Over 30 years of powerful advocacy in Australia

ANNUAL REPORT 2017

RESULTS International Australia

http://www.results.org.au

204/117 Old Pittwater Road, Brookvale, NSW 2100

1300 713 037

RESULTS
the power to end poverty

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Cover photo by Tom Maguire, Action Media Delegation, Nigeria April 2017

OVERVIEW

Our Vision

A world without poverty

Our Mission

To generate the public and political will to end poverty.

About RESULTS International (Australia) Inc.

This Annual Report represents the achievements and financial report of RESULTS International (Australia) Inc. for the year ended 31 December 2017.

RESULTS is a not-for profit organisation incorporated as an Association in New South Wales. It is a member of the Australian Council for International development (ACFID) and signatory to the ACFID Code of Conduct. RESULTS is committed to conducting its activities with integrity, accountability and in accordance with the high standards of the Code. For additional information please visit the ACFID website at www.acfid.asn.au

We comply with Australian Charities and Non-profit Commission (ACNC) and the Fundraising Institute of Australia principles and standards.

RESULTS is committed to securing the privacy and confidentiality of your personal information in accordance with the Privacy Act 1988 (Commonwealth) and Australian Privacy Principles. For more information check our privacy statement at www.results.org.au.

To provide feedback or make a complaint about our activities please contact the CEO on 1300 713 037 or email info@results.org.au. Complaints alleging a breach of the ACFID Code of Conduct may be made at https://acfid.asn.au/content/complaints

RESULTS is a secular, non-partisan and non-profit organisation. While we, our volunteers and our partners advocate to educate and inform parliamentarians and government this is directed in a non-partisan way to all members of the government, opposition and minor parties and their advisors in accordance with the RESULTS Non-Development Policy. Donations $2 or more to RESULTS International (Australia) are tax deductible in Australia. A printed copy of this report is available on request.

ABN: 75 309 770 578

PO Box 7329 Warringah Mall, NSW, 2100
204/117 Old Pittwater Road Brookvale NSW 2100

1300 713 037

www.results.org.au

info@result.org.au

@RESULTS_AU

https://www.facebook.com/RESULTSAU

RESULTS

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www.results.org.au

THE 2017 BOARD OF RESULTS

Mia Bromley GAICD, BA, Grad Dip Sec Edu, MPH

Mia is a health and social service sector manager and non-executive director with particular expertise in health system planning and funding models. Director since 2015.

Chris Franks BA, MMgmt, FAICD - Chair

Chris is a company director with twenty years' experience on commercial and NFP Boards, past Chair of ACFID Code of Conduct with executive experience in sales & marketing, fundraising, consumer research and customer service. Director since 2014

Ann Herbert BA MEd MIntl & Comm Dev

Ann is a company director with over thirty years' experience in business management. Ann joined her local grassroots Results group in 2008. Director since 2009.

Morag Leith B Comm, CPA - Treasurer

Morag is a CFO in the commercial sector with executive experience in Finance. Director since 2014.

Maree Nutt BAppSc - CEO

Maree Nutt has been CEO of RESULTS since 2007 and has more than 25 years' experience with the organisation in various roles including Volunteer advocate. Director since 2014.

Rex Shaw BComm, MBA

Rex is a qualified Accountant & MBA with CFO experience, sound strategic leadership and excellent financial & analytical skills. Rex has extensive volunteering experience in Australia and Overseas. Appointed by Board 2017.

Brad Chilcott

Brad is director of New Programs and Partnerships at Welcome to Australia; founder & Convenor of the Family and Domestic Violence Advocacy Network; and Founder & Campaigns Director of One Community SA. He is director of Reconciliation SA, Common Grace and Food for Education. Director since 2017.

Marcus Marchant LLB, BComm, MBA GAICD

Marcus is a senior digital and marketing executive using digital channels to create value, connect people and drive innovation. He is a Graduate of the AICD and sits on other not for profit boards in the innovation and business advisory sectors. Appointed by the Board 2017.

RESULTS PARTNERSHIPS

RESULTS International (Australia) is a member of two international advocacy partnerships:

RESULTS and ACTION.

RESULTS International (Australia) is one of five RESULTS organisations worldwide.

RESULTS is an international movement of passionate, committed everyday people. Together they use their voices to educate and inform political decisions that will bring an end to poverty.

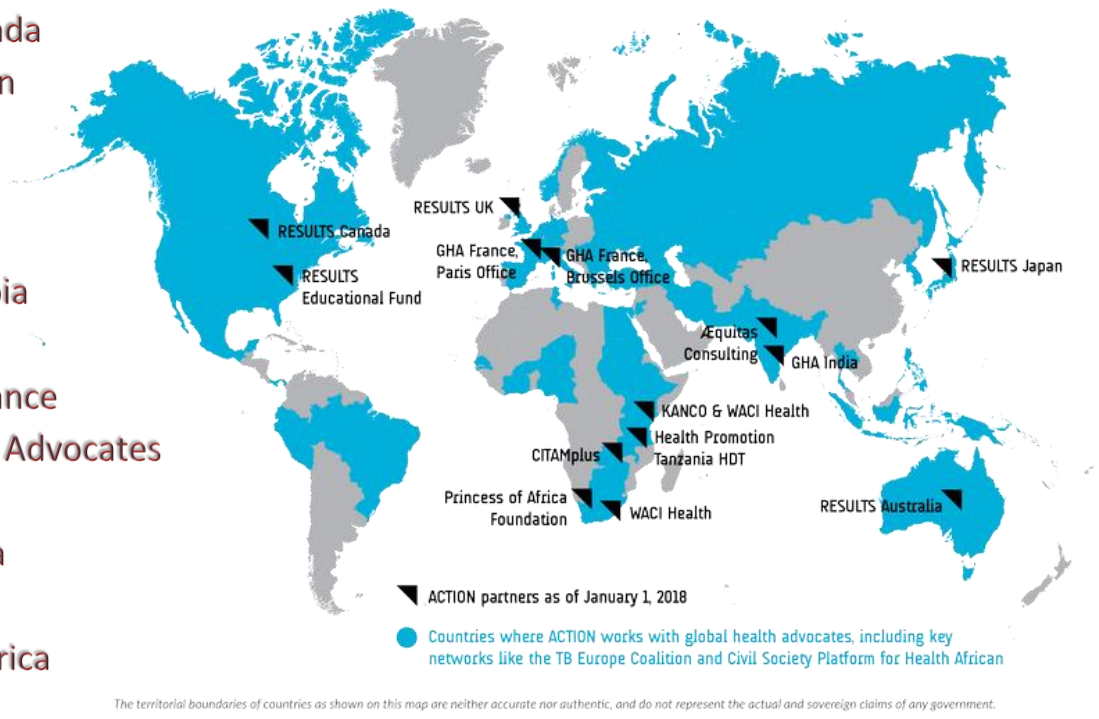
Advocacy relies on volunteers who are supported in their activities by skilled staff. Staff deliver training, support, and inspiration to enable volunteers advocate effectively to government and the media for improved funding of education, health, and economic opportunity programs for those living in poverty.

- RESULTS USA
- RESULTS Canada
- RESULTS Japan
- RESULTS UK
- RESULTS Korea

The ACTION Partnership

ACTION is a global partnership of like-minded organisations working to educate and inform policy and mobilise resources to fight diseases of poverty and achieve equitable access to health. RESULTS International (Australia) is one of thirteen partner organisations which are:

- RESULTS Educational Fund (US)
- RESULTS International (Australia)
- RESULTS Canada
- RESULTS Japan
- RESULTS UK
- RESULTS Korea
- CITAM+ Zambia
- Global Health Advocates France
- Global Health Advocates India
- Aequitas India
- KANCO Kenya
- Princess of Africa Foundation
- WACI Health Africa
- Health Promotion Tanzania



The ACTION partnership was established in 2004 and RESULTS International (Australia) became an official partner in 2012. The advocacy and work of all ACTION partners is led by skilled staff and complemented in some cases (particularly the RESULTS partners) by the advocacy efforts of their volunteers.

RESULTS CHAIR REPORT - CHRIS FRANKS

This year RESULTS Volunteers and staff have worked hard in advocacy and some have also worked to raise funds for our work. Sincere thanks to Mike Picone and his team in Hobart who are our star fundraisers and to those who asked friends to sponsor their run or walk last year.

It remains the aim of the Board to ensure RESULTS becomes financially sustainable but sadly we remain over reliant on one overseas grant that is threatened by proposed government legislation. If enacted in its current form then RESULTS will have to make fundamental change to the way it works. Thanks to all who have written much needed letters and visited MP's to ask for this law to exempt charities like RESULTS.

I want to thank our Board members, Advisory Board members and Committee members who have invested much time, expertise and enthusiasm to strengthen RESULTS and bring new supporters to RESULTS events. Thank you also to CEO Maree Nutt, who leads a keen and hardworking team, who work to make the world a better place.

Thank you again for your time, commitment and valuable support of RESULTS.

RESULTS CEO REPORT - MAREE NUTT

2017 was a year where RESULTS Australia continued to punch well above its weight thanks to the dedication of our team along with our team of volunteers, Board and all our financial supporters.

Against a backdrop of an Australian aid program that increased only to keep pace with inflation, RESULTS succeeded in advocating for, and achieving much needed increases in funding for programs in Papua New Guinea to fight drug resistant TB and famine relief in Somalia, South Sudan and Yemen. Our persistent advocacy to end the global scourge of tuberculosis – the world's leading infectious disease killer – also paid off with a multiyear aid commitment to invest in research and development for better TB diagnostics and drugs.

I was moved by the passion and commitment of volunteers as they raised awareness of poverty and RESULTS campaign issues in their communities and for their courage to meet with parliamentarians despite for some, their first time nerves. For the first time ever in 2017 our Group Leaders chose their own campaign - famine relief and it was this topic that volunteers took to the halls of Parliament House to discuss with parliamentarians.

The power of RESULTS is its people, living out who they want to be in the world and taking responsibility for building the change they want to see -a fair and equitable world free from extreme poverty. It's therefore important that our voices continue to be heard up and down the corridors of Parliament House and in our electorates.

Many people have the idea that there is nothing but animosity within the walls of Parliament House. At RESULTS we are lucky to see members of all parties coming together to work harmoniously on issues from polio and tuberculosis to famine relief and education in order to create real change.

Unfortunately, legislation proposed at the end of 2017 threatens to silence our voices by restricting our sources of funding. Together and with your help and support we must ensure this does not come to pass. Securing tax deductible gift recipient status in 2017 helps us in the critical task of building financial sustainability.

Thank you to all who supported RESULTS in 2017, you can be proud of what has been achieved and we look forward to your partnership in the coming year.

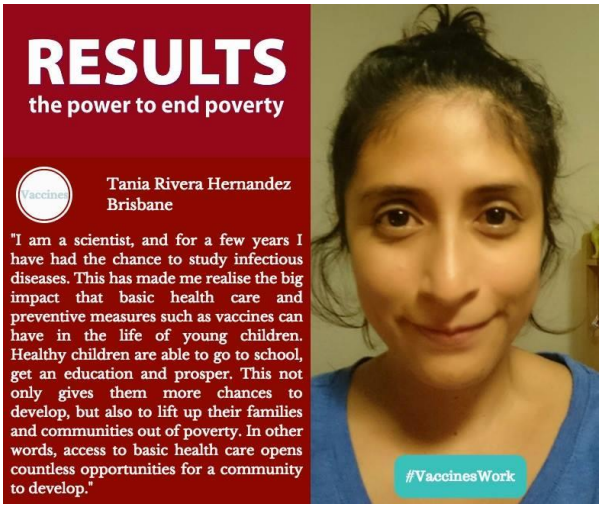
Maree Nutt

KEY CAMPAIGNS IN 2017

Foreign Policy White Paper

At the end of 2016 the Australian Government invited public submissions to the White Paper Task Force, which was the first major review of Australia's Foreign Policy in 14 years.

RESULTS responded swiftly by mobilising our members to send submissions in by the tight January deadline. Together we generated a total of 71 White Paper submissions from every State and Territory accounting for more than 8% of all original submissions to the White Paper, not to mention 14 people who became RESULTS supporters in the process!



(RESULTS White Paper Social Media Tools 2017)

Whilst not including all the key commitments that RESULTS supporters had requested the Foreign Policy White Paper, released in November 2017, did include a strong focus on Australia's aid contribution to the Sustainable Development Goals. This has been an important platform for our future advocacy.

SUSTAINABLE DEVELOPMENT GOALS

Power Up! RESULTS Leadership Retreat

We held our first RESULTS Leadership Retreat on 24 and 25 June 2017 in Sydney. Group Leaders and Partners from around the country attended and left the Retreat feeling more confident, connected, and equipped to be leaders in RESULTS. There was also renewed enthusiasm for fundraising, and for the campaign the attendees created to be rolled out in the second half of 2017.

During the Leadership retreat, and as part of some innovative approaches being trialed within RESULTS, the Group Leaders decided and devised a campaign of their own choosing. They chose to respond to the desperate position of people in Somalia, South Sudan and Yemen affected by drought, food shortages and cholera and described by others as one of the worst humanitarian crisis since World War II.

The Group Leaders, with support from staff, developed a campaign of community events and parliamentary letters, meetings and media calling for an additional $33 million in Australian aid to support for the affected countries.

(Photos of volunteers from the Leadership Retreat, June 2017)

Canberra Study Tour - building strong advocates

The 2017 Canberra study tour was one of the most transformative experiences for RESULTS volunteers in many years and was an integral part of the campaign for increased humanitarian relief for East Africa and Yemen.

A total of 12 participants from across the country undertook two days of intensive training, research followed by two days of hands-on advocacy, meeting a total of 35 parliamentarians.

For the first time, the Study Tour had representatives attending from 6 states which broadened our reach when organising meetings and increased the number of parliamentarians we were able to meet. Many of the participants in the 2017 RESULTS Study Tour were involved in choosing the campaign focus for Canberra. They were also involved in developing MP meeting content often derived from the experiences of others. This led to a greater sense of ownership and an increase in confidence particularly for those meeting an MP for the first time.

The meetings were especially effective when participants told their personal stories to the parliamentarians of their lived experience of hunger and poverty.

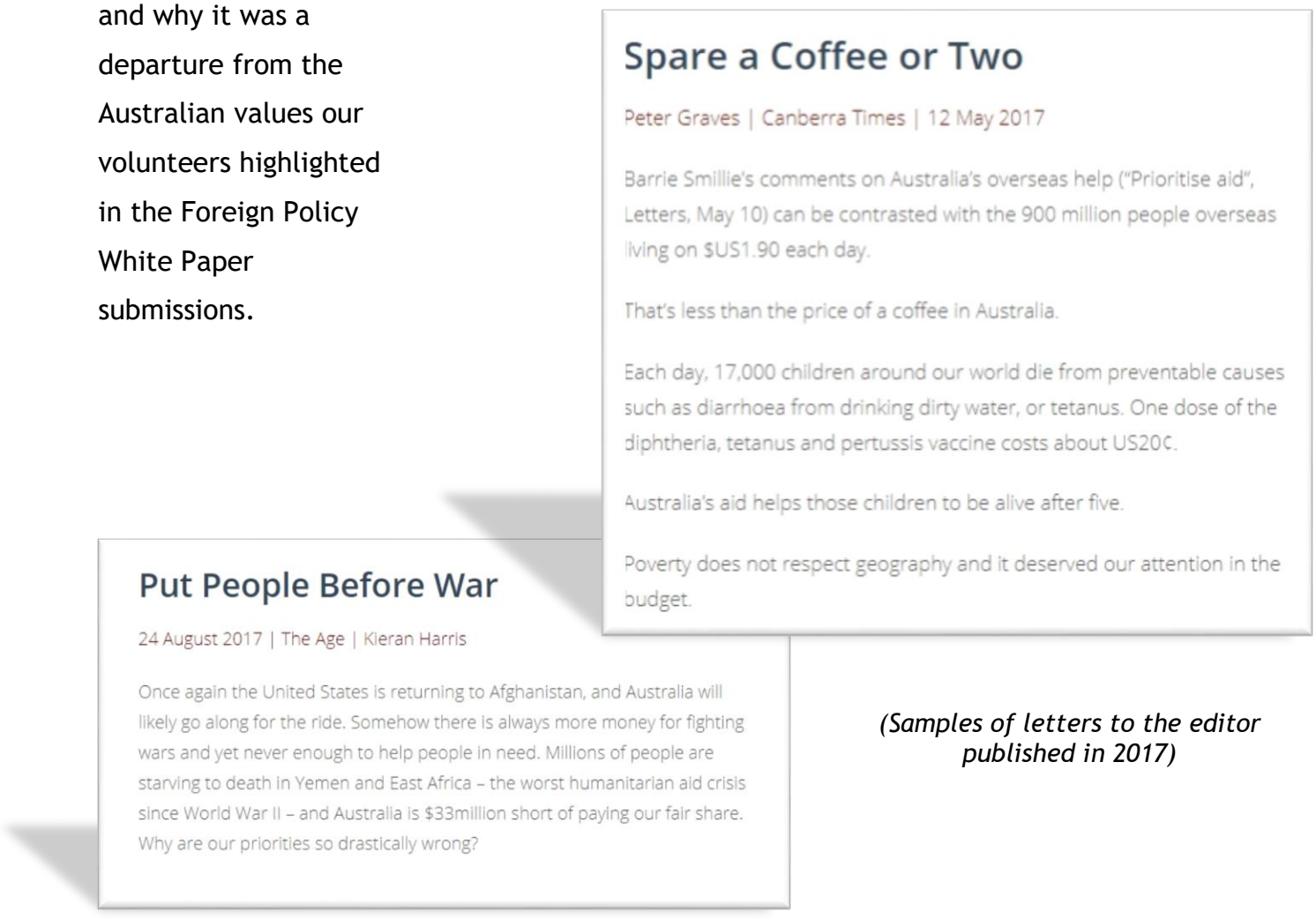
(Dr. Mike Freelander MP (center left) and volunteers from the Study Tour, August 2017)

Increasing Australia's contribution to famine relief

As an outcome of these concerted efforts by volunteers over several months, the Minister for Foreign Affairs announced $30 million in famine relief in September 2017, almost matching RESULTS request. This was a testament to our volunteers' fearless advocacy leading to life-saving work being delivered by Australian aid. Not only was this a massive win and a cause for celebration, it also served as a transformation for many volunteers who experienced their own power as advocates for the first time.

Letter Writing

Our letter Writing Team had another successful year that began in January around the White Paper and peaked around the Federal Budget. Following the Budget RESULTS supporters had 16 letters to the editor published in May 2017, forcefully advocating why this reduced future commitment to aid fell short of what is needed to address global challenges, and why it was a departure from the Australian values our volunteers highlighted in the Foreign Policy White Paper submissions.



Spare a Coffee or Two

Peter Graves | Canberra Times | 12 May 2017

Barrie Smillie's comments on Australia's overseas help ("Prioritise aid", Letters, May 10) can be contrasted with the 900 million people overseas living on $US1.90 each day.

That's less than the price of a coffee in Australia.

Each day, 17,000 children around our world die from preventable causes such as diarrhoea from drinking dirty water, or tetanus. One dose of the diphtheria, tetanus and pertussis vaccine costs about US20¢.

Australia's aid helps those children to be alive after five.

Poverty does not respect geography and it deserved our attention in the budget.

Put People Before War

24 August 2017 | The Age | Kieran Harris

Once again the United States is returning to Afghanistan, and Australia will likely go along for the ride. Somehow there is always more money for fighting wars and yet never enough to help people in need. Millions of people are starving to death in Yemen and East Africa – the worst humanitarian aid crisis since World War II – and Australia is $33million short of paying our fair share. Why are our priorities so drastically wrong?

(Samples of letters to the editor published in 2017)

Don't Cut the Aid Budget

Elisha McMurray | Canberra City News | 23 May 2017

WHILE I waited in the supermarket queue my impatience grew as my stomach growled in hunger. I felt annoyed as I looked down at the food in my trolley because I wanted to be at home cooking my dinner rather than waiting to be served. As my stomach continued growling, I tried to stop myself feeling annoyed by thinking about the people suffering hunger pains in Africa.

With 20 million people currently facing a famine and starvation crisis in the countries Yemen, Somalia, South Sudan and Nigeria, the hungry, growling stomachs would be deafening across eastern Africa at the moment. The $303 million Mr Turnbull heartlessly cut from the AusAid budget could have gone a long way to preventing one of the worst humanitarian catastrophes from engulfing Africa.

Mr Turnbull, is there really anything left in the AusAid Budget to cut?

Mr Turnbull, when will you recommit Australia to the UN Millennium Declaration?

Mr Turnbull, when will you ensure Australia contributes our fair share towards achieving the first UN Millennium Development Goal – eradicating extreme poverty and hunger?

Mr Turnbull, please don't cut another $303 million from the AusAid budget because it can help quieten the growling stomachs that are deafening eastern Africa.

Roger Federer Hero On and Off Court

Marie Gregory-Naum | The Mercury | 21 July 2017

Congratulations to Roger Federer on his record eighth Wimbledon title. Ace move to also use this opportunity to sell eight signed commemorative tennis rackets, with all proceeds going to his charity providing high-quality education in Africa. The Roger Federer Foundation's hawk-eye for focussing on those in need has helped 650 000 children so far. However, around 250 million of the world's poorest children still lack access to basic education, and student-teacher ratios are as high as 76:1 in Malawi. The recent Federal Budget cut of $303 million in future Australian Aid was like closing the book on these children's chances to use schooling to help transform themselves and their communities. A generous Federal Government increase on education spending would follow in Roger's agile footsteps, and grand slam the barriers of poverty to help create a better future for the world's poorest children

Building the Case for Education

In 2017 we kicked off our campaign for the replenishment for the Global Partnership for Education (GPE) which was to take place in January 2018.
This included meetings with Alice Albright, Chief Executive Officer of GPE during her visit to Australia and with representatives of the World Bank and GPE to plan the global strategy for replenishment.

From October we began our volunteer campaign around GPE with a series of blog posts from volunteers across around the globe sharing their stories about the impact of education in their life. At the same time staff coordinated a sign on letter to Minister Bishop from 12 of Australia's leading development education agencies.
In November RESULTS volunteers joined an international grassroots call asking questions of GPE Board Chair, Julia Gillard inspiring them regarding the importance of the upcoming 2018 replenishment.

Fundraising and Events

Throughout 2017 RESULTS volunteers participated in a number of events to support RESULTS. These events were both a way to build community and to raise much needed funds to continue our vital work. Some volunteers ran and cycled for RESULTS while others held movie, trivia and band nights to spread the word about Anti-Poverty Week and the important work we do at RESULTS.

We appreciate the tireless efforts of our volunteers whose events together raised over $24,000 for RESULTS activities.

(Photos of Sydney volunteers at the City 2 Surf, August 2017)

RESULTS ADVOCACY WINS AGAINST A BACKDROP OF CUTS TO AUSTRALIAN AID

At a time when Australia's aid program was already at a record low, the May Federal Budget confirmed that aid for 2017-18 and 2018-19, would increase minimally only to keep pace with inflation. The following two years will see Australia's aid program frozen in dollar terms and fall further from the current level 0.22% of Gross National Income. Despite these challenges and RESULTS ongoing efforts to rebuild the aid program, our advocacy has resulted in several key successes, including increases in funding allocation for several important campaign areas including tuberculosis, polio and child health.

Australian aid increases for global health

Joint funding for TB programs in Papua-New Guinea: RESULTS has been a strong advocate for addressing the high rates of TB and drug resistant TB in PNG, so it was heartening to see in June 2017, the Australian Government commit $20 million over four years to match World Bank funding for the Emergency TB Program in Papua-New Guinea.

Funding for better tools to combat TB: Much of RESULTS TB related advocacy focuses on the critical need to develop improved diagnostic tools, much shorter and less toxic TB drug regimens and an effective vaccine. The October 2017 release of the *Indo-Pacific Health Security initiative*, included a much welcomed $75 million funding commitment for innovative research and development for detection and treatment of drug resistant TB and Malaria.

(Valda Kereu, PNG Advocate at the World TB Day Breakfast March 2017)

Funding the end of Polio

The world is very close to the eradication of polio with only 22 people in Afghanistan and Pakistan contracting the disease in 2017. However the job is not yet done and ongoing funding for the next 2-3 years is critical. RESULTS has built a strong group of parliamentary and high profile champions on this issue through the One Last Push Campaign.

Photos above and below taken at the Parliamentary Sausage Sizzle, for World Polio Day, October 2017

These champions helped generate the June announcement of an additional $18 million for the period 2019-2021 to the Global Polio Eradication Initiative to see through polio eradication in the final three countries of Nigeria, Pakistan and Afghanistan.

Working with our ACTION partners around the world

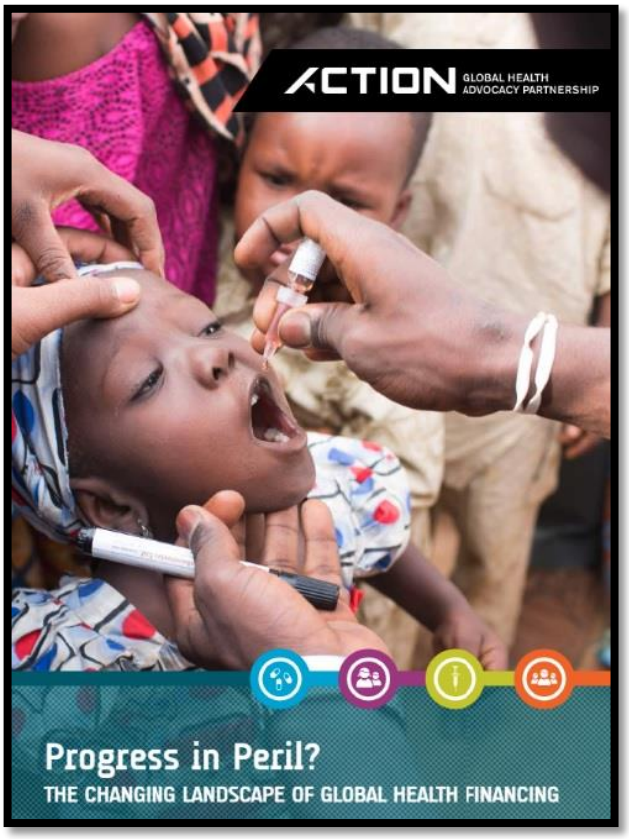
Working with our eleven ACTION partners enables us to collaborate and thus amplify the impact of our 'joined up' advocacy. The following are two key examples of this partnership:

G20 leaders commitment to action on Anti-Microbial Resistance: The biggest antibiotic (microbial) -resistant threat the world faces is the age old killer- tuberculosis. By 2050, 1 out of 4 deaths linked to antibiotic resistance could be from TB. RESULTS advocacy was key to ensuring the Australian Government played an active role to have G20 Health Ministers and Heads of Government commit to increased research and development (including complementary funding from the private sector) to address anti-microbial resistance (AMR). The specific reference to TB in the G20 Leaders Statement was the first time TB was placed so high on the global political agenda.

Transition Policy – a New Priority

In 2017 the ACTION Partnership led the way with ground breaking research on the issue of transition, the process in which multiple donors reduce funding to a country within a short period. The potential impact of transition is that progress on improving access to health services is stalled or reversed due to a sudden drop in financial resources.

RESULTS Australia contributed significantly to two reports by ACTION partners on transition:



Progress in Peril, which provided an overview of the number of countries expected to lose support from several international funding bodies simultaneously in the coming years and examined the impacts of transition through several national case studies. RESULTS Australia contributed to the policy recommendations and undertook the case study on Vietnam for the report.

A Balancing Act, which was a joint report by RESULTS UK and RESULTS Australia on the risks and opportunities for the broader delivery of health services of the planned wind-down of the Global Polio Eradication Initiative with the final new polio cases expected in the near future.

In conjunction with our partners Global Citizen, UNICEF, Rotary and Polio Australia we held a successful Parliamentary Sausage Sizzle to highlight the need for parliamentarians to stay the course in the final push towards polio eradication.

RESULTS ROLE - HOST OF THE SECRETARIAT FOR THE AUSTRALIAN TB CAUCUS

2017 was an important year for RESULTS as the host of the Secretariat for the Australian TB Caucus (ATBC). Launched in 2016 the ATBC brings together Members of the House of Representatives and Senators with an interest in the issue of tuberculosis (TB) and how Australia can best secure support and expertise to contribute to global eradication of the disease.

Working closely with its Caucus Co-Chairs Warren Enstch MP and Matt Thistlethewaite MP, RESULTS helped grow cross party membership of the Caucus from twelve to twenty five. Global Caucus membership now totals 2,300 MPs across 130 countries.

Throughout the year RESULTS facilitated a number of high profile Caucus activities outline below.

The World TB Day Parliamentary Breakfast This event attracted approximately 80 Members of Parliament, medical researchers and practitioners, plus representatives of embassies of countries where TB has a significant impact. TB survivor and advocate, Valda Kereu from PNG gave a moving account of her personal battle with TB. One speaker also referred to us being at a 'tipping point' on engagement with TB in Australia. Initiated by Caucus members, both the House of Representatives and Senate debated and passed **motions** to mark World TB Day.

Maree Nutt, Hon Warren Entsch, Senator Claire Moore, Valda Kereu, Senator the Hon Concetta Fierravanti-Wells, Hon Matt Thistlethwaite MP, World TB Day Breakfast March 2017)

TB in the media Several ATBC members spoke in the Australian and international media about various aspects of TB treatment, care, prevention and research, including an article by Senator Claire Moore, who spoke about the need for increased assistance to control TB among children.

Visits by global champions brings greater prominence to TB

In February UK parliamentarian and **Global TB Caucus co-chair and Nick Herbert,** right in photo visited Australia and met with the TB Caucus and senior Government Ministers including the Minister for Foreign Affairs The Hon Julie Bishop MP and addressed round table meetings with the Departments of Health and Foreign Affairs and Trade.

At the end of May **UN Special Envoy on Tuberculosis Dr. Eric Goosby** (seen in the photo right) visited Australia and in the space of less than a week journeyed from the halls of Parliament House Canberra, meeting ministers, shadow ministers and senior departmental officials, to Australian territories in the Torres Strait, just a few kilometers from Papua New Guinea (PNG) and home to one of the world's hot spots for TB and drug resistant TB (DR-TB).

"Over my short time as a member of parliament, I have had a number of meetings with a great organisation called RESULTS International Australia to discuss these very important issues. I have a deep affinity for the people in the Asia-Pacific region as someone who has been fortunate enough to visit most of its countries and most of our nearest neighbors. I have seen the very big difference that targeted Australian aid is making for the benefit of humanity in our region. It is why I am proud to have become a member of the Global TB Caucus." ***Trevor Evans, Member for Brisbane, Hansard, 27 March 2017***

(Members of the Australian TB Caucus)

Australian TB Caucus

SUMMARY OF INCOME & EXPENDITURE

The following financial statements are an excerpt of the full financial report which can be found at: http://www.results.org.au/about-us/publications

RESULTS INTERNATIONAL (AUSTRALIA) INC

STATEMENT OF PROFIT AND LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2017

	2017 $	2016 $
Income		
Donations and Gifts		
Monetary	75,182	83,190
Non-monetary		2,315
Bequests and Legacies		
Grants		
Other Overseas	704,351	779,549
Investment Income	1,297	1,396
Other Income	14,975	26,953
TOTAL REVENUE	795,805	893,403
Expenditure		
International programs		
Community Education	605,143	701,008
Fundraising Costs		
Public	16,546	15,386
Accountability and Administration	95,473	172,611
Non-monetary Expenditure	-	-
TOTAL EXPENDITURE	717,162	889,005
EXCESS/(SHORTFALL) OF REVENUE OVER EXPENDITURE	78,643	4,398
OTHER COMPREHENSIVE INCOME		
Other Comprehensive Income	-	-
TOTAL OTHER COMPREHENSIVE INCOME	-	-
TOTAL COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO MEMBERS	78,643	4,398

RESULTS INTERNATIONAL (AUSTRALIA) INC

STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2017

	Note	2017 $	2016 $
ASSETS			
CURRENT ASSETS			
Cash and Cash Equivalents	2	295,482	220,647
Trade and Other Receivables	3	214,203	3,513
TOTAL CURRENT ASSETS		509,685	224,160
TOTAL ASSETS		509,685	224,160
LIABILITIES			
CURRENT LIABILITIES			
Trade and Other Payables	4	18,249	24,715
Advance Income	5	320,726	96,887
Provisions	6	26,727	34,638
TOTAL CURRENT LIABILITIES		365,702	156,240
NON-CURRENT LIABILITIES			
Provisions	6	12,048	14,629
TOTAL NON-CURRENT LIABILITIES		12,048	14,629
TOTAL LIABILITIES		377,751	170,869
NET ASSETS		131,934	53,291
EQUITY			
Reserves		-	-
Retained Earnings	7	131,934	53,291
		131,934	53,291

FINANCIAL SUMMARY

How we raised our funds

RESULTS receives the majority of its funds from a grant provided by RESULTS Educational Fund (US) which is in turn funded by major US philanthropists. Last year we received $704,351 which was a reduction from the previous year income due to change in focus and activities. Income from local fundraising also reduced as fewer local grants were sourced and volunteers focused more on advocacy than raising funds.

The Board is aware of the risk posed by having a very limited source of funding from overseas. We note the government introduced legislation that would impact on receipt of these funds in future and are working hard to persuade the government to exempt
Charities. The Board is also working hard to create new income streams and increase income from a range of other supporters and donors to ensure RESULTS has a strong, local and sustainable income stream.

How we spent our funds

As we had less income we reduced our expenditure on staff and program activity significantly. This left us with funds in the bank for future activities.
Over 85% of our funds were spent on community education to guide and invest in skills development to amplify the 'voices' of our volunteers. It enabled Volunteers to attend training, workshops, visits to advocate to MP's and Senators in Canberra, write effective letters and undertake other activities described in this report. Around 2% of funds were spent on fundraising activity, much less than usual in Not for Profits. Only 13% was spent on essential administration and accountability expenses which is an admirable achievement for a not for profit organisation.

Our current financial position

Despite lower income and expenditure RESULTS ended the year well with $78,643 income retained as a surplus and $295,482 at the bank for funding future programs.
RESULTS full financial report is available for download from the website:
http://www.results.org.au/about-us/publications and a printed copy is available on request.

INDEPENDENT AUDITORS REPORT

Assura Group Pty Ltd
ABN : 30 114 712 462
Level 14, 309 Kent Street
Sydney NSW 2000
GPO Box 3807 Sydney NSW 2001

t 1300 55 33 38
www.assuragroup.com.au

INDEPENDENT AUDITOR'S REPORT
TO THE MEMBERS OF
RESULTS INTERNATIONAL (AUSTRALIA) INCORPORATED

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of RESULTS International (Australia) Incorporated (the registered entity), which comprises the statement of financial position as at 31 December 2017, the statement of profit or loss, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes and comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion, the accompanying financial report of RESULTS International (Australia) Incorporated for the year ended 31 December 2017 is prepared, in all material respects, in accordance with the accounting policies as described in Note 1 to the financial statements, including the Associations Incorporation Act (NSW) 2009 and Association Incorporations Regulations (NSW) 2010, and the reporting requirements of the Australian Council for International Development (ACFID), the Australian Charities and Not-for-profits Commission Act 2012, and the Charitable Fundraising Act 1991.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the registered entity in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: *Code of ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information Other than the Financial Report and Auditor's Report Thereon

The board of RESULTS International (Australia) Incorporated is responsible for the other information. The other information comprises the information included in the registered entity annual report for the year ended 31 December 2017, but does not include the financial report and our auditor's report thereon. Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon. In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement if this other information, we are required to report that fact. We have nothing to report in this regard.

Assura Group Pty Ltd
ABN : 30 114 712 462
Level 14, 309 Kent Street
Sydney NSW 2000
GPO Box 3807 Sydney NSW 2001

t 1300 55 33 38
www.assuragroup.com.au

INDEPENDENT AUDITOR'S REPORT (CONT'D)
TO THE MEMBERS OF
RESULTS INTERNATIONAL (AUSTRALIA) INCORPORATED

Responsibilities of the Board Members for the Financial Report

The board of the registered entity is responsible for the preparation of the financial report, and has determined that the basis of preparation described in Note 1 is appropriate to meet the needs of the Associations Incorporation Act (NSW) 2009 and Association Incorporations Regulations (NSW) 2010, and the reporting requirements of the Australian Council for International Development (ACFID), the Australian Charities and Not-for-profits Commission Act 2012, and the Charitable Fundraising Act 1991, and for such internal control as the board members determine is necessary to enable the fair preparation of the financial report and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the board is responsible for assessing the registered entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the board either intend to liquidate the registered entity or to cease operations, or have no realistic alternative but to do so.

The board is responsible for overseeing the registered entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the registered entity's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

Liability limited by a scheme approved under Professional Standards Legislation

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INDEPENDENT AUDITOR'S REPORT (CONT'D)
TO THE MEMBERS OF
RESULTS INTERNATIONAL (AUSTRALIA) INCORPORATED

Auditor's Responsibilities for the Audit of the Financial Report (cont'd)

- Conclude on the appropriateness of the director's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the registered entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial reporter, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

We also provide the management with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the management, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Assura Group Pty Ltd
Chartered Accountants

Hanoze Udachia
Director
Date: 27 April 2018

THANK YOU TO OUR VALUED VOLUNTEER ADVOCATES, DONORS AND SUPPORTERS.

Never forget that you are the heart of RESULTS and our success is your success thanks to the many and varied ways that you invest yourself in RESULTS – you volunteer, advocate, donate and work alongside us and we appreciate and acknowledge your hard work and commitment in long and ongoing campaigns.

We don't currently apply for or receive government funds – that would undermine our independence and ability to be fearless and forthright in our advocacy.
Currently we receive overseas grants from organisations with a conscience - THANK YOU to **RESULTS Educational Fund (US)** for the ACTION and 'Education For All' grants and for your confidence in our work.

A huge thank you to our groups for running very successful fundraising events in their local communities during the year.
Most of all we rely on, and are grateful for, your individual tax-deductible donations, especially regular monthly commitments and lifetime membership gifts.
Together our donors and volunteers provided over $75,000 in support for RESULTS in 2017.

RESULTS grant funding is conditional on us receiving donations from members of the Australian community. This means that every donation is vital so we ask that you once again consider a gift to support the advocacy work of RESULTS by donating online at www.results.org.au or by calling us on 1300 713 037.

THANK YOU to RESULTS Financial Partner

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THANK YOU to our Business and Event Supporters in 2017:

Amyl Media
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Medicins Sans Frontiers
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