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#### **ACKNOWLEDGEMENT OF COUNTRY**

Results International (Australia) acknowledges the traditional custodians of the lands on which we advocate for change. Our staff and advocates are based throughout Australia.

We recognise Aboriginal and Torres Strait Islander peoples' enduring relationship with their lands, waters and cultures, and honour their elders past, present and emerging.

We acknowledge that sovereignty over these lands was never ceded, and that First Nations peoples continue to suffer the impacts of colonisation and systemic discrimination.

## **OVERVIEW**



This Annual Report represents the achievements and financial report of Results International (Australia) Inc (henceforth referred to as "Results Australia" or "Results") for the year ended 31st December 2022. Results is a not for profit organisation incorporated as an Association in New South Wales.

Results is a secular, non-partisan and non-profit organisation. While we, our volunteers and our partners advocate to educate and inform parliamentarians and government, this is carried out in a non-partisan way to all members of the government, opposition and minor parties and their advisors in accordance with the Results Non-Development Policy.

As a registered charity with Deductible Gift Recipient (DGR) status, donations of \$2 or more to Results Australia are tax deductible in Australia.

Results is an Affiliate Member of the Australian Council for International Development (ACFID).

We share ACFID's vision of a world where all people are free from extreme poverty, injustice and inequality, and where the earth's finite resources are managed sustainably.

The organisation conducts its activities with integrity and accountability, and adheres to the ACFID Code of Conduct and the ACFID Fundraising Charter as they apply to its sphere of operations in Australia.

Results is committed to securing the privacy and confidentiality of personal information in accordance with the Privacy Act 1988 (Commonwealth) and Australian Privacy Principles. For more information, please view our privacy statement at: <a href="mailto:results.org.au/privacy-policy">results.org.au/privacy-policy</a>.

To provide feedback or make a complaint about our activities please contact us via email at <a href="mailto:office@results.org.au">office@results.org.au</a>.
A printed copy of this report is available on request.





Results complies with Australian Charities and Not for Profits Commission (ACNC) regulations.

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## ABOUT RESULTS

We believe that no matter where people are born, everyone should have equal opportunities to fulfil their potential in life.

For the first time in history, humanity has the resources to end global poverty. What's missing is the political will. And if we want political will, we need people taking action, speaking to their local parliamentarian, and standing up for what they believe in. That's where Results comes in.

We are a non-partisan international aid and development organisation. We mobilise our national network of advocates with a shared mission to end extreme poverty. We advocate to Australian parliamentarians, with the aim of leveraging millions of dollars in Government funding for the world's poorest communities.

The impact we make starts with everyday people. For more than 35 years, we have recruited, trained, and empowered everyday Australians to participate in civic engagement and use their voice to influence political decisions on a global scale.

With head, hands and heart, Results has contributed to some of the biggest wins in the fight to end global poverty. From mobilising billions of dollars to alleviate diseases of poverty such as tuberculosis and polio, to ensuring millions more children have access to basic education - Results lives up to its name, and gets results.

#### **Mission**

To generate the political will to end extreme poverty.

#### **Vision**

An Asia-Pacific region free from extreme poverty.



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"I cannot think of an organisation more worthy than Results. They make those in public life think very carefully about how they should be helping those who need help most."

Hon Phillip Ruddock MP (Liberal), Former Attorney-General and Special Envoy for Human Rights

"Democracies work best when their citizens are actively engaged. Results give every citizen the opportunity to tell their government that they care about Australia being a good international citizen."

Hon Tanya Plibersek MP (Labor), Minister for the Environment and Water

# OUR INTERNATIONAL PARTNERSHIP

Results Australia is a member of two international advocacy partnerships: Results and ACTION.

Results Australia is one of five Results organisations worldwide; other Results partners are based in Canada, Japan, the United Kingdom, and the United States.

ACTION is a global partnership of 14 like-minded organisations working across the northern and southern hemispheres whose expert staff work to educate, inform policymakers and mobilise resources to fight diseases of poverty and achieve equitable access to health.





## **CHAIR'S REPORT**

For the first time in recent history, tuberculosis (TB) infections are increasing. Some 1.6 million people have died from TB in the last year with 5,400 in Papua New Guinea, our nearest neighbour.

Results Australia is a unique organisation in the Australian not for profit environment. Although we speak of our mission being to end extreme global poverty, we achieve this with a very clear focus on infectious diseases such as TB, malaria, and HIV.

Our strengths that differentiate us from all other not for profit organisations are based on a few key pillars.

#### **Global Partnerships:**

- Access to evidenced based information
- Global trending
- New research
- Access to global leaders

#### Grass roots volunteers:

- Dedicated volunteers across all states of Australia and the ACT
- Volunteers' access to local members of Parliament
- Well trained, enabling them to share and communicate locally
- National footprint

#### Non-Partisan:

- Objective and non-political
- Access to all political parties
- No government funding

We received strong support from a number of organisations, including investment from major American philanthropists. Through our partnership with the US-based ACTION Global Health Advocacy Partnership and RESULTS Educational Fund, which has now been in place for several years and for which we are very grateful, we have access to likeminded global organisations. The Board would welcome other like-minded organisations to join us in our campaigns.

I would like to thank Board members for their support and contributions during the year, in particular to outgoing director Florian Grenier for his contributions in strategy, risk and fundraising. We also welcome Ryan Turbill to the board, taking on the role of Secretary.

I congratulate the staff and executives and the strong leadership of CEO Negaya Chorley, as well as the Advisory Board.

Finally, I thank the volunteer advocates across Australia. The commitment and skills they have displayed throughout the year have been the foundations for our success.

**Ted Wziontek** 

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## **CEO'S REPORT**

2022 was another big year in our collective efforts to end global poverty. The world made progress in addressing COVID-19 and, as vaccines were rolled out globally, we were thrilled to see a reduction in COVID related deaths.

The pandemic is, however, far from over. The growing rates of Long-COVID are just one example. This multi-system disorder can be devastating and life defining for those people and families impacted.

We also saw setbacks in our joint efforts to achieve the Sustainable Development Goals. In so many parts of the world, women's rights, civil rights, and the right to health lurched backwards. For the first time in decades, TB deaths are on the rise. Results worked harder than ever to shine a light on this disease of poverty, to secure additional government funding and to set our sights high on ending TB once and for all.

There were several highlights throughout the year of which I am especially proud. To mention a couple of them:

We all know pandemics are devastating and to prepare the world for future pandemics, multilaterals like the Coalition for Epidemic Preparedness Innovations (CEPI) play a vital role. CEPI aims to have a vaccine ready within 100 days of the next pandemic. To adequately resource CEPI, Results called for a strong Australian Government investment of \$100 million. We were thrilled when the Australian Government delivered on our ask of \$100 million in March.

In December we held our annual Leadership Awards event and welcomed the Hon Gareth Evans AC KC to talk alongside Dominic Dwyer of the Youth National Security Strategy, and Thenu Herath, CEO of Oaktree. Gareth as elder statesman, and Thenu and Dominic as young changemakers, discussed how Australia can and must become a good international citizen - by acting strongly on climate, poverty, and inequality.

None of our achievements would be possible without a stellar team of staff and the broader Results community.

I could not be more thankful for the professionalism, dedication and commitment of the Results staff. Over the course of the year, they demonstrated not just determination but also the values that shape our organisation: integrity, trust and respectful relationships.

I am also thankful to our Directors and Advisory Board members for their steadfast commitment, wisdom and guidance.

Finally, none of our work would be possible without the support of all of you - our generous donors, supporters, partners and tireless advocates. I personally thank each and every one of you for your ongoing support and world-changing advocacy.

**Negaya Chorley** 

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## STRATEGIC PLAN 2022 - 2024

## Our vision for the world is bold and requires a strategy that sets us on a path to achieve impact at scale.

We have a proud 35-year history that has helped unleash billions of dollars in funding for antipoverty initiatives. In order to build on our legacy and continue to make an impact, we need to further define our unique value, be clear on the areas that are holding us back and shape a pathway that positions us well for the future.

In 2022, we finalised our new three-year Strategic Plan. Over the course of this three-year Strategic Plan we will commit to regularly reviewing the systems, policies and campaigns we have in place to ensure they are fit for purpose and are helping us meet our objectives and mission.

The following pillars will form the backbone of our strategic directions for the next three years:

## MISSION: To generate the political will to end extreme poverty.



## DRIVE IMPACT

We will expand the breadth and depth of our influence to drive the global health policy changes and resource commitments that measurably contribute to ending global poverty.



#### BUILD SUSTAINABLITY

We will continue to grow and expand our organisational revenue. This will enable Results to generate impact via key campaigns and support, and grow a model of grassroots advocacy.



## AMPLIFY OUR BRAND

We will deepen our influence on public policy through a stronger media presence. We will grow our partnerships with people and organisations who share our mission.

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# OUR WORK IN 2022

## **OUR IMPACT**

#### \$100m

**commitment to the Coalition for Epidemic Preparedness Innovations (CEPI).** CEPI is an innovative global partnership working to accelerate the development of vaccines against epidemic and pandemic threats. Crucially, as epidemics disproportionately affect low-income countries, CEPI aims to ensure that the price of a vaccine is never a barrier to access, and they are available to populations who are in the most need.





#### **50+ Locations**

**turned red as part of the annual Light Up Red for TB campaign.** Results was proud to lead this initiative again in Australia, which saw landmarks, buildings, bridges and monuments turn red to raise awareness for World TB Day. Our staff and advocates were on location where possible, to educate people about TB in their communities and Results' work in the fight against the disease.

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#### \$266m

commitment to the Global Fund to Fight AIDS, TB and Malaria. The Global Fund has saved over 50 million lives since 2002 and unites the world to build a healthier, safer and equitable future for all. Every year, the Global Fund provides over 23 million people with antiretroviral therapy for HIV, treats over five million people with TB and distributes over 133 million mosquito nets to prevent malaria.

#### **10 Results Fellows**

were part of our inaugural Results Fellowship Program.

These dedicated and inspiring volunteer leaders came together for learning opportunities throughout 2022, and coordinated and led advocacy efforts and activities for Results' key campaigns, including our 100 Days of Advocacy Initiative during the Global Fund campaign.





### \$43.55m

**commitment to the Global Polio Eradication Initiative (GPEI).** GPEI has made huge progress in protecting children and the world's most vulnerable populations from this debilitating disease. Since GPEI was founded, polio has decreased by 99.9%; 20 million people are walking today who would otherwise be paralysed and more than 1.5 million lives have been saved from the disease. GPEI remains committed to tackling polio and eliminating it completely.

#### **78 Advocates**

campaigned tirelessly throughout 2022 to help generate the political will to end extreme poverty.

Every MP engagement, every letter to the editor, every event held and every conversation started helped us to achieve significant Government investment in the Global Fund, CEPI and GPEI - the very best anti-poverty initiatives in the world. This in turn has helped transform the lives of millions.



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## **OUR CAMPAIGNS**

## A MOVEMENT FOR A HEALTHIER & MORE EQUITABLE WORLD: THE GLOBAL FUND TO FIGHT AIDS, TB AND MALARIA

Our primary campaign for 2022 focused on encouraging a generous Australian contribution to the Seventh Replenishment of the Global Fund to Fight AIDS, Tuberculosis and Malaria. This Replenishment event, run by the Global Fund every three years, was held in September in New York City. In partnership with the Pacific Friends of Global Health, Results campaigned for an ambitious target pledge of \$450 million, to seize on the energy of the new government. Our campaign commenced in March with events to mark World TB Day, and continued throughout 2022 with meetings and outreach to MPs after the May federal election.

Through our 100 Days of Advocacy campaign, staff, volunteer advocates and Fellows from Results met with 24 parliamentarians to raise awareness of the Global Fund and work to test, treat and prevent TB. During the campaign, we reached out to 55 MPs and senators and provided targeted materials to build support for the fight against HIV/AIDS, TB and Malaria.

In September, Foreign Minister Senator Penny Wong announced a pledge of \$266 million. While short of the campaign target, the investment represented a 10% increase on Australia's previous pledge to the Global Fund, and Australia's largest ever contribution to a global health initiative.

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## THE IMPACT OF THE GLOBAL FUND: 12 YEAR OLD FRANCIS' FIGHT AGAINST DRUG RESISTANT TB

Twelve-year-old Francis had classmates who used to tease him and call him "TB boy." It is one of the many painful memories he has of his years-long fight against this deadly yet treatable disease.

It was back in 2014 when Francis was only five years old that he started feeling sick. The family took him back and forth to their local health facility where he was eventually diagnosed with tuberculosis (TB). He was admitted for months at a time and was put on treatment, but his health condition never completely improved.

In 2020 Francis became very sick, so his father took him to Port Moresby General Hospital in Papua New Guinea's capital city. There, he was diagnosed with multidrug-resistant TB and was put on an aggressive treatment plan that included painful daily injections. Francis spent four months in the hospital.

"He was living with pain and would say that he didn't want the injections," says Francis' Uncle Stanley.

But Francis persevered and was able to leave the hospital and continue with an all-oral medication plan at home. He needed only to return to the capital city once a month to collect his medication and have his doctor review his treatment progress. While Francis was happy to be out of the hospital, his fight against the deadly disease was far from over. Francis was taking up to 10 pills a day and his family struggled to cover the transportation costs for his monthly hospital visits.

"It was a challenge, but he wanted his son to get well. So, despite these problems Francis' dad kept bringing him to the hospital," says Uncle Stanley.

Fortunately, Francis and his family were connected to TB Program Leader John Gana from HOPE Worldwide Papua New Guinea, an organization that receives Global Fund investments to support the national TB program to help fight the disease across the country.

When Francis and his father went to collect his monthly medication, John provided them with support to pay for their transportation costs to and from the hospital, vouchers to purchase food as well as health care advice and counselling for the entire family.

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This past February, 18 months after Francis was diagnosed with multidrug-resistant TB, his doctors confirmed that he had completed his treatment and that he did not have to return to the hospital for six months.

The Global Fund, together with donors including Australia's Department of Foreign Affairs and Trade, works to strengthen Papua New Guinea's national TB program.

This includes improving case detection and diagnosis of drug-resistant TB, through the procurement of GeneXpert diagnostic machines and cartridges; upgrading central-

and provincial-level laboratory infrastructure; and ensuring adequate specimen transportation.

Global Fund investments in Papua New Guinea also help with the procurement and distribution of first- and second-line TB medications and support the development and implementation of community TB care in 12 high-burden provinces. This work includes reinforcing the skills of health workers to care for children with TB like Francis.

Images: The Global Fund/Roan Paul Story courtesy of: The Global Fund



## **OUR CAMPAIGNS**

## PREPARING FOR THE NEXT PANDEMIC: THE COALITION FOR EPIDEMIC PREPAREDNESS INNOVATIONS

In 2021 and 2022, we called for a \$100 million investment from the Australian Government in the Coalition for Epidemic Preparedness Initiatives (CEPI). In March 2022, we were thrilled to see the Australian Government pledge \$100 million for CEPI. CEPI funds critical research and development into vaccines for emerging infectious diseases, and played a vital role in the global COVID-19 response. In late November, Results coordinated a parliamentary breakfast in Canberra, chaired by Jane Halton, to brief MPs on new initiatives to scale-up research and development efforts and develop vaccines for the next pandemic threat within a 100-day timeframe.

#### **#ENDCOVIDFORALL**

Alongside Micah and other leading NGOs, Results was an active participant in the #EndCOVIDForAll campaign, calling for Australian Government support for the Asia-Pacific region to respond to and recover from the COVID pandemic. We were one of several expert authors contributing to the "Shot of Hope" report, which launched in October 2021 and was promoted throughout 2022.





## **OUR CAMPAIGNS**

## THE FIGHT TO ELIMINATE POLIO: THE GLOBAL POLIO ERADICATION INITIATIVE

Results partnered with Global Citizen to campaign for increased funding to the Global Polio Eradication Initiative (GPEI), which also held its replenishment event in September, at the World Health Summit in Berlin. GPEI is a public-private partnership created to eradicate polio globally.

In October, Australia's Minister for International Development, the Hon Pat Conroy MP announced a commitment of \$43.55 million, a 10% increase on Australia's previous pledge. Noting that polio was still endemic in Pakistan and Afghanistan and outbreaks of vaccinederived polio remained a threat, the Minister said Australia's investment will procure vaccines, strengthen surveillance, mount immunisation campaigns, and integrate polio activities into routine immunisation systems.

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## OUR WORK WITH GOVERNMENT & POLICY

#### THE AUSTRALIAN TB CAUCUS

Following the Australian federal election in May, Results worked to renew the membership of the Australian TB Caucus, a multi-partisan parliamentary friendship group established in 2016 to increase support in the parliament for TB treatment and prevention.

Kate Thwaites, Labor MP for Jagajaga since 2019, joined the Caucus and was appointed Co-Chair. Our inaugural Co-Chair, the Hon Warren Entsch MP, Liberal MP for Leichhardt in Far North Queensland, was re-appointed. Warren continues to be an important advocate for TB in Canberra, and also serves as Co-Chair of the Asia-Pacific Region of the Global TB Caucus.

Re-established for the 47th Parliament, the Australian TB Caucus has 20 members from across the Senate and House of Representatives. The Caucus brings together representatives from Labor, Liberal and National parties, as well as independents and members of the cross-bench.

#### **OUR SUBMISSIONS TO GOVERNMENT**

Results delivered a **Submission for Australia's 2022-23 Federal Budget** in March. We noted that COVID-19 had disrupted progress on global health, and placed billions of people in developing countries at increased risk of poverty. Results called on Australia to invest generously in development assistance, alongside specific investments in pandemic preparedness and response, and epidemic recovery and eradication. The submission included funding asks for our key campaigns and effective multilaterals such as the Global Fund and GPEI. Results noted the importance of action on climate and gender equality as key to major progress on global health.

With a new Government elected in May, a review of Australia's development policy was announced in October, and the Government called for **submissions on the design of Australia's new international development policy**. The Foreign Minister noted that the new policy would set the long-term direction for Australian ODA, and deliver on Australia's commitment to work in partnership to achieve a peaceful, stable and prosperous Indo-Pacific.

The submission from Results called on Australia to: increase priority investments to improve health security and strengthen health systems through effective multilaterals and bilateral partnerships; advance climate justice by extending financing opportunities for adaptation, mitigation and community resilience; deepen engagement, investment and partnerships with civil society; commit to a feminist foreign policy and expand programs that promote inclusion; develop a food security strategy and increase investment in nutrition-specific programs in Southeast Asia and the Pacific; improve transparency and develop a timeline to increase funding for ODA; and prioritise young people and education.

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## **OUR ADVOCATES**

#### **OUR ADVOCACY IN NUMBERS**



#### **78 ADVOCATES**

Results' advocacy is driven by our diverse and engaged group of volunteer grassroots advocates. These are everyday people who are empowered to end poverty, and generously donate their time to support our campaigns and amplify their own voices.



#### 10 FELLOWS

Running a Results Fellowship program for the first time, we recruited and trained ten outstanding young advocates, who enhanced their skills and experience in campaigning for global health advocacy.



#### 7 LEAD ADVOCACY GROUPS

Our grassroots volunteer advocates are organised geographically into seven Lead Advocacy Groups, spanning five states and one territory, which met regularly during 2022.

#### 24 MP MEETINGS

During our 100 Days of Advocacy campaign for the Seventh Replenishment of the Global Fund to Fight AIDS, TB and Malaria, our advocates all around Australia held 24 different meetings with their local parliamentarians.



#### **3 COMMUNITY EVENTS**

Even with the challenges of the COVID-19 pandemic, our Lead Advocacy Groups in Victoria, the ACT, and Western Australia organised in-person community events on top of their regular virtual meetings.

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## **OUR ADVOCATES**

#### **ADVOCACY IN ACTION IN 2022**

As part of our 100 Days of Advocacy campaign, calling on the newly elected Australian Government to contribute to the Seventh Replenishment of the Global Fund to Fight AIDS, Tuberculosis and Malaria in September, our advocates met with 24 of their local MPs and senators.

























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## **OUR ADVOCATES**

#### FELLOWSHIP PROGRAM

Results' Global Health Fellowship is a 9-month learning and volunteering opportunity for emerging leaders and campaigners based on successful models delivered by Results organisations in the USA and Canada.

In 2022 we delivered the first Australian iteration of this program, building on the success of our advocates program and enabling Fellows to harness the power of their voice, sharpen their advocacy and organising skills, and take action with other dynamic leaders.

Our first Fellowship Program was completed by 10 advocates representing: Queensland, New South Wales, the Australian Capital Territory, Victoria, South Australia and Western Australia. These Fellows were trained and mentored to develop skills and knowledge in global health to influence members of Parliament, the media and the community on the prevention and treatment of tuberculosis, vaccine equity and international development. This included coming together in Sydney in July for a Leadership Retreat weekend.

Throughout the year our Fellows worked tirelessly to recruit new advocates to join their Lead Advocacy Group and provide them with upskilling and opportunities to engage in the 100 Days of Advocacy and Global Fund Replenishment campaigns.

Congratulations and thank you to all Fellows for your significant contribution to Results during 2022: Bruna Contro Pretero, Fatima Merchant, Zachary Finch, Muslima Halkano, Stella Harris, Nikita Kherodiya, Deepthi Mathew, Toritse Mojuetan, Claire O'Brien and Lauren Sharp.









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## **OUR EVENTS**

#### **WORLD TB DAY**

World Tuberculosis (TB) Day is an annual highlight for Results' advocacy. On 24th March every year, we join a global community of TB advocates to highlight the impact of this disease of poverty, and call on key decision-makers to invest in the solutions.

With the impacts of the COVID-19 pandemic still very much being felt in March 2022, we opted to organise a **virtual parliamentary event** on the morning of World TB Day. We heard from a range of speakers, including Peter Sands (Executive Director of the Global Fund), the Hon Prof Md Habibe Millat MP (Chair of the Bangladesh Parliamentary Forum on Health and Wellbeing), Aniba Koivaku and Milicent Inabi (PNG peer counsellors at the Burnet Institute), and Madi Strachan (TB survivor and grassroots advocate). A full recording of the event is available on our website at <u>results.org.au/world-tb-day</u>

Our advocates worked with their local councils and organisations to lead on coordination of our annual **Light Up Red for TB campaign**. Support for the campaign was incredibly strong, with around 50 locations lighting up red on World TB Day. From town halls to clocktowers to bridges - cities and towns everywhere turned red to show support for TB. Our staff and advocates were on location where possible, to educate people about TB in their communities and Results' work in the fight against the disease.

















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## **OUR EVENTS**

#### **LEADERSHIP AWARDS**

In December, Results held its annual Leadership Awards event. As part of this special occasion, we hosted an inspiring and important discussion with the Hon Gareth Evans AC KC, Dom Dwyer of the National Youth Security Strategy, and Thenu Herath, CEO of Oaktree, on how Australia can be a good international citizen. Expertly MC'd by journalist Nicole Clements, discussion focussed on the vital role Australia can play in addressing global poverty, climate change, and broader health and security threats in our region and beyond.



We also recognised the good international citizens in our midst by delivering our annual Leadership Awards, acknowledging outstanding volunteer advocates, journalists, corporations and NGOs that help bring an end to global poverty. We would like to thank our winners and nominees for their incredible support of Results' work.

#### **OUR 2022 AWARD WINNERS**

#### **Results Political Leadership Award**

Winner: Dr Mike Freelander MP

#### **Results Advocate Leadership Award - Extensive Service**

Winner: Claire O'Brien

#### **Results Advocate Leadership Award**

Winner: Zachary Finch

#### **Results Media Leader Award**

Winner: Prianka Srinivasan (ABC Pacific Beat)

#### **Results Corporate Leader Award**

Winner: QIAGEN

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## **OUR EVENTS**

#### ADVOCATE COMMUNITY EVENTS

As 2022 progressed, Results' advocates were excited to be able to return to organising inperson events. Our Victorian advocates held a screening of *Bending the Arc*, a documentary about the Partners in Health model of healthcare, at East Melbourne Library. In Canberra, our ACT advocates organised a community engagement event featuring Dr Arnagretta Hunter on the impacts of climate change on health and poverty. And our Western Australian advocates ran a panel discussion on "Becoming changemakers: Developing a plan of action". We thank our advocates for their continued engagement, and look forward to supporting even more activities in 2023!







## **OUR VOICE**

#### **RESULTS IN THE MEDIA**

2022 was a strong year for Results' brand and communications reach. We were able to effectively utilise a range of platforms to voice our campaigns, advocacy and impact. Our efforts resulted in Results being featured in multiple media outlets, including national newspapers, regional newspapers and national current affairs programs. We were thrilled to be able to raise the profile of the issues we advocate on in this way.

In 2023 we look forward to implementing targeted content strategies that will support us to continue to grow our audience within the sector, and drive engagement and awareness with the Australian public.







Since the onset of the pandemic, it seems like all we're talking about is vaccines. Despit this, investment in vaccine equity and distribution across many diseases is still grossly

Only with a vaccine did things open up again, Global solidarity and cooperation saw vaccines developed in record time. By the time jabs hit arms, however, the virus had get ahead of us, and we were forced to play catch-up.



#### See red for TB Mar 29 2022 | Health Manly ward



For the third year in a row. Manly Town Hall at Belgrave Street, Manly, joined dozens of buildings around stralia, and hundreds around the world, to light up red for World Tuberculosis (TB) Day last Thursday, 24

The global initiative, supported in Australia by advocacy organisation Results Australia, was held in solidarity and remembrance of the 1.5m people who lose their lives to TB around the world every year.

#### 불NATIONAL ETRIBUNE

#### \$450m needed to fight deadly disease resurgent 5km from Australia's front door: World TB Day

alth | 24 Mar 2022 7:18 am AEST

Results and Pacific Friends of Global Health

The Australian Government needs to commit \$450 million to fighting tuberculosis, say Results International (Australia) and Pacific Friends of Global Health, as the global death toll rises for the first time in a decade while COVID-battered regional health systems struggle to respond to the growing threat.

"Before COVID-19, TB was the deadliest infectious disease in the world, and will likely reclaim that title again," said Negaya Chorley, chief executive of aid group Results International (Australia). "In 2020, TB killed 1.5 million people up from 1.4 million in 2019, the first time we've seen deaths rise in a decade."

TB is caused by a bacteria that spreads through the lungs, causing a bloody cough, and if untreated, a painful death. After almost two decades of progress, the global response to TB has reversed as COVID-19 puts hospitals, health clinics and medical workers under extreme strain.

A complicating factor for TB is that treatment requires close management. Misused medication, wrong dosages, and unfinished courses can all lead to the bacteria

"TB is preventable and curable but without proper treatment, TB will become multi-drug resistant," said Ms Chorley. "Leaving TB undetected, untreated, and unmanaged in our region risks a health challenge becoming an unstoppable epidemic."

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# OUR PEOPLE DIRECTORS LIST



**Ted Wziontek** GAICD, BE, B Com, B Econ, GAICD, CPA **Chair; Director since 2019** 

Ted is a non-executive director with 20+ years' experience in public, private, and not-for-profit organisations. He specialises in strategic planning, operational excellence, government relations, finance, and risk management. Ted is Chair of Catholic Care, Director of North Sydney Community Services Ltd, and Growing Potential Ltd. He is also a member of AICD and CPA.



**Jeanmaree Furtado** B. Financial Administration (UNE), CA **Treasurer; Director since 2021** 

Jeanmaree is a member of the Institute of Chartered Accountants Australia and New Zealand with over 30 years' experience in finance, specifically within banking, credit, treasury, debt and equity capital markets and the not-for-profit sector. She is a Trustee of the Intelligent Foundation and is a regular volunteer for various charities and community groups.



**Marcus Marchant** LLB, BComm, MBA GAICD – **Director since 2017** Marcus Marchant is a senior digital and marketing executive specializing in innovation and business advisory sectors. He is a Graduate of the AICD and sits on other not-for-profit boards.



Luke Mitchell MA, GAICD, FAIM - Director since 2017
Luke Mitchell has 20+ years of board and operational experience running large scale MNC businesses. He was a founding director and Deputy Chair of Variety the Children's Charity (Hong Kong).

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#### Rob Shwetz MBA, GAICD - Director since 2018

Rob, Co-Founder of The Growth Activists, brings over 20 years of executive experience in media, publishing, and advertising across diverse industries. His expertise lies in digital innovation, creativity, marketing, and communications.



Florian Grenier MAICD, CIA, MMgmt, MBA - Director since 2018 Florian is a senior business advisor with a focus on strategy and risk management. He brings international commercial experience across multiple industries.



#### Jutta Rieger MEng, MBA - Director since 2019

Jutta Rieger has 20+ years of international leadership experience in the commercial sector across Australia, Asia and Europe. She has executive leadership & management experience in marketing products and services to diverse industries including the healthcare sector and government.



**Terina Stibbard** JP GAICD, MIntDev, MWkPlcTrng - **Director since 2021**Terina is the Director Disability and Inclusion at St Vincent de Paul Society NSW. She has over 30 years of experience in community and international development programs in Australia, Africa, South East Asia and Oceania. Her expertise extends to HIV and AIDS, tuberculosis and malaria as well as maternal health and nutritional programs.



#### Ryan Turbill MAICD - Director since 2022

Ryan Turbill is CEO & Executive Director of Clique Logistics. He started the National Logistics Management company in 2013, which built a turnover of \$13 million this financial year and won several accolades. Ryan is a member of the CEO Institute, Friend of Rotary, and I Track Mentor with the Smith Family.



**Negaya Chorley** BA(Hons), MIDP, GCPCR, GCNPL - **CEO**Negaya joined Results as CEO in April 2020. With 20 years' experience in human rights, she has led a number of organisations spanning refugees, youth development and women's rights in addition to leading UNICEF Australia and Caritas Australia's policy influencing work.

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## **OUR SUPPORTERS**

#### **OUR ADVOCATES AND DONORS**

Thank you to our valued volunteer advocates, donors and supporters.

Never forget that you are the heart of Results and our success is your success. Thank you for the many and varied ways that you invest yourself in Results – you volunteer, advocate, donate, and work alongside us, and we appreciate and acknowledge your hard work and commitment to our collective efforts to end global poverty.

We don't currently apply for or receive government funds, and are proud to remain independent with the ability to be fearless and forthright in our advocacy.

Currently we receive overseas grants from organisations with a conscience, and we would like to extend a thank you to RESULTS Educational Fund (US) for their confidence in our work.

We rely on, and are very grateful for, individual tax-deductible donations, especially regular monthly commitments and lifetime membership gifts. Results' grant funding is conditional on us receiving donations from members of the Australian community.

Thank you again for your incredible support. It is only because of people like you that we can work towards our mission of building a world free from extreme poverty.



## **OUR SUPPORTERS**

#### **OUR PARTNERS**

Special thanks to the following partners - together, we are helping to end global poverty.





























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# OUR FINANCIAL SUMMARY

#### **HOW WE RAISE OUR FUNDS**

Results receives the majority of its funds from a grant provided by RESULTS Educational Fund (US) which is in turn funded by major US philanthropists. In 2022, we received \$781,794 with additional income from donations, both monetary and non-monetary, local fundraising and other activities bringing our total income to \$884,471.

The Board is aware of the risk posed by having a large proportion of its funding sourced from overseas grants, so the CEO and Board continue to work hard to create new income streams to increase and diversify our income from a range of other supporters and donors, to ensure Results has a strong, local and sustainable income stream.

#### **HOW WE SPEND OUR FUNDS**

69.4% of our funds were spent on community education to guide and invest in skills development to amplify the voices of our volunteers. It enabled volunteers to attend training, workshops, visits to advocate to MPs and Senators in Canberra, write effective letters and undertake other activities described in this report.

Our fundraising expenditure continues to be minimal. Only 27.5% was spent on essential administration and accountability expenses including auditing and IT costs. This allows more funds to be directed to our core campaigning.

#### **OUR CURRENT FINANCIAL POSITION**

Careful management of expenditure in this difficult year enabled a surplus of \$34,885. Retained earnings are important to ensure we are in a position to continue to achieve impact in the years ahead. This boosted retained earnings to \$402,717 at year end which, combined with the cash in bank of \$580,763 at 31st December 2022, provides confidence to pursue planned activities for 2023.

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## INCOME AND EXPENDITURE

#### RESULTS INTERNATIONAL (AUSTRALIA) INC

#### STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2022

	2022	2021
	\$	\$
Income		
Donations and Gifts		
Monetary	69,160	55,089
Non-monetary	19,230	19,230
Bequests and Legacies		
Grants		
Tied	8,925	
Other overseas	781,794 297	629,716 245
Investment income	5,065	38,270
Other income	5,005	36,270
TOTAL REVENUE	884,471	742,550
Expenditure		
International programs		
Community education	589,791	442,243
Fundraising costs		
Public	9,063	13,738
Accountability and Administration	231,502	233,735
Non-monetary Expenditure	19,230	19,230
TOTAL EXPENDITURE	849,586	708,946
EXCESS/(SHORTFALL) OF REVENUE OVER EXPENDITURE	34,885	33,604
OTHER COMPREHENSIVE INCOME		
Other Comprehensive Income		
TOTAL OTHER COMPREHENSIVE INCOME	-	-
TOTAL COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO MEMBERS	34,885	33,604

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# INCOME AND EXPENDITURE

#### RESULTS INTERNATIONAL (AUSTRALIA) INC

#### STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2022

	Note	2022 \$	2021 S
ASSETS	11010	*	•
CURRENT ASSETS			
Cash and Cash Equivalents	2	580,763	676,525
Trade and Other Receivables	3	404,393	180,714
TOTAL CURRENT ASSETS	· -	985,156	857,239
TO THE GOTTLETT HODE TO	-	000,100	
TOTAL ASSETS	_	985,156	857,239
LIABILITIES			
CURRENT LIABILITIES			
Trade and Other Payables	4	25,765	18,967
Advance Income	5	528,151	444,937
Provisions	6	27,236	24,372
TOTAL CURRENT LIABILITIES	_	581,152	488,276
NON-CURRENT LIABILITIES			
Provisions	6	1,287	1,131
TOTAL NON-CURRENT LIABILITIES	_	1,287	1,131
TOTAL LIABILITIES		582,439	489,407
NET ASSETS		402,717	367,832
EQUITY			
Retained Earnings	7	402,717	367,832
~	-	402,717	367,832
	-		

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## HOW YOU CAN HELP

## **SUPPORT RESULTS**

#### **BECOME AN ADVOCATE**

You may feel like achieving health equity and ending poverty is too big a problem to fix - but is it? We have many of the solutions to improve health, nutrition and education and provide opportunities for people everywhere to thrive. Join Results as an advocate and make a difference to the lives of millions of the world's poorest people.

Learn more by visiting: <a href="https://www.results.org.au/become-an-advocate">www.results.org.au/become-an-advocate</a>

#### **FUNDRAISE AND GIVE**

A gift to Results is a gift towards a better world. We rely on the generosity and commitment of our donors and supporters. Our advocacy helps millions of women, children and families get the vital vaccines, medicines, nutrition and education they need to live healthy, happy and fulfilling lives. Your support lets us recruit, train and empower highly skilled staff and advocates who develop long-term relationships with decision-makers. These relationships, combined with the credibility Results has achieved across all sides of politics, enable us to have impact.

Learn more by visiting: <a href="https://www.results.org.au/support-us">www.results.org.au/support-us</a>

#### **PARTNER WITH US**

Results is actively seeking new, brilliant and mutually beneficial partnerships with respected organisations. Partnering with Results enables us to continue our advocacy and campaigning for a world without poverty. It can also help your organisation to:

- Be part of the solution by advancing the political will to end global poverty.
- Advance CSP principles and make a difference for your business, and our world, and strengthen our environment and societies.
- Connect with the community.
- Build employee relationships, goodwill and morale.

Learn more by visiting: <a href="www.results.org.au/become-a-corporate-partner">www.results.org.au/become-a-corporate-partner</a>

#### **CONTACT US**

#### **Results Australia**

923/100 Walker Street North Sydney NSW 2060 office@results.org.au









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