors, partners and parliamentarians.

None of our work would be possible without the support of all of you - our generous donors, supporters, corporate partners and tireless campaigners. I personally thank each and every one of you for your ongoing support.

Negaya Chorley

2021 at a glance

Strong media coverage of our work in **The Australian** and on the **ABC**

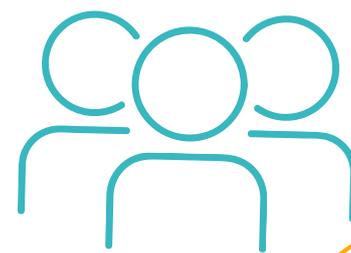


International Women's Day & TB Parliamentary online events



25 Group Members

3700 Supporters



8 Lead Advocacy Groups*

*one in each State and Territory



Growth on social media

107%

\$11,555

raised for our City2Surf



fundraiser, from

28 participants

across **4** states & territories

2021 at a glance

\$180 million

committed by the Australian Government for global education. Results staff and advocates brought together **activists, parliamentarians, experts and international guests in an industry-wide event** to unlock this crucial funding which will support children in low-income countries access education.

50+

locations across Australia lit up **red** for the global World TB Day Campaign



An impressive **7** Federal Parliamentarians rose to acknowledge World TB Day and call for greater action on TB prevention and treatment

10

prominent Australians joined in an open letter to the Prime Minister to call for greater vaccine equity



Image source: DFAT

Grassroots/Advocates

In a challenging year for advocacy, we worked together with advocates to pioneer new and effective ways of COVID-safe campaigning, and helped support the #EndCOVIDForAll initiative to secure 60 million COVID-19 vaccines from our Government for neighbouring countries. Some of the biggest campaigns our advocates worked on included:

Light Up Red for TB: In our quest to build awareness of the impacts of TB, one of the biggest diseases of poverty, this campaign was bound to attract some attention. To mark World TB Day on 24 March, our Results Advocates took the lead in organising more than 50 locations across Australia - in all six states plus the ACT - to be lit up bright red. They lit up town halls, water towers, even a ship! When inquisitive bystanders noticed the colourful buildings, our advocate groups were there to educate them about TB in their communities. Some groups met with their Local Mayors, and presented them with a plaque of recognition for their participation in this global campaign.

Raise Your Hand for Global Education: In July, five of our advocate groups brought together an online meeting of 77 activists, parliamentarians, like-minded organisations, and international guests to share their passion for improved global education outcomes. Julia Gillard AC, former Prime Minister of Australia and former Chair of the Global Partnership for Education (GPE) Board, spoke at the event. Together, we demonstrated that there is broad-based support for Australia to fund global education, and helped to unlock a \$180 million commitment from the Australian Government.

World Polio Day: Many of our advocates submitted letters to the editor to national newspapers, to mark World Polio Day on 24 October. They wrote about the importance of childhood vaccinations, and the ongoing need to ensure that polio is finally fully eradicated.

In 2022, we look forward to launching an exciting new Fellowship Program to train the next generation of global health advocates and changemakers.



WORLD TB DAY 2021





OUR CAMPAIGNS

Tuberculosis

2021 was once again an unprecedented year. We learnt the extent of the catastrophic impact COVID-19 has had on the fight against TB worldwide, with the number of people dying from TB increasing for the first time in more than a decade. This brought into sharp focus the ongoing importance of our work as advocates if we are to realise the shared aspiration of ending TB by 2030.

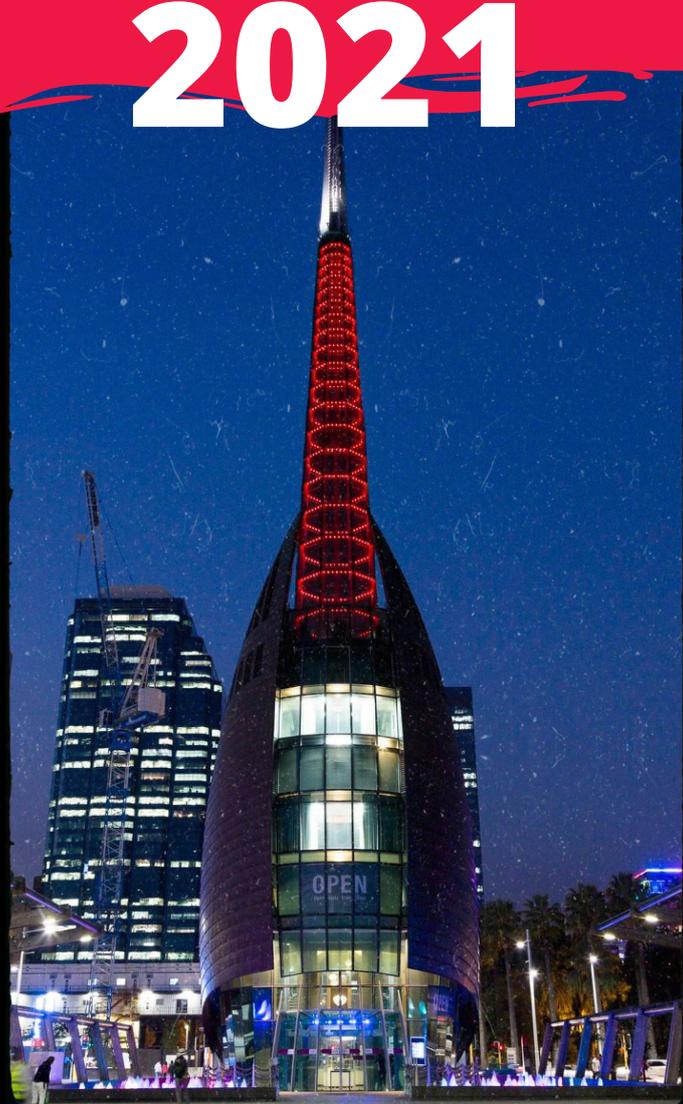
To mark World TB Day on March 24, we once again held our annual Parliamentary Event featuring leading experts on infectious diseases and health security both within Australia and abroad. We also took part in the global Light Up Red for TB campaign to raise awareness about this silent pandemic. An impressive seven MPs and senators rose in Parliament to acknowledge World TB Day and call for greater action on TB prevention and treatment.

“Australia has a very particular role in providing leadership in the Pacific region. 60% of cases of TB are actually occurring on our doorstep in the Asia-Pacific region.”

Sharon Claydon MP
Co-Chair of the Australian Tuberculosis Caucus



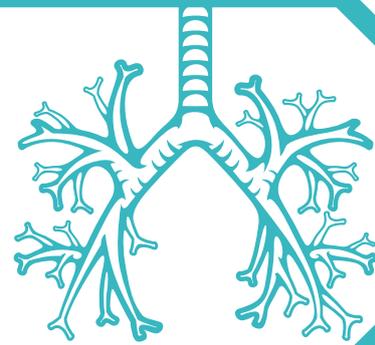
WORLD TB DAY 2021



The Australian TB Caucus convened its final meeting for the year in October, where Members heard from Professor Justin Denholm, Medical Director of the Victorian Tuberculosis Program, and resolved to take action on the important issue of latent TB infection here in Australia. This is important because while TB incidence is low in Australia, there is still work to be done to eradicate TB in our community.

In 2022 we look forward to strengthening our TB advocacy, including calling for greater investment in global health infrastructure and working with our partners to increase Australia's contribution to a critical global mechanism for ending TB - the Global Fund to Fight AIDS, Tuberculosis and Malaria.

**More than 4,000 people
die of TB every day,
among them 700 children**



Raise Your Hand For Global Education

This year, we joined a global campaign to help transform the global education system. Despite significant progress on education over the last two decades, 53% of children in low- and middle-income countries still cannot read by the time they finish primary school, and nearly a quarter of a billion children are completely excluded from education. Global progress has been further eroded by the socioeconomic impacts of COVID-19.

Faced with this challenge, our solution was to help improve financing for global education efforts, specifically through the Global Partnership for Education (GPE). GPE is the world's only education partnership dedicated exclusively to strengthening education systems in lower-income countries. For every \$1 invested through the GPE Multiplier facility, they have helped to mobilise \$3.90 in external funding.

The GPE held its Global Education Summit in July, raising over \$4 billion in pledges, plus a commitment of \$196 billion in domestic education financing over the next five years. Results brought together former Chair of the GPE Board and former Prime Minister of Australia, Julia Gillard AC with dozens of other key stakeholders including a youth activist from Vietnam in our own national event, highlighting the widespread support for Australian investment in global education. This was a key step leading up to the Australian Government's pledge of \$180 million to the GPE.

#EndCOVIDForAll

Results is proud to be one of five leading Australian agencies advocating for global vaccine equity as a partner in the #EndCOVIDForAll campaign. Bringing together over 200 business, faith, union, tourism, and academic groups, we are calling on the Australian Government to contribute its fair share in the global response to COVID-19.

Inaction is simply not an option. It's estimated 150 million more people will end up in extreme poverty as a result of the pandemic. Inaction risks reversing decades of hard won gains in poverty reduction, health, education, food security, and gender and disability inclusion.

Without rapid and widespread vaccination, there is a significant risk that variants will not respond to existing vaccines or boosters.



That's why in 2021, Results joined together with Australia's leading global health and aid organisations to co-author an expert report - A Shot of Hope - making the case for an ambitious, expansive, and intelligent investment to vaccinate the world. To date, we have successfully secured over 60 million vaccine doses for our region and over \$600 million dollars in investment, but it's not over yet.

The rise of the Omicron variant across the world in late 2021, once again reaffirmed the critical need for rapid, and widespread vaccination. Without this, there is a significant risk that variants will not respond to existing vaccines or boosters, similar to what has been seen with multi-drug resistant tuberculosis.

In response, we helped gather 10 prominent Australians to write an Open Letter to the PM on Global Vaccine Equity. Signatories included some of Australia's leading voices including Jane Halton AO, Jennifer Westacott AO, Professor Brendan Crabb AC, Professor Sharon Lewin AO & Tim Costello AO.

This left a significant impression on key decision-makers and continues to receive strong media coverage.

In 2022, Results will continue leading the push for Australia to commit its fair share to the COVAX facility, in addition to our regional commitments and advocating to the next parliament on the importance of strong investment in pandemic preparedness and response, and global health infrastructure.

Our tireless campaign work continues in 2022.

Image: The Global Fund



Leadership Awards

We were thrilled to be able to celebrate and acknowledge the outstanding advocates, parliamentarians, journalists, and partner organisations helping end global poverty in the 2021 Results Leadership Awards.

The theme for the event was **'Where to now - how does the Asia Pacific region recover from the impacts of COVID-19'**, and we were joined by guest speakers Professor Stephen Howes, and Marie-Ange Saraka-Yao from Gavi, the Vaccine Alliance.

We are delighted and proud to work with people and organisations who, like Results, see the immense value and importance of investing in health programmes that will help end extreme poverty.



2021 Leadership Award Winners

Political Leadership: Federal Member for Newcastle Ms Sharon Claydon. Ms Claydon is a champion of social justice causes and has been a co-chair of the TB Caucus alongside the Hon. Warren Entsch since 2019. Ms Claydon has shown strong leadership in advancing engagement and investment in the issue of TB, a disease that killed an estimated 1.5 million people in 2020 and disproportionately affects our region (the Asia-Pacific).

Results Advocate Leadership (more than 12 months): Ashra Anver and Bruna Contro de Godoy. Ashra and Bruna are passionate advocates for global health equity and have demonstrated excellent leadership on the issues of COVID-19, polio and TB.

Results Advocate Leadership (less than 12 months): Daniel Child. Daniel is a committed and determined advocate and leader. He has helped organise events, written blogs and met with federal parliamentarians to advance global health equity.

Media Leader Award: Kate Lyons (Pacific Editor, The Guardian). Ms Lyons has done excellent reporting capturing the reality of life in the Pacific during the pandemic. Her recent work in producing the Guardian's 'Impossible Choice' podcast, is both timely and essential listening when we consider the impacts of climate change on Pacific Islanders.

Not-For-Profit Partner Award: Micah/the #EndCovidForAll Campaign, and campaign lead Matt Darvas specifically, are being recognised for helping to secure over \$1 billion in funding to support countries in our region respond to and recover from the impacts of the pandemic.

Corporate Leadership Award: MinterEllison for working with Results to produce a groundbreaking report 'The right to health, lessons for COVID-19 from the history of HIV' that outlines the concept of the 'right to health' and its implications for access to COVID-19 treatments and vaccines, especially for poor countries in our region.



CITY2SURF 2021



Impact

Whilst 2021 brought many challenges, we were delighted to see our dedicated supporters out in the community, tirelessly raising funds and awareness for Results Australia.

Despite difficult circumstances and changing guidelines, our supporters found innovative and COVID-safe ways to raise money and help us in our mission of building a world without poverty. They took part in virtual fun-runs, virtual events and raffles, and bought GoodWill Wine by the case - all in support of Results Australia.

The highlight of our fundraising year was the virtual City2Surf event. Held on the International Day for the Eradication of Poverty, we had 28 fundraisers across four states and territories running, jogging and walking 14km through their local neighbourhoods. Through the generosity of our participants and their supporters, we raised a record \$11,555 for the 150 million people who have been pushed into poverty since the start of the COVID-19 pandemic. We sincerely thank all who took part in the event, including our Board and Advisory Board members, and some of our incredible Advocates who raised over \$1,100!

We would also like to thank and acknowledge the individuals and organisations who gave so generously to our Appeals and as members of our Regular Giving program. We are so appreciative of your commitment to building a world where everyone can go to school, eat nutritious food and live free from deadly diseases.



Image: Global Partnership for Education



CITY2SURF 2021





OUR VOICE

2021 was a strong year for Results' brand and communications reach, effectively utilizing a range of platforms to voice our impact and advocacy. We were thrilled to be featured in a variety of traditional media to raise the profile of the issues we advocate on.

Website engagement and social media presence has steadily increased as the organisation continues to grow. Our audience is made up of a vast variety of supporters and Advocates, as well as MPs, research and medical professionals, and international global health organisations. We're excited to continue growing in this space and further our reach to educate, encourage, and uplift our supporters in our mission to end extreme poverty.

2022 will see the implementation of targeted content strategies which will support us to grow our audience across the industry, and drive engagement with the general public.

CEO Negaya Chorley
in **The Australian**

Negaya Chorley, Australian chief executive of Results International, says the military's control over scarce vaccines, its targeting of medical workers – among the first to go on strike – and restrictions on access to treatment amounts to “weaponising Covid-19 to crush its opponents”. “Six hundred doctors and nurses who would normally be on the frontline response to Covid are in hiding and fearing for their lives. All the services that would normally be in place to fight a pandemic are under attack,” Ms Chorley told *The Australian*.

“We have heard reports of PPE and oxygen confiscated for use exclusively by the military and of vaccines being hoarded for use exclusively by the military. Every single report from our partners is that Covid is absolutely rampant. There are huge lines at crematoria.”

And, while it may sound like something that is only a problem in developing nations, there are up to one million people in Australia right now with a latent form of the disease.

One Australian who knows the devastating toll the disease can take is 27-year-old nursing student and restaurant hostess Demi Mason from Perth.

Results Advocate Demi Mason
in **news.com.au**

Results Advocate Nicholas Gould
in the **Star Journal**

Results advocate Nicholas Gould said Australia should do more to help eradicate the disease in the Indo Pacific region.

“Some of our nearest neighbours have the highest TB rates in the world, including Papua New Guinea which is now struggling with runaway Covid infections and a straining hospital system at the same time.

“The Covid-19 crisis means it’s more important than ever that we assist our neighbouring countries in dealing with the impacts of TB, and don’t fall behind in eradicating this disease not just in Australia but across our region.”

FIFTY buildings nationwide, including Canberra landmarks such as Old Parliament House, will turn red tomorrow (March 24) to raise awareness for Australians suffering from Tuberculosis (TB).

Last year, more than 1000 Australians required treatment for Tuberculosis, while another million carried a latent form of the virus, according to the Results Canberra Advocacy Group, who organised the campaign here in the ACT.

Results Advocate David Bailey
and the Canberra Advocacy Group
in **Canberra City News**

Results Advocate Dr Janice Tan
in **racp.org.au**

Ongoing epidemic remains among world’s deadliest

GP Dr Janice Tan explains how an ‘ancient disease’ mostly found thousands of kilometres away still impacts Australia.

Organisational Learning

Results is an organisation committed to continuous improvement and one that embraces a healthy degree of risk taking so we can continue to grow, innovate, and learn.

This means reflecting on what we would do differently and/or the areas we can strengthen into the future. **Over the course of 2021, Results:**

- **Learnt about the importance of robust systems to retain organisational knowledge.** Moving forward we are committed to putting in place the right technology platforms to track campaign planning, implementation, and monitoring in addition to broader organisational initiatives to ensure we capture our knowledge and decision-making.
- **Re-doubled our commitment to diversity,** including looking at the composition of the Board, Staff and our Advocates and putting in place policies and practices that are more inclusive and representative of the communities we serve.
- **Learnt about the importance of communicating our impact.** Whilst Results has a remarkable history of achieving significant campaign wins that have impacted the lives of millions, we could do a better job of communicating our impact to partners and the broader Australian public. Moving forward we are publishing a 'Case for Support' that outlines our history, captures our impact and our unique theory of change. We are also committed to better capturing our impact on our website and social media platforms.

Directors List



Ted Wziontek - Chair

GAICD, BE, B Com, B Econ, GAICD, CPA

Ted is a non-executive director with over 20 years experience in public, private and not for profit organisations. He was CEO and senior executive in industrial, infrastructure and resource sectors, in the Americas, Asia and the Middle East. His expertise is strategic planning, operational excellence, government relations, and finance and risk management. He is Chair of Catholic Care, Director of North Sydney Community Services Ltd and Growing Potential Ltd.

He is also a member of AICD and CPA. Director since 2019.



Jeanmaree Furtado - Treasurer

B. Financial Administration (UNE), CA

Jeanmaree is a member of the Institute of Chartered Accountants Australia and New Zealand. She commenced her finance career in the audit division of a global professional services firm and has over 30 years experience, specifically within banking, credit, treasury, debt and equity capital markets and the not for profit sector. She is a Trustee of the Intelligent Foundation and is a regular volunteer for various charities and community groups. Director since 2021.



Terina Stibbard JP - Director

GAICD, MIntDev, MWkPlcTrng

Terina is the Director Disability and Inclusion at St Vincent de Paul Society NSW. She has over 30 years of experience in country delivering community and international development programs in Australia, Africa, South East Asia and Oceania. Her expertise extends to HIV and AIDS, tuberculosis and malaria as well as maternal health and nutritional programs. Terina is a strong advocate for improved quality outcomes for those experiencing disadvantage. Director since 2021.



Florian Grenier - Director

MAICD, CIA, MMgmt, MBA

Florian is a senior business advisor with a focus on strategy and risk management. He brings international commercial experience across multiple industries. Director since 2018.

Directors List



Jutta Rieger - Director

MEng, MBA

Jutta Rieger has 20+ years of international leadership experience in the commercial sector across Australia, Asia and Europe. She has executive leadership & management experience in marketing products and services to diverse industries including the healthcare sector and government. Director since 2019.



Luke Mitchell - Director

MA, GAICD, FAIM

Luke Mitchell's background is IT and systems engineering and has 20+ years of board and operational experience running large scale MNC businesses. He was a founding director and Deputy Chair of Variety the Children's Charity (Hong Kong). Director from 2013-2019.



Marcus Marchant - Director

LLB, BComm, MBA GAICD

Marcus Marchant is a senior digital and marketing executive using digital channels to create value, connect people and drive innovation. He is a Graduate of the AICD and sits on other not for profit boards in the innovation and business advisory sectors. Director since 2017.



Rob Shwetz - Director

MBA, GAICD other postnominals

Rob is Co-Founder of The Growth Activists and has over 20 years of executive experience in media, publishing and advertising in Canada, Australia, Vietnam and Hong Kong. His expertise is digital innovation and creativity, marketing and communications across automotive, government, travel, media and entertainment industries. Director since 2018



Mia Bromley - Director

FAICD, BA, Grad Dip Sec Edu, MPH

Mia is a Director with the Victorian Department of Health in the COVID-19 Response. She has particular expertise in health system planning and funding models. Director since 2015.

Directors List



Chris Franks AM - Chair

BA, MMgmt, FAICD

Chris is a company director with more than twenty years governance experience on commercial, financial and not for profit Boards. She is Chair of Women in Aid & Development and a Director of Gateway Bank, a past Chair of ACFID Code of Conduct with executive experience in sales & marketing, fundraising, consumer research and customer service. Director since 2014.



Rex Shaw - Treasurer

BComm, MBA

Rex is a qualified Accountant & MBA with CFO experience, sound strategic leadership and excellent financial & analytical skills. Rex has extensive volunteering experience in Australia and Overseas. Director since 2017.



Negaya Chorley - CEO

Negaya joined Results as CEO in April 2020. With 20 years' experience in human rights, she has led a number of organisations spanning refugees, youth development and women's rights in addition to leading UNICEF Australia and Caritas Australia's policy influencing work.



Financial Summary

How we raised our funds:

Results receives the majority of its funds from a grant provided by RESULTS Educational Fund (US) which is in turn funded by major US philanthropists. In 2021, we received \$629,716 with additional income from donations, both monetary and non-monetary, local fundraising and other activities bringing our total income to \$742,550. The Board is aware of the risk posed by having a large proportion of its funding sourced from overseas grants, so the CEO and Board continue to work hard to create new income streams and increase and diversify our income from a range of other supporters and donors to ensure Results has a strong, local and sustainable income stream.

How we spent our funds:

63% of our funds were spent on community education to guide and invest in skills development to amplify the voices of our volunteers. It enabled volunteers to attend training, workshops, visits to advocate to MPs and Senators in Canberra, write effective letters and undertake other activities described in this report. Due to COVID-19, our fundraising activity was restricted and expenditure on fundraising was minor. Only 35% was spent on essential administration and accountability expenses including auditing and IT costs. This allows more funds to be directed to our core campaigning.

Our current financial position:

Careful management of expenditure in this difficult year enabled a surplus of \$33,604. Retained earnings are important to ensure we are in a position to continue to achieve impact in the years ahead. This boosted retained earnings to \$367,832 at year end which, combined with the cash at bank of \$767,525 at 31 December, 2021, provides confidence to pursue planned activities for 2022

Income and Expenditure

RESULTS INTERNATIONAL (AUSTRALIA) INC

STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2021

	Note	2021 \$	2020 \$
ASSETS			
CURRENT ASSETS			
Cash and Cash Equivalents	2	676,525	596,291
Trade and Other Receivables	3	180,714	176,241
TOTAL CURRENT ASSETS		<u>857,239</u>	<u>772,532</u>
TOTAL ASSETS		<u>857,239</u>	<u>772,532</u>
LIABILITIES			
CURRENT LIABILITIES			
Trade and Other Payables	4	18,967	17,147
Advance Income	5	444,937	382,118
Provisions	6	24,372	30,966
TOTAL CURRENT LIABILITIES		<u>488,276</u>	<u>430,231</u>
NON-CURRENT LIABILITIES			
Provisions	6	1,131	8,073
TOTAL NON-CURRENT LIABILITIES		<u>1,131</u>	<u>8,073</u>
TOTAL LIABILITIES		<u>489,407</u>	<u>438,304</u>
NET ASSETS		<u>367,832</u>	<u>334,228</u>
EQUITY			
Retained Earnings	7	367,832	334,228
		<u>367,832</u>	<u>334,228</u>

Income and Expenditure

RESULTS INTERNATIONAL (AUSTRALIA) INC

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2021

	2021	2020
	\$	\$
Income		
Donations and Gifts		
Monetary	55,089	72,113
Non-monetary	19,230	19,230
Bequests and Legacies		
Grants		
Other overseas	629,716	675,169
Investment income	245	469
Other income	38,270	76,435
TOTAL REVENUE	<u>742,550</u>	<u>843,416</u>
Expenditure		
International programs		
Community education	442,243	537,200
Fundraising costs		
Public	13,738	13,553
Accountability and Administration	233,735	162,391
Non-monetary Expenditure	19,230	19,230
TOTAL EXPENDITURE	<u>708,946</u>	<u>732,374</u>
EXCESS/(SHORTFALL) OF REVENUE OVER EXPENDITURE	<u>33,604</u>	<u>111,042</u>
OTHER COMPREHENSIVE INCOME		
Other Comprehensive Income	-	-
TOTAL OTHER COMPREHENSIVE INCOME	<u>-</u>	<u>-</u>
TOTAL COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO MEMBERS	<u>33,604</u>	<u>111,042</u>

Acknowledgements

Thank you to our valued volunteer advocates, donors and supporters.

Never forget that **you are the heart of Results** and our success is your success, thanks to the many and varied ways that you invest yourself in Results – you volunteer, advocate, donate and work alongside us and we appreciate and acknowledge your hard work and commitment in long and ongoing campaigns. A huge thank you to our advocates for running successful fundraising events in their local communities during the year.

We don't currently apply for or receive government funds – that would undermine our independence and ability to be fearless and forthright in our advocacy.

Currently we receive overseas grants from organisations with a conscience, and we would like to extend a thank you to RESULTS Educational Fund (US) for their confidence in our work.

We rely on, and are very grateful for, your individual tax-deductible donations, especially regular monthly commitments and lifetime membership gifts. Results' grant funding is conditional on us receiving donations from members of the Australian community.

This means that every donation is vital so we ask that you once again consider a gift to support the advocacy work of Results by donating online at www.results.org.au or by calling us on (02) 9134 9983.

**Never doubt that a small group of thoughtful,
committed citizens can change the world:**

indeed, it's the only thing that ever has.

– Margaret Mead



Special thanks to the following partners -
together, we are helping end global poverty.

Brennan Family Foundation



enspira financial



Burnet Institute
Medical Research. Practical Action.



Contact Us

There are many ways you can help Results grow, flourish and make greater strides toward its vision of a world without poverty:

- [Become an advocate](#)
- Volunteer your time
- [Make a donation](#)
- Leave a bequest
- Support an event or fundraising activity
- Become a corporate partner

23/100 Walker Street, North Sydney NSW 2060

02 9134 9983

results.org.au



[Results Australia](#)



[ResultsAustralia](#)



[results_australia](#)



[RESULTS_AU](#)

Image: DFAT



results

THANK YOU.