



RESULTS International (Australia)

ANNUAL REPORT 2010

RESULTS
the power to end poverty

Executive Committee

The Executive Committee of RESULTS International (Australia) acts as the governing body for the organisation.

The Executive Committee of RESULTS International (Australia) for 2010 were:

President	- Mr. Aldo King
Vice President	- Mr. Mark Rice (To April 2010)
	- Mr. Ian Sansom (From October 2010)
Treasurer	- Mr. Brentyn Parkin
Secretary	- Ms. Diana Shanks
Committee Members	- Ms. Sue Packham
	- Ms. Ann Herbert
	- Ms. Janet Maddock

Positions appointed by the Executive Committee:

National Manager	- Ms. Maree Nutt
Research and Advocacy Coordinator	- Mr. Mark Rice
Group Development Coordinator	- Mr. Jeremy Picone (To May 2010)
	- Ms. Sarah Brinckman (From June 2010)
Fundraising Coordinator	- Mr. Ian Sansom (To April 2010)
	- Ms. Christine Clarke (From May 2010)
Outreach Coordinator	- Mr. Jeremy Picone (From June 2010)

Front cover photo courtesy of AusAID, Water and Sanitation, Indonesia
Photo opposite, Hamlin Fistula patient courtesy Lucy Perry on behalf of Aid Fund Australia

This Annual Report represents the achievements and financial records of RESULTS International (Australia) for the year ended 31 December 2010. (RESULTS reports on a calendar year basis.)

This report consists of the office bearers' and other portfolio coordinators reports which were presented at the 2010 Annual General Meeting, held on 18 May 2011 as well as additional highlights of the work of RESULTS members throughout the year.

RESULTS International (Australia) is incorporated as an Association in New South Wales and is a full financial member of the Australian Council for International Development (ACFID).

As a signatory to the ACFID Code of Conduct RESULTS is committed to conducting its activities with integrity and accountability and in accordance with the Code.



OUR MISSION is to generate the will to end poverty

RESULTS International (Australia) is part of a non-partisan, international network of volunteers whose purpose is to generate the public and political will to end poverty.

RESULTS volunteers are everyday people involved in activities to inform themselves and the community and influence government policy on poverty issues.

RESULTS engages in grassroots advocacy on poverty issues with members around the country.

RESULTS empowers everyday Australians to be extraordinary voices for the end of poverty

OUR GOALS for 2010

1. To have RESULTS work together to increase funding for poverty reduction programs
2. To have RESULTS grow an informed and empowered membership
3. To Increase RESULTS' financial viability

RESULTS
the power to end poverty

Leadership and moving forward in 2010

In 2010, despite the ongoing fallout of the global financial crisis, RESULTS International (Australia) continued with our persistent grassroots advocacy efforts, yielding some extraordinary achievements.

2010 represented a year in which to self-reflect, consolidate and focus on building a stronger viable future for our organisation and our effectiveness in generating the end of poverty in our lifetime.

We reevaluated how we go about administering the 'business' of RESULTS. We began work from an office, the first time we have succeeded in doing that in 15 years. Our National Manager and Funding Coordinator were salaried and we generated income to fund our work of around \$100,000 that was generously provided by our members, donors, corporate and event sponsors including VMAC and Eli Lilly, as well as strong support from our Hobart members to generate the largest fundraising effort in our history.

We changed our name and updated our constitution, along with new branding and website. We secured grant funding from RESULTS Educational Fund (US) for our participation in the UN Health Conference workshop and Education for All research.

Leadership was a theme throughout 2010 and this was exemplified by a strong and effective committee team and importantly by honouring one of our chief parliamentarian advocates, Bob McMullan, who has been inspirational and key in providing the parliamentary leadership for generating the political will to end poverty. Senator Clare Moore spoke in Parliament in March on World TB Day and a motion on the Global Fund was moved in November, these actions being nurtured and encouraged by our citizenry.

Our campaigns in 2010 did not all produce the desired outcomes we wished for, however, **we ensured that the campaigns we championed, moved in the direction that was called for.** We had partial success regarding Australia's contribution to the Global Fund to fight AIDS, Tuberculosis and Malaria. The Debt2Health agreement through the Global Fund was finalised and 2010 saw the launch of Australia's first ever aid strategy relating to microfinance with funding steadily increasing.

It is very apparent that all our achievements are sourced from our grassroots. The mums and dads, the friends, the students, the retired, people who just want to make a difference to the world in their own quiet way. That is and will continue to be the source of power for RESULTS.

We had 3 new groups join us this year and our membership doubled. We had countless letters written to our MP's, numerous MP's visited and a considerable amount of media activity. We worked in partnership with other non government organisations on the Global Fund replenishment campaign, aid budget and aid review submissions. Our Canberra lobbying trip had eight delegates and we co-hosted two pre election forums (Warringah – Tony Abbot's electorate and Denison in Tasmania). We met with the Australian Executive Director of the World Bank in Washington and held a highly successful workshop on "Women and Tuberculosis" at the UN Health Conference in Melbourne. Two RESULTS delegates were sponsored to attend the annual Advocacy to Control Tuberculosis Internationally (ACTION) meetings in the UK and we were invited to participate in research for "Education for All" and in joining an Australian coalition. We held our first National Conference in over two years for members with international expert guest speakers and held an entertaining and rewarding fund raising dinner.

All in all, 2010 was a full year, driven by our volunteer membership. On behalf of RESULTS International (Australia) we thank you for your enormous contribution, your spirit, your generosity and your hard work in creating such outstanding advocacy achievements. We thank those who have supported and continue to support RESULTS over many years and to those who lead local RESULTS groups around Australia.

And lastly, we wish to thank the 2010 Executive Committee for continuing to provide the management and leadership to the organisation.

Aldo King, President
Maree Nutt, National Manager
28 April 2011



Aldo King

Maree Nutt

Microfinance Strategy

The March release of AusAID's strategy on microfinance entitled "Financial services for the Poor – a Strategy for the Australian Aid Program 2010-2015" is a significant step towards building stronger and more effective microfinance sector. Along with the Strategy release the Government announced it would double annual funding 'to up to \$20 million by 2012-13.' Recent advice from AusAID confirmed that the increase in funding will be achieved ahead of schedule, possibly by mid 2011.

RESULTS members have lobbied for MANY YEARS on this issue. The increased funding is already bringing great benefit to hundreds of thousands, perhaps millions of poor families around the world. RESULTS will continue to push for further funding increases and a greater focus on reaching the poorest clients.



Goal 1: To Have **RESULTS** work together to increase funding for poverty reduction programs

Debt2Health Swap

In July 2010, the governments of Australia and Indonesia finalised an agreement for a Debt2Health swap, in which Australia agreed to cancel \$75 million of Indonesia's debt, with half of the reduction in debt being directed to tuberculosis programs through The Global Fund to Fight Aids, TB and Malaria. This success completed a three year campaign for RESULTS, and has also led to interest among our international partners in promoting similar swaps in other countries with a high rate of TB infection.

The Global Fund Commitment

In March, a RESULTS team held more than 20 meetings with MPs and Ministerial advisors in Canberra. Discussions were focused on the issue of TB with recommendations that Australia increase its funding of the highly effective Global Fund to Fight Aids TB and Malaria. Information was presented on the success of TGF to date and financial explanation of how funding would come from the increase in the aid budget.

Commitments were made to take our requests on microfinance and The Global Fund to relevant ministers. Through our efforts a speech was made and a Senate Motion moved in Parliament for World TB Day (March 24).

In October 2010, the Minister for Foreign Affairs announced that Australia would be contributing \$210 million to The Global Fund to Fight AIDS, TB and Malaria in 2011 to 2013, an increase from \$135 million in 2008 to 2010. The increase fell short of what RESULTS had requested, and in 2011 we will be seeking a supplementary contribution from Australia.

"I also thank RESULTS for their significant advocacy efforts in support of the Debt2Health swap and the Global Fund to Fight AIDS, Tuberculosis and Malaria."

*Bill Bowtell
Executive Director, Pacific Friends
of The Global Fund*

Pages 5 and 6 photo courtesy of Jeremy Picone, Hobart Group



Highlights: National and UN Conferences

Our National Conference was held on the weekend of 28/29 August in the Melbourne Hills area and 40 delegates from around the country attended.

Workshops were held on leadership, powerful speaking, local group activities and the makeup of the new Federal Parliament.

Special overseas guests at the conference were Dr Bobby John, from Global Health Advocates and Lucy Cheshire from the Kenyan AIDS NGO Consortium (KANCO).

The opportunity for RESULTS members to meet these inspirational individuals, to hear their stories was invaluable and empowering.



On 31 August, RESULTS hosted a workshop at the 63rd Annual United Nations (DPI) NGO Conference "Advance Global Health: Achieve the Millennium Development Goals" held in Melbourne.

The workshop entitled "Slipping through the cracks: Women & infectious diseases (TB, TB-HIV)" provided a unique opportunity to raise greater public, political and NGO awareness of the issues surrounding women and tuberculosis.

On the panel were Lucy Cheshire (ACTION, Kenya), Dr. Bobby John (Global Health Advocates, India), Carol Nawina Nyirenda (National Director of Community Initiative for TB, HIV/AIDS & Malaria, Zambia) and Bill Bowtell (Executive Director of the Pacific Friends of the Global Fund to fight AIDS, Tuberculosis and Malaria, Australia) with Maree Nutt (National Manager) as host.

As part of our participation in the conference, RESULTS co-hosted an exhibition booth with The Pacific Friends of The Global Fund. This provided our volunteer delegation with the opportunity to engage with a large proportion of the 1700 conference delegates on the issues of TB and the work of The Global Fund.

Other outcomes from RESULTS' participation at the Conference included:

- Inclusion of the following in the Conference declaration:
'We call on all parties at all levels to ensure urgent needs for financing are met, such as the replenishment of The Global Fund to Fight AIDS, TB and Malaria, and The Global Alliance for Vaccines and Immunisations'.
- Four radio interviews with Lucy Cheshire (pictured right) and Carol Nyirenda.
- A meeting with a high level AusAID official with all workshop panelists on the issue of Australia's commitment at The Global Fund Replenishment meeting and delivery of Australia's bilateral aid for tuberculosis.
- Closer working relations with The Pacific Friends of The Global Fund and GAVI.
- Attending an international event such as this provided invaluable learning experience for key RESULTS volunteers on global health issues and in speaking powerfully about RESULTS and our activities. This will continue to foster inspiration, empowerment and commitment throughout our membership.



"Last August I had the privilege of attending both the RESULTS National Conference and the UN NGO Conference in Melbourne. What I found was an incredibly passionate and enthusiastic group whom all shared a common goal; creating a world without poverty.

The National Conference gave us a platform to draw from each other's experiences and feed off each other's ideas. The highlight for all was meeting our inspirational international guests Bobby John, Lucy Chesire and Carol Nawina Nyirenda, whose stories from home reinforced that our efforts were indeed reaping benefits.



At the UN Conference we shared a stall with The Pacific Friends of The Global Fund and collaborated with them to hold a forum focusing on The Global Fund to Fight AIDS, TB and Malaria. Our international guests joined Bill Bowtell to facilitate an informative discussion on the issue. Each speaker gave a unique perspective of The Global Fund (from a political level, to a grassroots level) and its overall success as an international initiative. They ended by urging the audience to lobby for optimal replenishment of it.

RESULTS members with our 3 Workshop speakers (right)



RESULTS had made its mark on the conference, with 'more funding for The Global Fund' being made an official recommendation being sent back to the UN. Furthermore, we had a great time doing it with many new friendships forged and laughs shared.

Bring on the next National Conference!"

Bharat Visa (pictured back row, left) RESULTS Member, Tasmania

"I have had a long association with RESULTS and am aware of the very valuable contributions made by all involved to improve the situation of societies most vulnerable around the world. I would like to congratulate you on the valuable work you do."

Tanya Plibersek MP

Highlights: Leadership Award to Bob McMullan

In November, RESULTS awarded retired MP Bob McMullan its 2010 Leadership award for his sustained contribution to the eradication of poverty.

Bob McMullan was Parliamentary Secretary for International Development Assistance from 2007-2010, a period when the quality and quantity of our overseas aid program received a significant boost. He championed the Debt2Health initiative and stewarded the development and release of the first ever aid strategy on microfinance.

The event was attended by representatives of international development organisations and members from the business world, indicating there is a growing corporate awareness, engagement and leadership on social issues such as poverty both here and overseas.

From Bob McMullan:

"The two things about RESULTS in the past that I have admired is: ...That they have been focused on this issue of tuberculosis which is not as sexy as some of the other issues that more obviously evoke the passion but is an enormous issue and an issue that in a developed country we forget about because of the progress we have made - but it kills millions. ...And also because it is an advocacy organisation and the fight against global poverty needs advocates."

"I want to thank RESULTS, not just for this award for which I am very grateful but for the support, their inspiration, for creating the space within which people such as myself can move.

One of the organisations that has been at the forefront of creating that space that allowed people to move for the last 20 years that I can recall is RESULTS.

I thank them for that, I thank them for this award and I thank you all for coming."

"Champions are made from something they have deep inside them: A desire, a dream, a vision."

Muhammed Ali



Maree Nutt presenting the award to Bob McMullan

"I thank RESULTS for hosting this event that honours the substantial contribution made by Bob McMullan to the Parliament, the Australian Labor Party, to public life and in particular, his efforts tackling global poverty."

Kevin Rudd
Minister for Foreign Affairs

Group Development Report

In 2010, again volunteers demonstrated outstanding courage speaking on behalf of those living in poverty; sacrificing their personal comfort for something more important. What they achieved constantly exceeded expectations.

I believe RESULTS is getting better and better at its 'bread and butter' activities. As more volunteers become comfortable with writing letters, visiting MPs and speaking to others about poverty issues, it opens up space for new and bigger challenges. Those who have been involved in RESULTS for any period of time would scarcely believe what they routinely accomplish now compared to when they first became involved. Often volunteers don't even realise just how knowledgeable they have become and that they have valuable expertise to share with the newer generation. I urge them to take a minute to think about how their skills have grown.

The Group Development Team worked to provide formal support to compliment this self-development. Each month

RESULTS also took better advantage of collaboration opportunities in 2010. Six of our Tasmanian and Victorian colleagues trained as presenters for the Global Poverty Project (GPP). This intensive training equipped these volunteers with unparalleled skills to inform the public about poverty issues and, most importantly, solutions. A significant number of new group members in 2010 came from the GPP collaboration.

RESULTS volunteers really shone at the UN DPI/NGO Conference in Melbourne. Collaboration with the Pacific Friends of the Global Fund saw three amazing international speakers visit Australia and share their experiences of women and tuberculosis with an international audience. The organisation received very positive feedback about the professionalism of our workshop and the tenacity of our volunteer crew who promoted the event. **This was a unique and challenging opportunity that our volunteers really ran with and got a lot in return.**

The Melbourne Hills group were able to mobilise with amazing rapidity to pull off one of the best National

Goal 2: To have RESULTS grow an informed and empowered membership

group leaders came together to share and explore varied topics such as 'Successful MP Visits', 'Goal Setting' and 'Passionate Inviting'. Drawing upon the mixture of vast experience and 'fresh eyes' around the country; group leaders were largely able to support each other with little outside help. It was a pleasure to see the sharing of ideas, successes and even frustrations which highlighted the robust skills-mix now seen in the groups.

Our groups are bigger and taking on more every year. The number and needs of groups grew to such an extent in 2010 that it became important to appoint a specific outreach organiser as part of the group development team. This is a huge step forward. As a result of this expansion and specialisation we saw an unprecedented number of group starts and the revitalisation of some existing groups.

Brisbane, Launceston and Burnie groups were born! Sydney City and Mackay held introductory events and recommenced monthly meetings. Well done to Outreach organiser Jeremy Picone for this amazing progress and our other vital group development team member Sue Packham for all of her hard work!

Conferences ever! Thanks to this group, we all got to benefit from the international visitors speaking at our conference. I know it was a highlight of 2010 for those that attended. **Yet another example of RESULTS volunteers saying 'yes' to daunting tasks for the benefit of others.** Well done Melbourne Hills.

There are wonderful achievements from all groups around the country; I wish I had space to list them! 2010 was a breakthrough year for Group Development. I feel the culmination of a few years ground-work: building collaborations, extending our skills and groups and building a culture of challenge setting in RESULTS will come together to make 2011 the best year yet.

Sarah Brinckman
Group Development
Coordinator
May 2011



Research and Advocacy Report

RESULTS International (Australia)'s work on advocacy in 2010 involved greater successes and opportunities, and also some greater challenges and complications, than in previous years.

The successes were:

- Having the Australian Government release its microfinance strategy Financial Services for the Poor in March 2010.
- The conclusion of the agreement between Australia and Indonesia for the Debt2Health Swap in July 2010.
- Running a successful seminar on Women and TB at the United Nations Health Conference in Melbourne in August 2010.
- Having the Australian Government announce an increase in its contribution to The Global Fund to Fight AIDS, TB and Malaria in October 2010 (although the increase was less than RESULTS had been seeking, so we would describe this announcement as a partial success).

The challenges were:

- The increased demands that the growth of RESULTS and new opportunities have created for our volunteers and the members of the Research and Advocacy Group.
- As the Australian aid program increases, the media are also applying increased critical scrutiny to Australia's aid, which has led to increased demands on our media work.
- Late in the year, we saw the beginnings of a backlash against microfinance, particularly in India.

Research Projects:

- Education for All: RESULTS has started work on its second education research project, which examines the performance of specific education projects supported by AusAID, the World Bank and the Asian Development Bank.

New issues and priorities

With significant new developments on our existing issues, RESULTS' one new action for the year was:

- Addressing Indigenous Poverty: RESULTS took its second action on indigenous poverty in November, calling on the Government to improve the quality and relevance of indigenous basic education.

As I noted in the introduction, the Australian media in 2010 were running articles which focused on evidence or allegations of misuse of aid more frequently. As the aid program grows, this negative attention creates a new challenge in our work. In responding to these articles, it has been important to strike a balance between recognising that the aid program still has room for improvement, while also rebutting or putting into perspective inaccurate assertions about the aid program or negative generalisations based on a small number of projects.

In microfinance, the rapid growth of commercial microfinance providers, which often charge high interest and aim to move into profit after operating for a short

time, has led to governments in India and Bangladesh seeking to impose restrictive regulations on the sector. The challenge for us is to ensure that the backlash against commercial microfinance does not lead to inflexible regulation that stops the growth of poverty-focused microfinance organisations.

Submissions

In addition to writing letters and visiting Parliamentarians, RESULTS influenced Government considerations through the following submissions:

- A contribution to the submission by the Australian Council for International Development (ACFID) to the 2011-12 Federal Budget (October)
- Preliminary input to the development of the combined agencies' submission to the Review of Aid Effectiveness (which the Minister for Foreign Affairs announced in November 2010).

Membership and partnerships

The RESULTS Research and Advocacy Group in 2010 consisted of Mark Rice, Garth Luke and Peter Gregory. I would like to thank both Garth and Peter for their input to actions and discussion of future issues.

Here in Australia, RESULTS played an active role in the ACTION project (the international TB campaign led by RESULTS in several countries), after joining ACTION in 2009. RESULTS received support from RESULTS Educational Fund (US) as well as Eli Lilly (Australia) and ACFID for the seminar at the UN Health Conference and RESULTS US worked with us on the Global Fund replenishment campaign.

Through our partnerships with other organisations, we have been able to hear from guest speakers at our conference calls, who have provided valuable insights, including Dr Bobby John from Global Health Advocates, Andrew Hasset from World Vision Australia, Grant Hill from Oxfam Australia, Bill Bowtell from the Lowy Institute and Teresa Hutchins from World Vision Australia (the latter speaking on indigenous education).

Of course, the success of any actions that we prepare relies on the willingness of RESULTS volunteers to take action. I would like to express appreciation for the work of RESULTS volunteers in writing letters and visiting MPs, and in organising the RESULTS National Conference and display at the United Nations Global Health Conference.

Mark Rice
Research and
Advocacy Coordinator
April 2011



Highlights: Meeting Parliamentarians in Canberra

Seven eager RESULTS members from around Australia had an intensive two days in March meeting with various MP's, Senators and advisors.

The key issues of the meetings were:

- The scale and impact of tuberculosis
- Ask MP's and Senators to speak in Parliament (in preparation for World TB Day 24th March).
- The need to Increase funding of the highly effective Global Fund to Fight Aids, TB and Malaria.
- Provide explanation on how it can be funded through the increased Aid budget.
- Across the board agreement to have overseas Aid reach 0.5 percent of gross national income by 2015
- Continue support and funding of Microfinance.

Senator Clare Moore spoke in Parliament in March on World TB Day.

Whilst there, the Government's Microfinance strategy was launched: "Financial Services for the Poor". RESULTS members attended the launch, hosted by Bob McMullan, with guests Simon McKeon and Muhammed Yunus.



RESULTS members lobbying in Canberra



Emma Hall (Melbourne Hills) with Jason Wood MP



Nobel Laureate and Grameen Bank founder Prof. Muhammad Yunus (centre right) and Parliamentary Secretary for International Development Assistance, Bob McMullan MP (centre left) with members of RESULTS at Parliament House.

"These RESULTS people mean business. Where the RESULTS journey goes from here is unknown, yet I have no doubt it will continue to be invigorating, involving, and one in which I feel my time, energy, and 'people power' in a developed country is being constructively used.

Thank you to all those at RESULTS for the tireless work you do. You are an inspiration to me."

*Nicole Gruel
RESULTS Member, Sydney Northern Beaches*

Highlights: Media Recognition

Foreign aid

I agree with Tim Costello ("What about our relations with the rest of the world?", August 9, p9) that Australia, as a wealthy country, has a responsibility to commit to increases in spending on global poverty.

And the achievement of the Millennium Development Goals by 2015 must be a high priority.

Progress towards achieving these globally agreed goals to halve extreme poverty by 2015 has been mixed.

For example, almost all countries have reduced their child mortality rates but 8.8 million children under five still die every year from prevent-

able diseases - that's 20 children every minute, or 24,000 every day! Australia's current level of aid is low and out of step with most other donors as well as the Australian public.

Current aid spending of \$3.8 billion or 0.34 per cent of gross national income ranks Australia 16th out of the 23 donor nations.

Furthermore we are not committed to reaching the UN-recommended aid level of 0.7 per cent of GNI by 2015, which in a 2009 World Vision study, 80 per cent of those surveyed, supported.

Successful global aid has seen 34 million extra children complete primary education in developing countries since 2000; through the work of the Global Fund to Fight AIDS, TB and Malaria more than four million HIV/AIDS sufferers now receive antiretroviral drugs saving millions of lives; access of the poorest families to microfinance increased from 7.6 million in 1997 to 106.6 million in 2007.

In the next two weeks, will Gillard and Abbott offer the voters any information on their policies for overseas aid? Will all the rhetoric be just about our own needs?

Sue Packham, Woolamai, Victoria

For the year 2010, RESULTS had 26 letters to the editor published, 23 online comments were printed, 1 television piece, 1 newspaper article and 3 radio interviews went to air.

The right goals

Tim Costello ("Global cash crisis shifted focus from poverty goals", September 1, p12) is right. The world needs to be "on target" to meet the millennium development goals.

Around our developing world, 29,000 children under five die needlessly each day.

An Ethiopian child is 30 times more likely to die by his or her fifth birthday than a child in Western Europe.

Achieving these United Nations goals can help make our uncertain world into a UN-certain one. That's the right target.

Peter Graves, Curtin

Aid falls short

I WELCOME the Federal Government's plan to double aid spending for micro-finance to \$20 million for 2010-11 but I feel we fall far short of what is required.

Australia's level of aid for micro-finance is pitifully low when compared with most donor countries. Micro-finance has proven to be an effective means of assisting the world's poorest people to work their way out of extreme poverty. I call on the Government to commit 1 per cent of the total aid funding allocation to micro-finance in the 2011-2012 Budget. This will strengthen Australia's support in achieving the Millennium Development Goals.

H. Roper-Power
Kingston

Dig deeper

I ECHO H. Roper-Power's call for an increase to Australia's contribution to micro-finance ("Aid falls short", Letters, May 10).

Furthermore, I urge the Australian Government to increase overseas aid levels in general.

Recent Federal Budget announcements show that the Government is staying on track with its 2007 election commitment to increase Australia's aid to 0.5 per cent of Gross National Income by 2015.

While this is a step in the right direction, Australia's level of aid is comparatively low and we are one of the few developed countries not committed to reaching the UN recommended aid level of 0.7 per cent GNI by 2015. Even Britain, which suffered much more through the global financial crisis than Australia, has pledged to honour the UN recommendations.

Australians are generally a charitable lot. We rank among the top four most generous givers (companies and individuals) to international development charities. A World Vision study conducted last year found that 80 per cent of Australians surveyed supported increasing our aid level to 0.7 per cent GNI.

Therefore the Government's attitude to aid is lagging behind that of most donor countries and the Australian public. If the rest of Australia can dig deep into their pockets to give generously to those less fortunate overseas, then why can't the Government, with its vastly deeper pockets?

Georgina Gurney
South Hobart

Fundraising Report 2010

Fundraising may not have the highest priority compared to writing letters to MPs or running a local group meeting for the average dedicated grassroots member of RESULTS. However most members appreciate that funding is integral to the boldness of our vision and how much we can achieve.

Mid year, I took on the role as Fundraising Coordinator and Ian Sansom moved to be Vice President. My focus has been on contacting our current member base and donors thanking them for their ongoing support as well as encouraging our active members to introduce new members. This must be continued to ensure RESULTS financial sustainability. In the last six months of the year financial memberships rose from 35 to 76.

In 2010 RESULTS also secured two new Lifetime members - Peter Graves and Maree Nutt - both have given in so many ways to RESULTS over the years so this additional contribution is outstanding.

Some highlights from the second half of 2010 include:

- The August National Conference Fundraising Dinner and Auction held in the Melbourne Hills and ably led by the Hills group team of Emmanuelle Emile Blake, Ann Herbert and Sue Packham that raised \$5,437.00. An amazing job much appreciated by all that supported, attended and gave generously.
- In May the Hobart Quiz evening raised \$2,311.00 and the third annual Hobart RESULTS group Fundraising Dinner held in September again led by Mike Picone and his team raised \$9804.00!
- A Corporate Networking workshop in Sydney facilitated by Executive Committee member Janet Maddock helped build volunteer skills around developing corporate partnerships and these were called upon at the event to recognise Bob McMullan.

Goal 3: Increase RESULTS' financial viability

I acknowledge VMAC our Gold corporate sponsor for their ongoing and generous support throughout the year and welcome Eli Lilly Australia, who sponsored some of our tuberculosis education projects and events in 2010.

The US based RESULTS Educational Fund (REF) provided significant support for our ongoing "Education For All" research. REF, Eli Lilly and the Australian Council For International Development (through a grant from AusAID) supported the RESULTS tuberculosis education event at the UNDPI conference in Melbourne.

In total, income in 2010 from external sources totalled \$26,380.00 so it is clear that developing corporate partnerships (often through the contacts of RESULTS members) is and will continue to be a significant contributor to our funding base and help us achieve the grassroots advocacy goals.

As per the treasurers report, I am delighted that RESULTS finished the year with 50% more income than budgeted putting us in a stronger position to achieve our objectives for 2011.

I enjoy working with highly motivated volunteers at such a stimulating yet challenging time around the world and look forward to raising awareness and funds for the important work RESULTS does for those more needy than most Australians.

A huge thank you to all the volunteers, group leaders and Executive for your ongoing support as we all work together to end poverty in our lifetime.

**Christine Clarke,
Fundraising Coordinator
20 April 2011**



C Clarke

Treasurer Report for 2010

The past 12 months have been an exciting time for RESULTS International (Australia) with some long term goals being achieved. The goals included new groups, staff and a centre that we can work from.

The achievement of these goals has meant that we are able to increase the impact and influence that RESULTS International (Australia) has within the Community.

There this activity is reflected in the Financial Statements with new funding streams, grant funding and of course the amazing work done by groups that has raised valuable funds.

Overall Expenses

The increased activities are reflected in the organisational expenses.

The Future

Again in 2011 the Executive Committee have approved an ambitious budget which will strengthen our groups who are tirelessly writing, visiting and talking about the importance of ending poverty in our lifetime.

While our retained earnings are down, with careful management we can balance the budget and limit our reliance on reserve funding. The 2011 investment will assist creating stability and long term sustainability of the organisation.

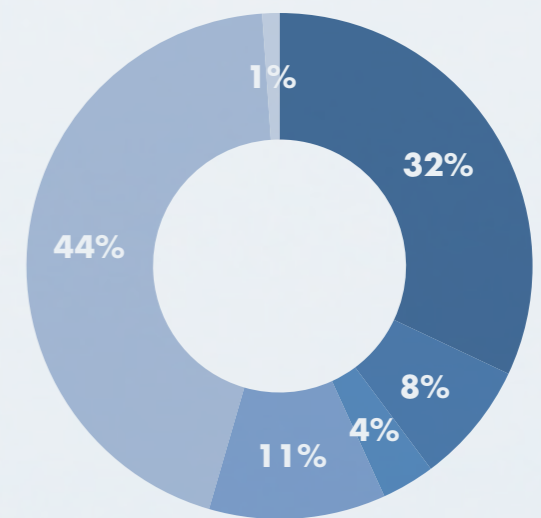
Again I would like to thank Tanya Rolfe at Community Central for her commitment and support as we grow.

I look forward to the impact that RESULTS International (Australia) in 2011.



B Parkin

**Brentyn Parkin
Treasurer
16 May 2011.**



- **Donations 32%**
- **Grants 8%**
RESULTS Education Fund
- **Membership Income 4%**
Annual Membership Contributions (Individuals, Family and Organisational)
- **Fundraising 11%**
Fundraising including events such as the Hobart and Melbourne Auctions
- **Conferences 44%**
Income supporting National Conference and UN Conference
- **Interest Received 1%**

International Aid and Development Income Statement for the Year Ended 31 December 2010

Notes	2010 \$	2009 \$
REVENUE		
Donations and Gifts		
Monetary	29,930	25,396
Non-monetary	8,273	-
Grants	9,323	3,686
Other Income		
Conferences	51,880	-
Fundraising	13,452	6,987
Interest	1,288	651
Membership	4,035	3,078
Miscellaneous	1,180	20,500
Total Revenue	119,361	60,298
EXPENDITURE		
International Programs	-	-
Community Education	50,910	27,709
Fundraising Costs		
Conferences	33,143	-
Miscellaneous	6,102	8,452
Accountability and Administration	18,653	5,557
Total Expenses	108,808	41,718
Excess / (Shortfall) of Revenue over Expenditure	10,553	18,580

Table of Cash Movements for Designated Purposes for the Year Ended 31 December 2010

	Cash available at Beginning of year	Cash raised During year	Cash disbursed during year	Cash available at End of year
"Education for All" Grant	4,495	9,323	8,360	5,458
Total for other non-designated purposes	35,467	99,032	81,835	52,664
TOTAL	39,962	108,355	90,195	58,122

*For a copy of RESULTS International (Australia) full Financial Report, please contact results@results.org.au

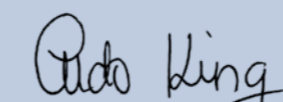
Statement by members of the Committee

The committee has determined that the association is not a reporting entity and that this special purpose financial report should be prepared in accordance with the reporting requirements of Australian Council for International Development Code of Conduct.

In the opinion of the committee the financial report as attached:

1. Presents a true and fair view of the financial position of RESULTS International (Australia) Inc. as at 31 December 2010 and its performance for the year ended on that date.
2. At the date of this statement, there are reasonable grounds to believe that RESULTS International (Australia) Inc. will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the committee and is signed for and on behalf of the committee by:


Aldo King - President


Brentyn Parkin - Treasurer

Dated 8 May 2011

"As one of RESULTS International's partners it's a great pleasure on behalf of World Vision to offer my congratulations to RESULTS on the achievement of some significant milestones."

Tim Costello
Chief Executive World Vision

"Every individual matters. Every individual has a role to play. Every individual makes a difference."

Jane Goddall

The Summary Financial Reports have been prepared in accordance with the requirements set out in the ACFID Code of Conduct. For further information on the Code please refer to the ACFID Code of Conduct Guidance Document available at www.acfid.asn.au

Independent Auditor's Report to the members



Scope

The financial report and committee's responsibility

The financial report comprises the income statement, table of cash movements and the statement by members of the committee for RESULTS International (Australia) Inc., for the year ended 31 December 2010.

The committee of the association is responsible for the preparation and true and fair presentation of the financial report and have determined that the accounting policies used and form part of the financial report are consistent with the financial reporting requirements of the Australian Council For International Development (ACFID) Code of Conduct and are appropriate to meet the needs of the members. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

The financial report has been prepared for distribution to members for the purpose of fulfilling the committee's financial reporting requirements under the Australian Council For International Development Code of Conduct. We disclaim any assumption for responsibility for any reliance on this report or on the financial report to which it relates to any person other than the members, or for any purpose other than that for which it was prepared.

Audit Approach

We conducted an independent audit in order to express an opinion to the members of the association. Our audit was conducted in accordance with Australian Auditing Standards in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Australian Council For International Development Code of Conduct, so as to present a view which is consistent with our understanding of the association's cash movements position, and of their performance as represented by the results of its operations. These policies do not require the application of all Accounting Standards and other mandatory professional reporting requirements in Australia. No opinion is expressed as to whether the accounting policies used in compliance with the Australian Council For International Development Code of Conduct, are appropriate to the needs of the members.

We formed our audit opinion on the basis of these procedures, which included:

- examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and

- assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the committee.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

Independence

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements.

Qualification

It is not practical for the Association to maintain an effective system of internal control over cash receipts until their initial entry in the accounting records. Accordingly, our audit in relation to cash receipts was limited to the amounts recorded in the accounting records.

Qualified Audit Opinion

In our opinion, except for the effects on the financial statements of the matter referred to in the qualification paragraph, the Code of Conduct Summary Report of RESULTS International (Australia) Inc:

(i) presents a true and fair view in accordance with the reporting requirements of Australian Council For International Development Code of Conduct, the cash movements of RESULTS International (Australia) Inc as at 31 December 2010 and the results of its operations for the financial year then ended.

(ii) complies with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Australian Council for International Development Code of Conduct.

Bennett Partners - Chartered Accountants

Paul Hinton
Partner
8/05/11

Bennett Partners Pty Ltd
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Mackay QLD 4740

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Fax: (07) 4951 4824
Email: enquiries@bennettpartners.com.au
ACN: 010 430 314 ABN: 21 171 313 477

"For RESULTS, and for me as an individual (especially as it was my first year as a RESULTS member), 2010 was a big year.

On my return from India, and after attending just a couple of meetings, I took on the responsibility of being the Sydney City Group Leader, which to date has been rewarding and enjoyable (and a steep learning curve!) In August I attended the RESULTS National Conference and the UN Health Conference in Melbourne. Both of the conferences were amazing experiences to be a part of – both for the things that I learned about global poverty, and for the fantastic people that I met.

In November of 2010, I was privileged to be asked to speak on behalf of the Sydney City Group at the Award Ceremony for Bob McMullan. McMullan has served as an inspiration to me through his commitment to eradicating global poverty and increasing international aid, and being able to be there to see him receive his award was fantastic."

Taniele Gofers
Sydney City Group Leader

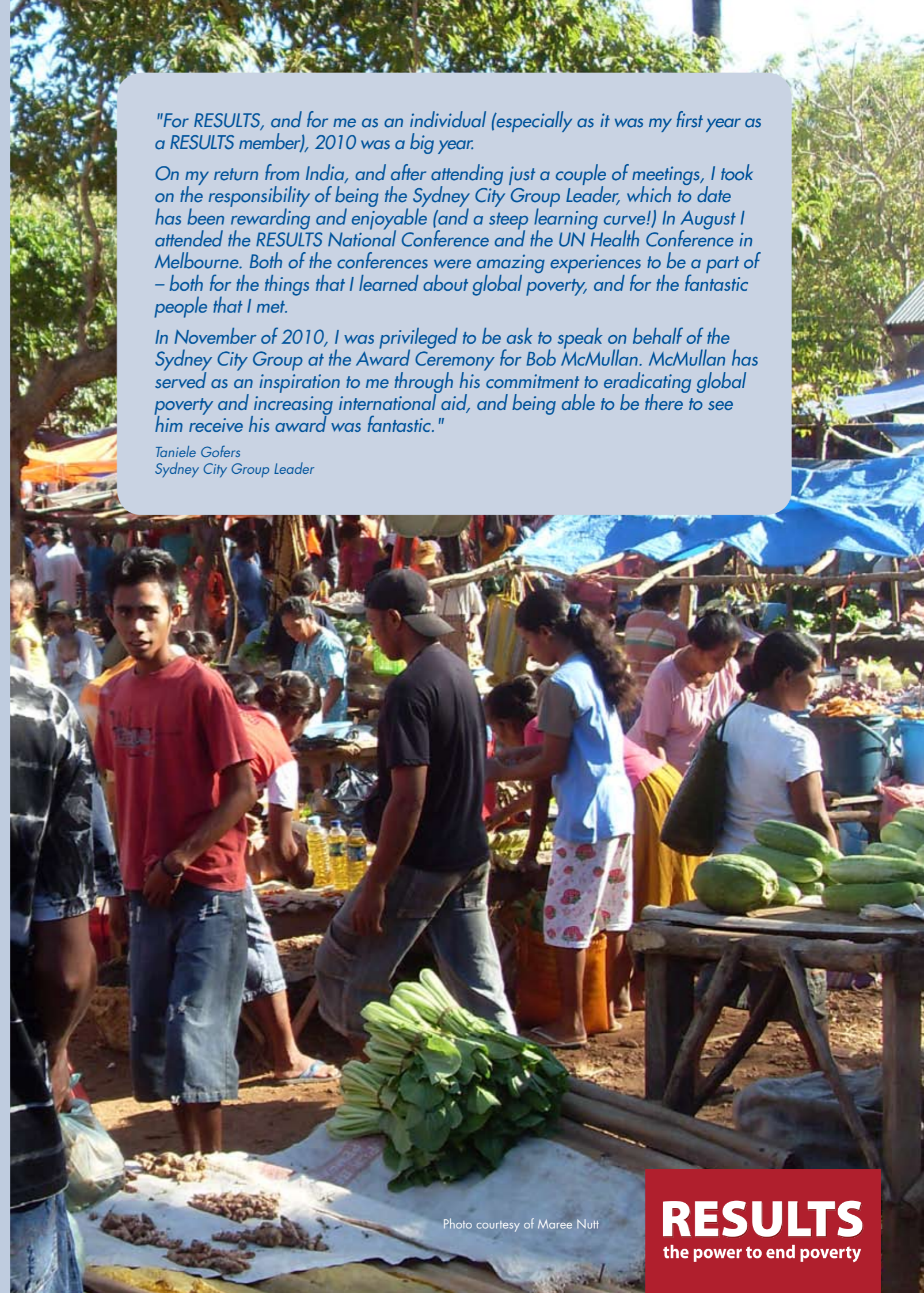


Photo courtesy of Maree Nutt

RESULTS
the power to end poverty

Thank you to our Donors and Supporters

Firstly thanks so much to our tireless volunteers around Australia who donate their time and energy to a wide variety of grassroots advocacy activities.

RESULTS is extremely grateful to our generous members and donors in 2010, especially our Life Members: Lili Koch, Peter Graves and Maree Nutt.

In 2010 Vmac Employment Solutions continued its significant financial funding and Eli Lilly became a new corporate partner.

Grant funding was received from RESULTS Educational Fund (US) for 2 projects: the UN Workshop and ongoing research in the 'Education for All' project.

Significant pro bono donations were also received from a number of corporate supporters and individuals.

Special thanks to Diana Shanks and Michele Kaye who compiled and designed the report.

GOLD Sponsor:

- Vmac Employment Solutions

PROJECT Sponsor

- RESULTS Educational Fund (US)

EVENT Sponsors

2010 UN Conference Sponsorship

- RESULTS Educational Fund (US)
- Eli Lilly (Australia)
- ACFID
- Saunders & Ward Pty Ltd
- United Engineering Pty Ltd
- Nystar Hobart Pty Ltd
- Spintron Pty Ltd

PRO BONO Corporate Supporters

- Bennett Partners Chartered Accountants
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- Coaching Australia
- CB Richard Ellis

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www.results.org.au



RESULTS
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RESULTS Educational Fund (US)

Lilly

Answers That Matter.

