

2019

ANNUAL REPORT

RESULTS INTERNATIONAL
(AUSTRALIA)

Over 30 years of powerful advocacy
in Australia

RESULTS
the power to end poverty



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Overview - RESULTS International (Australia)

This Annual Report represents the achievements and financial report of RESULTS International (Australia) Inc. for the year ended 31 December 2019. RESULTS is a not-for-profit organisation incorporated as an Association in New South Wales. It is an Affiliate Member of the Australian Council for International Development (ACFID) and shares ACFID's Vision of a world where all people are free from extreme poverty, injustice and inequality and where the earth's finite resources are managed sustainably. RESULTS conducts its activities with integrity, accountability and adheres to the ACFID Code of Conduct and the ACFID Fundraising Charter as they apply to its sphere of operations in Australia. For additional information please visit the ACFID website at acfid.asn.au.



RESULTS complies with Australian Charities and Not for Profits Commission (ACNC) regulations.

Our Vision - A world without poverty

Our Mission - To generate the public and political will to end poverty



AUSTRALIAN
COUNCIL
FOR
INTERNATIONAL
DEVELOPMENT

RESULTS is committed to securing the privacy and confidentiality of personal information in accordance with the Privacy Act 1988 (Commonwealth) and Australian Privacy Principles. For more information check our privacy statement [here](#).

RESULTS is a secular, non-partisan and non-profit organisation. While we, our volunteers and our partners advocate to educate and inform parliamentarians and government this is directed in a non-partisan way to all members of the government, opposition and minor parties and their advisors in accordance with the RESULTS Non-Development Policy.

Donations of \$2 or more to RESULTS International (Australia) are tax deductible in Australia. To provide feedback or make a complaint about our activities please contact us on (02) 9134 9983 or email office@results.org.au. A printed copy of this report is available on request.



Chair Letter



As I write this and reflect on our work in 2019, I note we are in unprecedented times working from home due to the COVID-19 pandemic. We trust you and your family will come out of this period safe and well. However we know that for many living in poverty, they will not be as fortunate as they face much greater challenges with conditions such as tuberculosis or malaria to weaken them.

Our work in TB gives us a great insight into the challenges the world faces in fighting this pandemic: it brings the same challenges every day to those living in poverty as they risk infection by tuberculosis from crowded living conditions, poor diets and lack of access to effective health care. Our work has seen success in 2019 in substantially increased Australian Aid funding being invested in research and development of diagnosis and treatment of TB and more funding to invest in vaccinations to rid communities of diseases that can be easily prevented.

This was achieved thanks to the dedication and commitment of RESULTS staff, volunteers and generous supporters. Your letters, MP visits, grants, donations and time is rewarded powerfully in lives saved and people who will work again as productive members of their communities. Everyone at RESULTS is proud to be doing our small part to change the world.

Our CEO, Amelia Christie, has led us with great skill and capability over the past 18 months but has left to return to her family in the UK. In a relatively short time Amelia made a significant mark on RESULTS, its volunteer activity and its success in advocacy. The board are sorry to have lost her insights and leadership so soon and thank her for the growth and success we have enjoyed. We are delighted to welcome Negaya Chorley as our incoming CEO.

Thanks finally to our Board, Advisory Board and Committee members who have invested their time, expertise and enthusiasm to lead RESULTS and build our sustainability. We still have a long way to go but each year sees us take more steps to that goal.

Thank you again.

Chris Franks, Chair

CEO Letter



Twenty nineteen was a huge year for our work, and the beginning of 2020 has highlighted just how interconnected health, poverty and adversity are. COVID-19 has brought to the forefront how crucial strong health systems are, and how they need to be accessible to everyone if we are to successfully overcome infectious diseases.

We have seen how partnerships and solidarity have overcome global health challenges through our work over the last three decades. When the world has come together to prioritise the health of *everyone*, we've seen what's possible. Partnerships RESULTS works on – like the Global Fund to Fight AIDS, Tuberculosis and Malaria, and Gavi, the Vaccine Alliance – save lives by bringing together the world's resources to reach even the most marginalised. But as this new virus makes clear, we still have more to do.

RESULTS Australia works on a range of poverty and health-related issues, including TB, child health and vaccination, nutrition and education. In this report, we are highlighting the significant events and successes of our advocacy during the year, and note that we also continued to work behind the scenes on child health, nutrition and overall development assistance policy and funding.

The past year saw us make tremendous gains. RESULTS successfully worked on gaining commitments of more than \$270 million from the Australian Government for global health issues including renewed funding for the Global Fund to Fight AIDS, TB and Malaria; funding to bring about the end of polio through the Global Polio Eradication Initiative, as well as specific funding for tackling TB in our region. That's a big achievement for a small organisation operating on around \$750 000 a year. It means that our advocacy leverages every dollar in that budget to ultimately deliver in excess of 360 times that to global health programs.

As I step down as CEO of RESULTS I want to say a huge thank you to the staff, the board and volunteers. They all make RESULTS the fabulous and effective organisation that it is and since day one I have been so inspired by the passion, the drive and just how much a relatively small group of people working on a shoestring budget can achieve and the impact it has on making the world a better place.

Now is clearly the time to be even more ambitious in our focus and our commitment to ending extreme poverty, and I have no doubt that Negaya Chorley is the perfect person to lead the team to do just that. I remain deeply committed to the organisation and the work that it does and look forward to seeing it rise to new heights over the coming years.

With very best wishes,

Amelia

2019 AT A GLANCE

Our Impact

\$242 million  **The Global Fund**
To Fight AIDS, Tuberculosis and Malaria

\$15 million  **POLIO** 

\$13 million 



18 MP letters to the PM

21 Civil society organisations support advocacy letter to the Prime Minister



Our Movement

7

CORE TEAMS

20

CORE TEAM MEMBERS

854

VOLUNTEERS



RESULTS Australia National Conference

In June 2019, RESULTS Australia held its first National Conference in three years, and attracted new and long-term volunteers, staff and supporters. The timing of the Conference was ideal, as RESULTS had had recently on boarded several new volunteers, and it was at the beginning of a new Parliamentary term. This made the conference an ideal forum for building skills in political advocacy – central to achieving our mission of generating the political will to end poverty.

Volunteers from Brisbane, Adelaide, Melbourne, Canberra and from across NSW and Tasmania attended as well as a group of students from Papua New Guinea (PNG) for part of day 1. The Conference focussed on inspiring our new and current volunteers with knowledge and skills in advocating on international poverty and health issues, and taking some immediate action following the Conference.

RESULTS volunteer advocates participate in sessions at the National Conference. *(Photo credit: Bert Kelly-Johnston)*





Speaker Lucy Bloom at RESULTS National Conference (Photo credit: Bert Kelly-Johnston)

The Conference was educational as we learnt why 2019 was a vital year in the global TB response (being the first year following the United Nations High Level Meeting on TB and the time of a Global Fund replenishment), with expert input from Dr Lucica Ditiu (Executive Director of the Stop TB Partnership), Bill Bowtell (Pacific Friends of the Global Fund) and Helen Evans (former Deputy CEO of Gavi, the Vaccine Alliance). We also had in-house presentations and discussion on the links between global health policies and poverty.

We were **inspired** by Tim Costello who spoke about the importance of advocacy and 'hope' in talking about global poverty, and [Lucy Bloom](#) who presented on how ordinary people can be extraordinary. We were also inspired by a panel of TB survivors from our region who shared their stories about what it was like to overcome TB. It reminded us of the importance of our work in advocating for better research and development for infectious diseases such as TB which was also echoed by Willo Brock ([TB Alliance](#)) who presented on the importance of advocating for TB research and development.

Complimenting these inspirational sessions were practical **skills-building workshops**. Sharon Claydon, Co-Chair of the Australian TB Caucus, provided some valuable advice on working with and influencing members of parliament while Greg Bloomfield from [The Voters Network](#) highlighted the importance of simple gestures (i.e. thanking them and being polite) in engaging with parliamentarians in the long term. We also learnt how to become better storytellers thanks to Rob Irving from [The Funding Network](#) and Natasha Akib of [Digital Storytellers](#). Rob shed light on how we could better pitch our organisation or a campaign to parliamentarians and stakeholders, and Natasha showed us how we could use video as a new exciting medium to tell stories.

In the days following the Conference, our volunteers and staff had meetings with parliamentarians to seek their support for Australia's contribution to the Global Fund replenishment, showing the success of the Conference in creating momentum in our advocacy.

World Bank and Australian Embassy meetings with RESULTS International Conference

In July 2019, Amelia Christie, Shiva Shrestha and Mark Rice represented RESULTS Australia at the RESULTS International Conference and ACTION Partners meeting in Washington DC.

RESULTS International (Australia)

RESULTS Australia contributed to the briefing and orientation sessions for international participants in World Bank meetings, spoke on a panel about our Global Fund advocacy work. We also organised meetings with the Executive Director representing Australia at the World Bank, Gerry Antioch, and the Minister Counsellor for Development at the Australian Embassy in Washington DC, Bill Costello.

Gerry had recently taken up his position, and the meeting introduced him to our relevant priority issues including transition to reduced external assistance for middle-income countries, TB policy and programs, child health and nutrition. He committed to discuss further with RESULTS Australia and the Department of Foreign Affairs and Trade (DFAT) the factors to consider in future transition policy. Bill was able to inform us about World Bank-related instruments and processes, particularly as they related to country action on TB. Having a forum to influence World Bank policies and advocate at this level for the most marginalised is invaluable to RESULTS' ongoing work.



(L-R): Mark Rice (RESULTS Policy & Advocacy Manager), Amelia Christie (RESULTS CEO), Gerry Antioch (Alternate Executive Director, World Bank) and Shiva Shrestha (RESULTS Global Health Campaign Manager) (Photo credit: Elsa Warouw (World Bank Executive Director's Office))

Polio-Related Advocacy

The annual [World Polio Day](#) (24 October) celebrates progress toward polio eradication and serves as a reminder of what still needs to be done to end this debilitating childhood illness. In 2019 World Polio Day was even more topical than usual: on 19 November, the [Global Polio Eradication Initiative](#) (GPEI) held a pledging event in Abu Dhabi to raise \$US3.25 billion for the final stage of the global campaign to eradicate polio (2019-2023).

As federal parliament sat during the week prior to World Polio Day, the annual Parliamentary event to mark the day and a polio-related briefing for interested parliamentarians were held on 15 and 16 October, respectively, in Canberra.

Speakers at the World Polio Day event were Dr Katie Allen MP and Peter Khalil MP (co-chairs of Parliamentary Friends of UNICEF), the Hon. Greg Hunt MP (Minister for Health), Chris Maher (Advisor to the Director-General of the World Health Organisation), Ian Riseley (former Rotary

Health Minister the Hon. Greg Hunt MP speaks at the World Polio Day event (Photo credit: Bert Kelly-Johnston)



RESULTS International (Australia)



(L-R): Chris Maher (Senior Adviser on polio to the WHO Director-General) and Anson Ising (Health Manager at Christian Apostolic Fellowship Church Health Services) at Parliament House in Canberra for World Polio Day (Photo credit: Bert Kelly-Johnston).

International President), Amelia Christie (RESULTS CEO), Sarah Meredith (Global Citizen Country Director) and James Collier (Canberra-based polio survivor).

Speakers acknowledged Australia's existing support for GPEI and our contribution to reducing by more than 99.9% the number of people contracting polio in the last 30 years, and called for Australia to continue its support. RESULTS and Global Citizen both referred to the importance of Australia making a pledge at the event in Abu Dhabi.

RESULTS Australia volunteers from Canberra attended the event and helped to welcome and engage other participants including parliamentarians, members of Rotary and representatives of UNICEF and foreign embassies.

The parliamentary briefing on polio was of great interest to members of the Australian [One Last Push](#) champions (parliamentarians committed to polio eradication) and others. The meeting host was Dr Mike Freeland, Member for Macarthur.

During the meeting, participants showed great interest in a presentation by Pastor Anson Ising, a health services manager from Papua New Guinea, who RESULTS had brought to Canberra for the World Polio Day events. Anson and his team, based at Mt Hagen in the Western Highlands, were key to helping overcome a polio outbreak in PNG during 2018. This was the country's first polio outbreak in 18 years and, after training for more than 12 000 health workers, a national vaccination campaign saw over 3.3 million children under 15 receive multiple doses of the polio vaccine across a ten-month period. Anson emphasised that assistance to PNG from Australia and other international partners had greatly enhanced the emergency response, and that on-going support for vaccination is essential. During our visit to Canberra, Anson also attended other meetings, together with RESULTS staff and volunteers, with parliamentarians, DFAT and at the PNG High Commission.

Parliamentarians present agreed to write to the Minister for Foreign Affairs and Minister for Health seeking an Australian contribution to GPEI; Australia's pledge, announced in Abu Dhabi, was **\$15 million**.



Assembled guests at the World Polio Day event (Photo credit: Bert Kelly-Johnston)



(L-R): Amelia Christie (RESULTS CEO), Murray Proctor (former Deputy Director, AusAID and international development consultant), David Bailey (RESULTS volunteer), Janet Spencer (RESULTS volunteer), the Hon. Warren Entsch MP (co-Chair, Australian TB Caucus) and Melodie van Wyk (RESULTS volunteer) at the World Polio Day event (Photo credit: Bert Kelly-Johnston).

TB-Related Advocacy

TB is the world's deadliest infectious disease, and tenth most common cause of death overall. 2019 was an extraordinary year for TB advocacy in Australia and internationally. We saw the Global Fund to Fight AIDS, Tuberculosis and Malaria ('the Global Fund') achieve its target of US\$14 billion at a replenishment event in Lyon, France for its work between 2020 and 2022; Australia pledged **AU\$242 million**. Global TB research funding totaled US\$906 million in 2018, an increase of US\$134 million from 2017; Australia contributed additional funding for TB detection, treatment, research and development.



Australian TB Caucus

Launched in March 2016, the Australian TB Caucus (ATBC) is a bipartisan parliamentary group committed to ending tuberculosis. The Australian TB Caucus is currently Co-Chaired by the Hon. Warren Entsch, MP and the Hon. Sharon Claydon, MP. The ATBC is formally registered with the Presiding Officers as the Parliamentary Friends of Tuberculosis Group. Ms Sharon Claydon took over the co-chair position from Senator Lisa Singh in late 2019 following the federal election. Currently there are 31 MPs and senators representing a non-partisan parliamentary group advocating for Tuberculosis. We are extremely grateful for the leadership of the Co-Chairs and thank them for their efforts which significantly increased funding and attention on this issue in 2019.

Global Fund Campaign

On 10 October in Lyon the Hon. Warren Entsch MP, co-chair of the Australian TB Caucus, on behalf of the Australian Government, announced a new pledge of AU\$242 million to the Global Fund. This was a 10% increase on Australia's previous pledge (\$220 million for the period 2017- 2019). Australia is the 12th largest donor to the Global Fund.

RESULTS International (Australia)

Amelia Christie, CEO RESULTS, participated at the pledging conference and worked closely with the TB Caucus and other stakeholders to ensure a substantial increase in Australia's contribution to the Global Fund.



Advocacy in support of the Global Fund pledge started well in advance. Australian TB Caucus co-Chairs and members of the Caucus wrote to Prime Minister Scott Morrison and to Foreign Minister Marise Payne recommending a substantial increase in our pledge. Several TB Caucus members raised motions of support in both Houses of federal parliament.

RESULTS grassroots including our board members met more than 18 parliamentarians individually and garnered their support to the Global Fund campaign ask. RESULTS also coordinated actions with civil society organisations (CSOs), with a letter to the Prime Minister and Minister for Foreign Affairs with an ask of increasing Australia's pledge to the Global Fund. 21 CSOs signed the joint letter. Additionally, two



Parliamentarians in support for the Global Fund
L-R Dr Mike Freelander, MP, Hon Warren Entsch, MP, Ms Sharon Claydon, MP and Dr Andrew Leigh, MP (Photo credit: David Clare)

TB survivors from Australia sent personalised letters to the Minister for Foreign Affairs, narrating their TB survival story and asking for an increase in our Global Fund pledge.

RESULTS joined the GFAN (Global Fund Advocates Network) #LoveMoreGiveMore campaign. Letters signed by RESULTS Australia and AFAO (the Australian Federation of AIDS Organisations) were sent to embassies of other Global Fund donor countries in Australia – including those of Canada, China, France, India, Japan, New Zealand, South Korea, and the United States of America –calling for increased and early pledges to the Global Fund's sixth replenishment.

\$13 million to combat tuberculosis in our region

The Australian Government announced a [\\$13 million](#) commitment to help support global efforts in eradicating tuberculosis. The Government will provide \$5 million to support intensive TB detection and treatment under Australia's Health Security Initiative for the Indo-Pacific region. Through the Medical Research Future Fund the Government also committed [\\$8 million](#) to fund anti-microbial resistance and drug-resistant TB research projects.

World TB Day Event

RESULTS Australia, the Secretariat of the TB Caucus, hosted an event at the Centenary Institute in Sydney on Wednesday 20 March for World TB Day (held on 24 March each year). Over 70 volunteers, researchers, supporters, academics and health experts joined a panel discussion about TB and had the chance to meet researchers, medical experts and a TB survivor, and find out more about the disease.

The event was hosted by Murray Olds, veteran ABC and 2UE news reporter and journalist. Other speakers were Amelia Christie (RESULTS CEO), Senator Lisa Singh (co-Chair of the Australian TB Caucus), Timothy (name changed) a TB Survivor and Dr Gabriella Scandurra (Chair, Australian TB Forum).



Panel Discussion (L-R)- Murray Olds, Mr Robin Davies, Dr Anna Colwell, Dr Vicky Sheppard, Dr Warwick Britton, and Dr Suman Majumdar
(Photo credit: David Clare)

An expert panel discussion followed with pertinent questions about Australia's commitment to ending TB globally, whether there would be an increase in funding for TB prevention, how well prepared Australia is to reduce our domestic burden of TB and steps being taken to meet the UN High-Level Meeting targets.

Panelists

- Mr Robin Davies – Head of Indo-Pacific Centre for Health Security, DFAT
- Dr Anna Colwell – Medical Advisor, Australian Department of Health
- Dr Vicky Sheppard – Director Communicable Disease Branch, NSW Dept. of Health
- Dr Warwick Britton – Head of TB Centre for Research Excellence
- Dr Suman Majumdar – Deputy Program Director, Burnet Institute



(L-R): Lisa Singh (former Senator and former co-Chair, Australian TB Caucus), Jeremy Olivieri (RESULTS volunteer) and Amelia Christie (RESULTS CEO) show their support on social media for ending TB and for Australia's Global Fund Pledge.

Media Coverage of World TB Day 2019

We doubled our media coverage for World TB Day 2019 compared to previous years. Below are some examples of key media articles that were featured.

- ['Why TB should be top-of-mind for all Australians'](#) by Shiva Shrestha, published by Croakey (14 March)
- [ABC Statewide Mornings](#), hosted by Leon Compton, radio interview with Associate Professor Justin Denholm (Medical Director, Victorian TB program) (21 March)
- [World TB Day on 'House of Wellness'](#) hosted by Ed Phillips, Zoe Bingleoy-Pullin and Gerald Quigley, Radio 2GB (24 March)
- ['Tackling tuberculosis in Papua New Guinea'](#) presented by Suzie Raines, radio interview with Dr Suman Majumdar (Burnet Institute) and Timothy (Australian TB survivor) (22 March)
- ['Building tuberculosis awareness in low-risk countries'](#) by Lisa Cornish, published by Devex (25 March)

Australia joins the global 'Light Up Red for TB' campaign for the first time in honour of World Tb Day

For the first time in Australia, councils from 11 major cities and towns across Australia joined the global 'Light Up Red for TB' campaign on World TB Day. Town Halls in Sydney, Melbourne, Adelaide and Launceston, Brisbane City Hall, Newcastle City Clock-Tower, Perth's Trafalgar Bridge, Darwin Convention Centre and key landmarks in Cairns, Logan City and Tasmania joined in.

These Australian locations joined others in cities around the world, including Accra (National Theatre of Ghana), Geneva (Jet d'Eau and Global Health Campus) and Toronto (CN Tower and 3D TORONTO sign).



RESULTS Hobart grassroots with Senator Lisa Singh at the light up location in Hobart. (Photo credit: Mike Picone)

Parliamentary Motions of Support



Australian TB Caucus co-Chair, the Hon. Warren Entsch MP, shows his support for increased Australian funding for TB research. (Photo credit: Shiva Shrestha)

A World TB Day [motion](#) was discussed in the House of Representatives. Six MPs spoke in support of the motion. A similar [motion](#) was passed in the senate. The motion was supported by MPs Mr Luke Gosling, Ms Gai Brodtmann, Mr Trevor Evans, Dr Mike Freeland, and Mrs Jane Prentice.

In support of the Global Fund replenishment in 2019, a [motion](#) was discussed in the House of Representatives and in the [Senate](#). The motion asked the government to increase Australia's contribution to the Global Fund.



(Photo credit: UNICEF / Ramasomanana)

Education-Related Advocacy

In 2019 RESULTS Australia worked with RESULTS USA and other partners in education advocacy on a project to improve student safety.

One of the partners for the RESULTS international education advocacy program is Network Education Watch (NEW) Indonesia, which had identified that the incidence of violence at school and travelling to and from school reduced participation and completion of basic education.

NEW is working with national and local authorities in Indonesia to adopt measures to improve student safety. RESULTS Australia supported the work of NEW by promoting to DFAT and the Australian Embassy in Jakarta that part of Australia's bilateral development assistance to Indonesia be allocated to this project. NEW had made contact with the Australian Embassy and reported an encouraging response by the end of 2019 and the project is still ongoing.

RESULTS International (Australia)

RESULTS continues to support Australian development assistance for education through its submissions to the Federal Budget and relevant Parliamentary inquiries. However we could do a great deal more with a modest budget - work on education access and equity is vital, and supports our work in global health by enabling communities to engage more meaningfully with educational materials. If you or your company would be interested in supporting this program, please call the RESULTS office.

Media Engagement

2019 was a huge year for our media engagement. As mentioned earlier, we had doubled our media coverage on World TB Day, and we were featured in many news outlets for our advocacy on global health. Most notably, we contributed to the coverage of the polio outbreak in the Philippines by Devex, the major global media platform for the international development community, by highlighting the importance of ongoing investment in polio eradication efforts. We were also featured in Conversations in Development, a podcast that fosters open and honest discussions about issues in the international aid and development sector.

- ['Another casualty of vaccine hesitancy: Philippines declares polio outbreak'](#) by Jenny Lei Ravelo, published by Devex (19 September).
- ['Advocacy and Health'](#) by Conversations in Development (27 May 2019)

Q&A: On advocacy in a changing political environment

By *Lisa Cornish* // 06 November 2019



RESULTS CEO Amelia Christie (Photo credit: Bert Kelly-Johnston)

With the succession of replenishments, is there any concern of overwhelming politicians – especially those just being introduced to these issues?

That was a concern. Making sure we framed things in the right way helped and the training we provide to volunteers is important there. I think talking about these issues as health security issues get more traction with particular politicians in Australia – it is explaining that these might not be domestic issues but they are important issues to watch and tackle for regional security.

We need a region that has strong health measures to deal with and respond to any outbreak – that is an important message.

Media Highlight

['Q&A: On advocacy in a changing political environment'](#) by Lisa Cornish, winner of the RESULTS Media Leadership award in 2019, published by Devex (6 November).

Letter Writing

2019 was also a great year for RESULTS' letter-writing team. We advocated for everything from global immunisation, TB R&D to a sustainable Australian contribution to the GPEI replenishment, all in a changing political environment. See below for some examples of published letters to the editor:

- ['We can do more to reduce world poverty'](#) by Mark Rice (RESULTS Policy & Advocacy Manager), published in the *Australian Financial Review*, 10 January (see right).
- ['Forgetful parents need to be more vigilant'](#) by Chris Franks (RESULTS Chair), published in *The North Shore Times*, 14 February.
- ['Combat TB to help us all'](#) by Michael Picone (RESULTS volunteer), published in *The Mercury*, 21 March.
- ['Unkind cut'](#) by Peter Graves (RESULTS volunteer), published in *The Canberra Times*, 9 April.
- ['Putting aid first'](#) by Maree Nutt (RESULTS former CEO & Ambassador), published in the *Sydney Morning Herald*, 10 May.
- ['Global Fund poses challenge for Australia'](#) by Maree Nutt (RESULTS former CEO & Ambassador), published in the *Australian Financial Review*, 3 July (see right).

Letter (or email) writing is easy to do at home with little knowledge and limited time but it's an extremely powerful way to influence community views and very persuasive for parliamentarians. If you would like to know more or join the group please contact us at join@results.org.au.

We can do more to help reduce world poverty

The timely and uplifting column by Nicholas Kristof "Why 2018 was the best year in human history!" (January 8) is a reminder of the quiet and unrecognised progress that occurs alongside the many examples of hardship and suffering that gain public attention.

Of course, progress in reducing poverty and child deaths and increasing vaccination rates is not uniform among all countries or social groups. Therefore, we need to both welcome the overall progress against poverty and disease, and use the good news as inspiration to assist the people and countries not benefiting from this progress.

If many people overestimate the extent of poverty or underestimate child vaccination rates, as the article notes, they also overestimate how much development assistance Australia and other countries provide. The Lowy Institute reports that Australians believe that overseas aid makes up 14 per cent of the federal budget, while the actual figure is 0.9 per cent.

Mark Rice
Sunnybank

Global Fund poses challenge for Australia

In response to your article on ex-Bank boss Peter Sands, now head of the Global Fund to fight AIDS, TB and malaria ("[Why an ex-bank boss is raising \\$20b to tackle three diseases](#)", June 24), Japan and the UK announced increased commitments to the Global Fund during last week's G20 meeting. In particular, Theresa May's announcement of £1.4 billion to the Global Fund will help save the lives of more than 2 million people at risk from these killer infections over the next three years.

The UK commitment is an increase of nearly 15 per cent on its previous pledge, made possible by a generous aid program that sits at 0.7 per cent of Britain's gross national income – more than triple Australia's aid to GNI level.

Mrs May's time as British Prime Minister will almost certainly be remembered for her inability to achieve a deal on Brexit, but a legacy of helping to save the lives of 2 million people is one thing to be proud of. Australia's challenge will be to deliver an increased and fair-share pledge to the Global Fund to help build health and prosperity in our region.

Maree Nutt
Newport, NSW

Fundraising

City to Surf

On 11 August [Team RESULTS Australia](#) (Shiva Shrestha, Siddhu Warriar and Florian Grenier) ran the 14km City2Surf, the world's fifth-largest fun run. They were welcomed by RESULTS CEO Amelia Christie at the finish line with refreshments. Unfortunately RESULTS Chair, Chris Franks, was unexpectedly on a plane but she persuaded her sponsors to pay up anyway! In the process they all raised over \$3000 for RESULTS.



(L-R): Siddhu Warriar, Shiva Shrestha and Florian Grenier at the 2019 City2Surf
(Photo credit: Shiva Shrestha)



Soyolmaa Dolgor and Mark Rice at the 2019 Bridge to Brisbane
(Photo credit: Mark Rice)

Bridge to Brisbane

The Bridge to Brisbane is one of the biggest annual community events in Brisbane. Members of the RESULTS Brisbane Group have participated in the annual 5km or 10km fun run and raised money for RESULTS through sponsorship in recent years. In August, Mark Rice and Soyolmaa Dolgor of the Brisbane group participated in the 5km event and raised more valuable funds to support RESULTS' work.

We would love you to join our teams, or start your own team in 2020-21. The funds raised make a huge difference in what RESULTS is able to achieve and raise the profile of our valuable work. Call the office to find out how you can run, walk or cycle wherever you are in Australia.

Hobart Trivia Night

Our RESULTS grassroots team in Hobart led by Mike Picone organised a trivia night in March 2019. There were more than 10 teams that participated in the quiz and were able to raise a whopping \$5100.

Our very own Board Chair Chris Franks participated in the event and talked about the current work of RESULTS. Sincere thanks to the Hobart team for their outstanding contribution and preparing an informative and fun night.



Hobart trivia night. (Photo credit: Mike Piccone)

Grassroots Activities Case Study

Grassroots volunteers are at the heart of RESULTS. Together, we have achieved amazing advocacy outcomes in 2019 as aforementioned in this report. Below is a case study of our grassroots volunteers going above and beyond in their efforts to engage with parliamentarians.

RESULTS the power to end poverty World Vision VGen campaign for Australian Aid

present:

ADELAIDE AND AUSTRALIAN AID

Discover your candidates' vision for Australia's global impact.

Featuring Afghan refugee Rahima Wahidi.
Moderated by Thomas Brown and Edward Cavanough.

15TH MAY | 6:30PM | UNIVERSITY OF ADELAIDE | NAPIER THEATRE 102

On 15 May, members from SA grassroots volunteer group hosted a candidates' forum for the electorate of Adelaide in partnership with other organisations in the sector including World Vision's VGen and Campaign for Australian Aid. Several candidates attended including the now-elected MP, Steven Georganas.

RESULTS supported the SA volunteers and journalists by promoting the event and encouraging attendees to ask questions and have the candidates explain their positions on Australian aid and the Global Fund replenishment.

Volunteering at RESULTS provides an opportunity to enhance self-confidence, gain valuable skills in meetings and advocacy to government, policy development and make a difference in changing the world for the better. If you are interested in directly engaging with the political system in a strictly non-partisan manner to help end global poverty, visit our [website](#) or contact us directly at join@results.org.au.

Grassroots Advocacy Highlight

Grassroots advocates had meetings with MPs throughout the year, particularly in support of the Global Fund campaign. Together, we organised logistics for and during these MP meetings. (e.g. who speaks when and how to frame an issue to best influence a particular parliamentarian). We also engaged in targeted advocacy, including emailing and calling Prime Minister Scott Morrison 24 hours before the Global Fund replenishment to increase Australia's overall commitment to the initiative.

For the Global Polio Eradication Initiative (GPEI) campaign, four grassroots volunteer groups sent an email to the Minister for Foreign Affairs, Senator the Hon. Marise Payne, to bring her attention to the importance of Australia's contribution to GPEI and calling on her to increase Australia's commitment.

Overall in 2019, we met with 25 MPs and Senators in total.

Measuring Our Movement

As of December 2019, RESULTS recorded:

112% growth in Facebook
Lifetime total likes

4 Core Organising Teams
in 4 States (NSW, VIC,
QLD, & ACT)

20 Core Organising Team
members leading actions
& supporting groups'
growth

854 Volunteers

Following a mass recruitment drive in the early months of 2019, four Core Organising Teams in four States/Territory at the end of the year is a huge success for reinvigorating the movement. The 20 Core Organising Team members showed consistent and regular involvement and engagement with RESULTS and our global health advocacy actions which demonstrates the depth of our movement.

In 2020, we will be improving the ways we measure our movement by refining what and how we measure and enhancing our communication with everyone in the movement.

RESULTS Australia Leadership Awards

RESULTS Australia held its inaugural Leadership Awards in October 2019 to acknowledge the hard work and commitment of volunteers and key partners from Parliament, the media and corporate supporters.

RESULTS also owes its success to the dedication of these leaders, who generate the public and political will to end poverty through their efforts. They maintain Australia's focus on global health issues including TB, polio, child health nutrition and education.

At the Leadership Awards Professor David Isaacs, Consultant Paediatrician at the Children's Hospital at Westmead and Clinical Professor in Paediatric Infectious Diseases at the University of Sydney, presented an informative and humorous insight into the extraordinary history of vaccination and its impact today which highlighted the importance of the work done by RESULTS to combat preventable diseases of poverty.



(L-R): Sarah Meredith (Global Citizen Australia Country Director) and Chris Franks (RESULTS Chair)
(Photo credit: Alec Brennan)



(L-R): David Bailey (RESULTS Canberra Group volunteer advocate), Lisa Cornish (Devex journalist), Louise and Ron Carrall (RESULTS supporters) (Photo credit: Alec Brennan)



(L-R): Amelia Christie (RESULTS CEO), the Hon. Warren Entsch MP and Shiva Shrestha (RESULTS Global Health Campaigns Manager) (Photo credit: Alec Brennan)

RESULTS received a significant number of nominations and, after difficult deliberations by the awards committee, announced eight winners for 2019.

RESULTS Political Leadership

The Hon. Warren Entsch MP: the passionate leader and Co-Chair of the Australian TB Caucus and the Asia Pacific TB Caucus.

The Hon. Lisa Singh, former Senator for Tasmania: the recently retired Co-Chair of the Australian TB Caucus.

RESULTS Volunteer leader – (long-term)

Mike Picone: volunteer and past leader of the Tasmania Group and a major fundraiser

RESULTS Volunteer leader – (less than 2 years)

John Walker: an active and energetic leader of the Sydney group

RESULTS Media Leader

Jo Chandler, journalist and academic who has written extensively on TB and survived drug-resistant TB herself

Lisa Cornish from [Devex](#) whose articles have raised the profile of RESULTS

RESULTS NFP leader

[Global Citizen Australia](#): an active and energetic partner on campaigns to eliminate extreme poverty

RESULTS Corporate leader

[Enspira Financial](#) – our generous financial service

RESULTS is grateful to the Principals of Colin, Biggers & Paisley who generously donated the venue for the evening.

Our International Partnerships

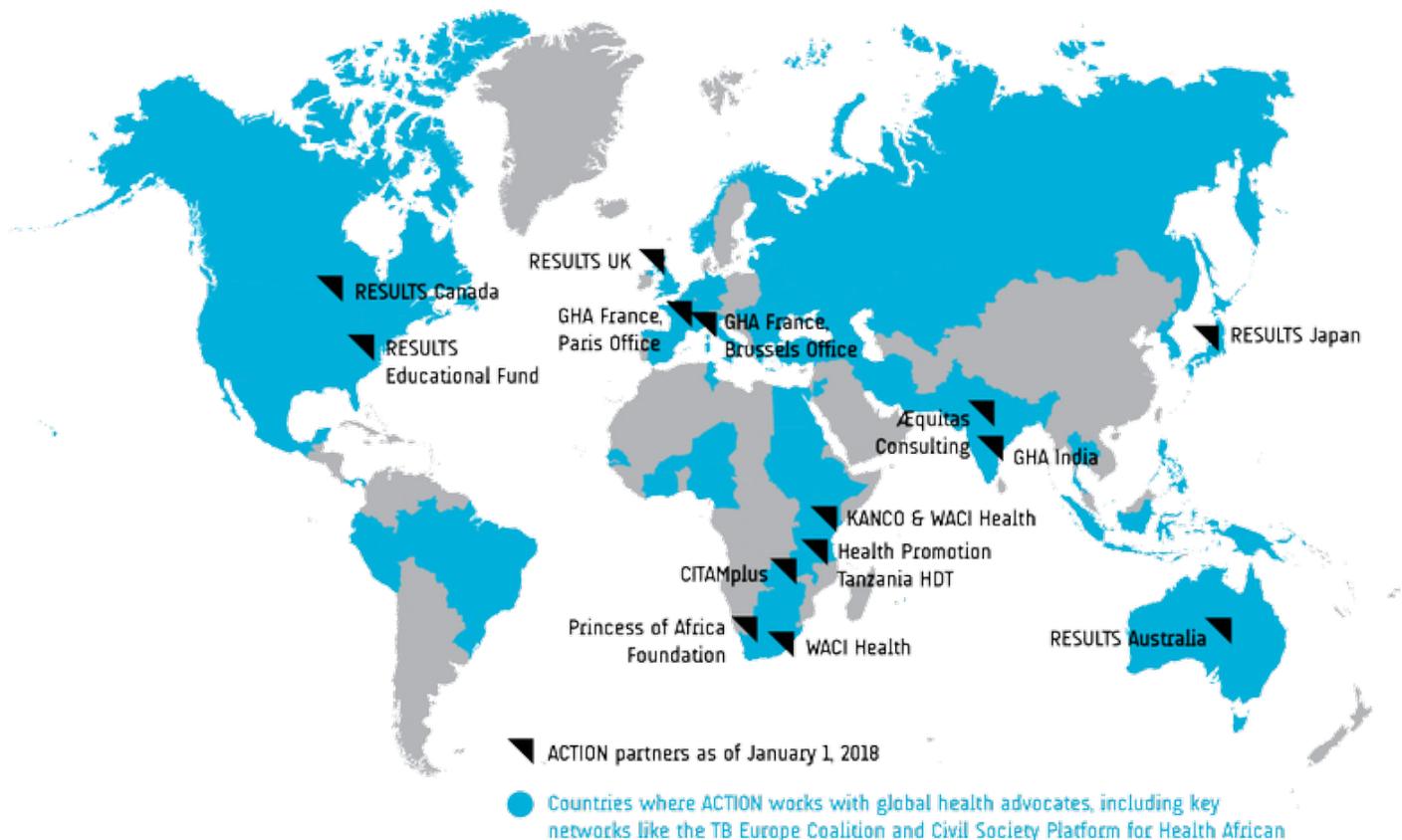
RESULTS International (Australia) is a member of two international advocacy partnerships: RESULTS and ACTION.

RESULTS Australia is one of seven RESULTS organisations worldwide; other RESULTS partners are based in Canada, Japan, Korea, Mexico, the United Kingdom and the United States.

RESULTS is an international movement of passionate, committed everyday people. Together we use our voices to educate policymakers and to inform political decisions that will bring an end to poverty.

RESULTS delivers training, support, and inspiration to empower everyone in our movement to advocate effectively to the government and the media for improved funding of education, health, and economic opportunity programs for those living in poverty.

[ACTION](#) is a global partnership of 14 like-minded organisations whose expert staff work to educate, inform policymakers and mobilise resources to fight diseases of poverty and achieve equitable access to health.



RESULTS Leadership

Board of Directors

Chris Franks – Chair

Chris has 20 years' experience, is a past Chair of ACFID's Code of Conduct Committee, and has executive experience in sales and marketing, fundraising, consumer research and customer service. Director since 2014.

Rex Shaw – Treasurer

Rex is a qualified accountant and holds an MBA. He has CFO experience, sound strategic leadership and excellent financial and analytical skills. Rex has extensive volunteering experience in Australia and overseas. Appointed by the Board 2017.

Mia Bromley – Director

Mia is a health and social service sector manager and non-executive director with particular expertise in health system planning and funding models. Director since 2015.

Florian Grenier – Director

Florian is a senior business advisor with a focus on strategy and risk management. He brings international commercial experience across multiple industries. Director since 2018.

Marcus Marchant – Director

Marcus is a senior digital and marketing executive. He is a graduate of the AICD and sits on other not-for-profit boards in the innovation and business advisory sectors. Appointed by the Board 2017.

Luke Mitchell – Director

Luke is a company executive with over 20 years international (APAC) experience serving in senior executive roles and on commercial and not for profit boards. Luke was a founding board member of Variety, the children's charity, in Hong Kong and was appointed to the RESULTS board in 2018 having sat on the advisory board since 2017.

Jutta Rieger – Director

Jutta is a managing director, and draws on hands-on experience in executive leadership, managing diverse teams marketing products and services to diverse industries including the healthcare sector and governmental organisations in developed as well as emerging countries. Director since 2017.

Rob Shwetz – Director

Rob is Co-Founder of The Growth Activists and has over 20 years of executive experience in media, publishing and advertising. Rob holds an MBA from the Berlin School of Creative Leadership and is also a member of the Australian Institute of Company Directors. Director since 2018.

Amelia Christie – CEO

Amelia has been the CEO since September 2018, leading a team through a successful year. She has extensive experience in campaigning and advocacy, both in Australia and the UK.

Financial Summary

RESULTS Quick Financial Summary 2019

How we raised our funds

RESULTS receives the majority of its funds from a grant provided by RESULTS Educational Fund (US) which is in turn funded by major US philanthropists. Last year we received \$528,460 with additional income from donations both monetary and non-monetary and local fundraising slightly higher than the previous year, bringing a total of \$622,190.

The Board is aware of the risk posed by having a high share of its funding sourced from overseas grants so the CEO and Board continue to work hard to create new income streams and increase income from a range of other supporters and donors to ensure RESULTS has a strong, local and sustainable income stream.

How we spent our funds

As we had slightly less income in 2019, we reduced our expenditure on staff and program activity.

72% of our funds were spent on community education to guide and invest in skills development to amplify the 'voices' of our volunteers. It enabled Volunteers to attend training, workshops, visits to advocate to MPs and Senators in Canberra, write effective letters and undertake other activities described in this report. Around 3% of funds were spent on fundraising activity, much less than usual in Not for Profits. Only 25% was spent on essential administration and accountability expenses including office rental and IT costs which is a good achievement for a not for profit organisation. This left us with funds in the bank for future activities.

Our current financial position

RESULTS ended the year well with \$57,840 income retained as a surplus and \$490,066 at the bank for funding future programs.

The full financial report is appended and a printed copy of the full financial report is available on request.

Income and Expenditure

RESULTS INTERNATIONAL (AUSTRALIA) INC

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2019

	2019	2018
	\$	\$
Income		
Donations and Gifts		
Monetary	66,747	58,123
Non-monetary	19,830	9,615
Bequests and Legacies		
Grants		
Other overseas	528,460	586,839
Investment income	1,477	1,646
Other income	5,676	13,268
TOTAL REVENUE	<u>622,190</u>	<u>669,491</u>
Expenditure		
International programs		
Community education	407,953	521,194
Fundraising costs		
Public	16,499	9,150
Accountability and Administration	139,898	105,735
Non-monetary Expenditure	-	-
TOTAL EXPENDITURE	<u>564,350</u>	<u>636,079</u>
EXCESS/(SHORTFALL) OF REVENUE OVER EXPENDITURE	<u>57,840</u>	<u>33,412</u>
OTHER COMPREHENSIVE INCOME		
Other Comprehensive Income	-	-
TOTAL OTHER COMPREHENSIVE INCOME	<u>-</u>	<u>-</u>
TOTAL COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO MEMBERS	<u>57,840</u>	<u>33,412</u>

Income and Expenditure

RESULTS INTERNATIONAL (AUSTRALIA) INC

STATEMENT OF FINANCIAL POSITION FOR THE YEAR ENDED 31 DECEMBER 2019

	Note	2019 \$	2018 \$
ASSETS			
CURRENT ASSETS			
Cash and Cash Equivalents	2	490,066	338,615
Trade and Other Receivables	3	193,733	179,289
TOTAL CURRENT ASSETS		683,799	517,904
TOTAL ASSETS		683,799	517,904
LIABILITIES			
CURRENT LIABILITIES			
Trade and Other Payables	4	10,704	20,702
Advance Income	5	427,854	309,339
Provisions	6	16,374	19,758
TOTAL CURRENT LIABILITIES		454,932	349,799
NON-CURRENT LIABILITIES			
Provisions	6	5,681	2,759
TOTAL NON-CURRENT LIABILITIES		5,681	2,759
TOTAL LIABILITIES		460,613	352,558
NET ASSETS		223,186	165,346
EQUITY			
Retained Earnings	7	223,186	165,346
		223,186	165,346



**INDEPENDENT AUDITOR'S REPORT
TO THE MEMBERS OF
RESULTS INTERNATIONAL (AUSTRALIA) INCORPORATED**

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of RESULTS International (Australia) Incorporated which comprises the statement of financial position as at 31 December 2019, the statement of profit or loss, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes and comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion, the accompanying financial report of RESULTS International (Australia) Incorporated for the year ended 31 December 2019 is prepared, in all material respects, in accordance with the accounting policies as described in Note 1 to the financial statements, including the Associations Incorporation Act (NSW) 2009 and Association Incorporations Regulations (NSW) 2010, and the reporting requirements of the Australian Council for International Development (ACFID), the Australian Charities and Not-for-profits Commission Act 2012 and the Charitable Fundraising Act (NSW) 1991.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the registered entity in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: *Code of ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter - Basis of Accounting and Impact of COVID-19 pandemic

We draw attention to Note 1 of the financial report, which describes the basis of accounting. The financial report is prepared to assist RESULTS International (Australia) Incorporated in fulfilling its financial reporting obligations as applicable. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

Further, we also draw attention to Note 9 of the financial report, which describes the impact of COVID-19 pandemic to the registered entity's operations and the measures taken in response to this. Our opinion is not modified in respect of this matter.

Information Other than the Financial Report and Auditor's Report Thereon

The board of RESULTS International (Australia) Incorporated is responsible for the other information. The other information comprises the information included in the registered entity annual report for the year ended 31 December 2019, but does not include the financial report and our auditor's report thereon. Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon. In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

THE NAME IN AUDIT

Liability limited by a scheme approved under Professional Standards Legislation

Assura Group Pty Ltd
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**INDEPENDENT AUDITOR'S REPORT (CONT'D)
TO THE MEMBERS OF
RESULTS INTERNATIONAL (AUSTRALIA) INCORPORATED**

Information Other than the Financial Report and Auditor's Report Thereon (Cont'd)

If, based on the work we have performed, we conclude that there is a material misstatement if this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Board Members for the Financial Report

The board of the registered entity is responsible for the preparation of the financial report, and has determined that the basis of preparation described in Note 1 is appropriate to meet the needs of the Associations Incorporation Act (NSW) 2009 and Association Incorporations Regulations (NSW) 2010, and the reporting requirements of the Australian Council for International Development (ACFID), the Australian Charities and Not-for-profits Commission Act 2012 and the Charitable Fundraising Act (NSW) 1991, and for such internal control as the board members determine is necessary to enable the fair preparation of the financial report and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the board is responsible for assessing the registered entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the board either intend to liquidate the registered entity or to cease operations, or have no realistic alternative but to do so.

The board is responsible for overseeing the registered entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the registered entity's internal control.

THE NAME IN AUDIT

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**INDEPENDENT AUDITOR'S REPORT (CONT'D)
TO THE MEMBERS OF
RESULTS INTERNATIONAL (AUSTRALIA) INCORPORATED**

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Auditor's Responsibilities for the Audit of the Financial Report (cont'd)

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the director's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the registered entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial reporter, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

We also provide the management with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the management, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Assura Group Pty Ltd
Chartered Accountants

Hanoze Udachia
Director
Date: 29 April 2020

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AUDITOR'S INDEPENDENCE DECLARATION

As auditor of RESULTS International (Australia) Incorporated for the year ended 31 December 2019, I declare that to the best of my knowledge and belief, there have been:

- no contraventions of the auditor independence requirements in relation to the audit; and
- no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of RESULTS International (Australia) Incorporated during the year.

Assura Group Pty Ltd
Chartered Accountants

Hanoze Udachia
Director
 Date: 29 April 2020

THE NAME IN AUDIT

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Acknowledgements

Thank you to our valued volunteer advocates, donors and supporters.

Never forget that you are the heart of RESULTS and our success is your success thanks to the many and varied ways that you invest yourself in RESULTS – you volunteer, advocate, donate and work alongside us and we appreciate and acknowledge your hard work and commitment in long and ongoing campaigns.

We don't currently apply for or receive government funds – that would undermine our independence and ability to be fearless and forthright in our advocacy.

Currently we receive overseas grants from organisations with a conscience, and we would like to extend a thank you to RESULTS Educational Fund (US) for the ACTION grant and for their confidence in our work.

A huge thank you to our volunteer groups for running successful fundraising events in their local communities during the year.

Most of all we rely on, and are grateful for, your individual tax-deductible donations, especially regular monthly commitments and lifetime membership gifts.

RESULTS' grant funding is conditional on us receiving donations from members of the Australian community. This means that every donation is vital so we ask that you once again consider a gift to support the advocacy work of RESULTS by donating online at www.results.org.au or by calling us on (02) 9134 9983.

THANK YOU to RESULTS' financial partner:



THANK YOU to our business and event supporters:



How You Can Help

There are many ways you can help RESULTS grow, flourish and make greater strides toward its vision of a world without poverty:

- Become a member
- Volunteer your time
 - Make a donation
 - Leave a bequest
- Support an event or fundraising activity
 - Become a corporate partner

For more information about any of these options, please visit www.results.org.au/get-involved.

Contact Us

923/100 Walker Street, North Sydney NSW 2060
02 9134 9983

<https://www.results.org.au/>

Twitter: @RESULTS_AU

Facebook: facebook.com/RESULTSAU

LinkedIn: results-international-australia

Instagram: results_australia