

RESULTS International (Australia)

Annual Report 2009



RESULTS

the power to end poverty

INTRODUCTION

This Annual Report represents the achievements and financial records of RESULTS International (Australia) for the year ended 31 December 2009. (RESULTS reports on a calendar year basis.)

This report consists of the office bearers' and other portfolio coordinators reports which were presented at the 2009 Annual General Meeting, held on 19 May 2010 as well as additional highlights of the work of RESULTS members throughout the year.

RESULTS International (Australia) formally known as "Responsibility for Ending Starvation Using Lobbying, Trintabbing and Support" is incorporated as an Association in New South Wales and is a full financial member of the Australian Council for International Development (ACFID).

As a signatory to the ACFID Code of Conduct RESULTS is committed to conducting its activities with integrity and accountability and in accordance with the Code.



RESULTS International (Australia) is part of a non-partisan, international network of volunteers whose purpose is to generate the public and political will to end poverty. RESULTS volunteers are everyday people involved in activities to inform themselves and the community and influence government policy on poverty issues. RESULTS engages in grassroots advocacy on poverty issues with members around the country.

OUR VISION is a world without poverty
OUR MISSION is to generate the will
to end poverty

We Value

- Ongoing learning
- Accepting challenges and stepping outside the comfort zone
- Personal responsibility and commitment to act and be in action
- Supporting each other and working together
- Recognising achievements and celebrate successes
- The ideas and contributions of others
- The importance and meaning of our work
- Integrity in all matters and respect the integrity of others
- Being ethical in all our dealings
- Human rights and equal opportunity

Our Goals

To develop informed, empowered and supported parliaments and governments.

To create an educated and empowered public demanding poverty eradication.

To have RESULTS work cooperatively with other NGOs and the corporate sector on joint campaigns.

To have RESULTS be financially viable.

For RESULTS to have a growing, informed and empowered membership.

Executive Committee

The Executive Committee of RESULTS acts as the governing body for the organisation.

The Executive Committee of RESULTS for 2009 was:

President	Mr. Aldo King (Dec 2009)
President	Carolyn Blacklock (Jun-Oct 2009 - retired)
Vice President	Mr. Mark Rice Bachelor of Economics (Honours) Master of Public Administration
Treasurer	Brentyn Parkin Bachelor of Arts (International Development Studies) Bachelor of Education Masters of Social Science
Secretary	Diana Shanks
Committee Members	Ms. Sue Packham Bachelor Degree in Special Education Teaching Diploma, Kindergarten
	Ms. Ann Herbert Bachelor of Art Diploma of Education Masters of Education
	Ms Janet Maddock Bachelor of Arts (Journalism)

Positions appointed by the Executive Committee:

National Manager	Ms. Maree Nutt Bachelor of Applied Science in Physiotherapy
Research and Advocacy Coordinator	Mr Mark Rice Bachelor of Economics (Honours)
Group Development Coordinator	Mr. Jeremy Picone Bachelor of Arts/Bachelor Economics
Fundraising Coordinator	Mr. Ian Sansom Bachelor of Arts (Environmental Design)

From National Manager and President

PERSISTENT ADVOCACY PAYS OFF

Several years of persistent grassroots advocacy finally delivered some outstanding achievements for RESULTS International (Australia) in 2009.

These advocacy 'wins' were recognised at the highest levels, and as a result more overseas aid resources will now be available for microfinance as well as for combating the killer disease, tuberculosis. The increase in funding for these areas will no doubt lead to life changing (and life-saving) benefits for poor people around the globe.

For the last 20 years we have lobbied for increases in the quality and quantity of Australia's aid for microfinance.

For the last 12 years RESULTS (plus our RESULTS international partners and many of the world leaders in the field) also worked closely with the Microcredit Summit Campaign for a global expansion of microfinance to the very poor.

In early 2009, the Campaign reported that the number of poorest families accessing microcredit and other financial services had grown from 7.6 million in 1997 to 106.6 million in 2007.

In his thanks to RESULTS partners around the world, Nobel Laureate and Microcredit Summit Campaign cofounder, Professor Muhammad Yunus had this to say:

"Without your perseverance, commitment and advocacy we would not have been able to make this ground breaking announcement..."

Two years of RESULTS advocacy on the issue of tuberculosis (which included our ground breaking Parliament House exhibition in 2008 entitled, 'The Shack') saw our members regularly writing to and meeting with Federal MPs and Senators from all parties. The result was that in May 2009 the Federal Government committed to a Debt2Health initiative with Indonesia through the Global fund to Fight AIDS, TB and Malaria. The benefits to Indonesia will be that its debt to Australia will decrease by \$75 million.

Also \$37 million will be made available to combat TB – a disease which in that country currently claims 100,000 lives every year. The Executive Director of the Global Fund Professor Michel Kazatchkine, said in his letter to RESULTS:

'I would like to take this opportunity to thank RESULTS... for its outstanding support to the Global Fund and to the Debt2Health initiative.'

Built On The Generosity Of Our Members And Supporters

Such outstanding advocacy achievements are only possible through the generosity of our members and financial supporters. It is these people who donate their time, their skills and their funds out of commitment to RESULTS and its goal of generating the public and political will to end poverty.

We pay particular tribute to those who have supported RESULTS over many years and to those who lead local RESULTS groups around Australia.

Finally we thank the 2009 Executive Committee for steering the organisation during a period of change and challenging growth, with special thanks to retired President Carolyn Blacklock for her leadership and encouragement during her term in office.

The achievements of RESULTS in 2009 give truth to the words of renowned anthropologist, Margaret Mead:

'Never doubt that a small group of thoughtful, committed citizens can change the world; indeed, it's the only thing that ever has.'



Maree Nutt

Maree Nutt, National Manager
19 May 2010



Aldo King

Aldo King, President
19 May 2010

2009 The Year in Review

MICROFINANCE

Microfinance is an effective means of fighting poverty by providing the poor with a safe and reliable place to save money and borrow when they need it, as well as access other basic services that are not normally available to them due to their poverty, illiteracy or because they live in remote areas.

On 26 January, 2009 the US based Microcredit Summit Campaign made an historic announcement. It reported that in 2007 more than 106 million of the world's poorest families received a microloan, surpassing a goal set ten years earlier. When the goal was originally set in 1997, fewer than 8 million very poor clients had a microloan. That number has grown by more than 1,300 percent between 1997 and 2007. In 2007, microloans went to 88 million very poor women.

The Microcredit Summit Campaign is a project of the RESULTS Educational Fund (USA). The Campaign brings together microcredit practitioners, advocates, educational institutions, donor agencies, international financial institutions, non-governmental organizations and others involved with microcredit to promote best practices in the field, to stimulate the interchanging of knowledge, and to work towards reaching bold measurable goals.

"This is a tremendous achievement that many people thought was far too difficult to reach," said Nobel Peace Prize laureate and Grameen Bank founder and microcredit pioneer Muhammad Yunus.

He went on to say "... microloans now touch the lives of more than half a billion family members around the world. That is half of the world's poorest people."

Microcredit Summit Campaign director and RESULTS International founder, Sam Daley-Harris said,

"while the world's financial markets are gripped by a global economic crisis, this quiet revolution in micro banking has spread to the most destitute corners of the world and it does so with payback rates that traditional banks would envy."

RESULTS International (Australia) has also lobbied tirelessly to have the Australian aid program boost funding for microcredit from a meagre \$10 million annually.

RESULTS made a formal submission to AusAID in January 2009 and outlined the following priorities to:

- Ensure that the strategy is adequately resourced with investment of \$25-30 million in 2009-10, and \$45 million by 2010-11.
- Maintain a focus on extending financial

services to the poorest, and assessments of the impacts of access to finance on the poorest.

- Include a geographic coverage that responds to both the scale of need in Asia and the unique environment of Pacific island nations.
- Staff the AusAID microfinance unit with a dedicated team in order to effectively implement the strategy.

In September 2009, the Government released its draft Financial Inclusion Strategy, to which RESULTS and other organisations responded in October.

RESULTS was generally supportive of the draft Strategy, while seeking a clearer focus on reaching the poorest people and including measurable goals.

(The final Strategy, Financial Services for the Poor, was released in March 2010.)

Below: RESULTS International founder, Sam Daley-Harris



THE MICROCREDIT SUMMIT CAMPAIGN
Reach the Poorest - Empower Women - Build Financial Self-Sufficiency - Ensure Social Impact

MICROCREDIT SUMMIT CAMPAIGN - HOW TWO LIVES WERE TRANSFORMED

Jamii Bora is a Kenyan microfinance institution that started in 1999 with loans to 50 beggars in Mathare Valley Slum in Nairobi and now reaches 200,000 members.

Jamii Bora is building a new town that provides another contrast to the current financial crisis by providing sub-prime mortgages to some of the poorest people in the world but does so in a way that gets the fundamentals right.

The new town has 2,000 houses and 3,000 business spaces. Each house has two bedrooms, a kitchen, a living room, and a bathroom and the monthly mortgage is the same as a one-room shack in the slums. Potential buyers must have successfully repaid three self-employment loans to qualify for a mortgage.

“Every person’s dream is to move out of the slums,” said Jamii Bora’s founder Ingrid Munro, “not patch up the slums”



Jorimon Khan lives in Bangladesh. Married in 1962 at the age of 10, Jorimon had her first child at 15. Her family of four lived on her husband’s wages as a day labourer which amounted to less than 20 cents a day.

In 1980 she received her first loan of \$10 from Grameen Bank and began to husk and sell rice. For the first time in her life, Jorimon Khan and her family were able to eat three meals a day.

“At first I was afraid to take the loan,” Khan remembered.

“People told me that if I didn’t repay it, the bank people would kill me for the money. So yes, I was very scared. But when I finally paid back that first \$10, I felt brave. So I asked for more money. After that I asked for \$33.”

In 1980 Jorimon Khan was among the first 10,000 microfinance clients in the developing world.

Now Jorimon Khan is one of more than 100 million clients. The Microcredit Summit has set its sights on reaching 175 million of the world’s poorest families by 2015 and ensuring that 100 million of those families move above the one dollar a day threshold.

Woman selling fruit. Photo courtesy of students of the Asian University for Women

2009 The Year in Review

RESULTS PARTNERSHIPS

Global Poverty Project

RESULTS is an advocacy partner of the Global Poverty Project and held very successful Global Poverty Project presentations in Hobart, Northern Beaches, Sydney and Mackay.

The presentation, '1.4 Billion Reasons' toured the nation in 2009 articulating the facts of extreme poverty and compelling audiences to be part of the movement to see it eradicated.

The Sydney Northern Beaches group also hosted a Global Poverty Forum on September 2nd, shortly after hosting the successful Global Poverty Project presentation.

An audience of 150 participated in the engaging public forum with panellists such as the Federal MP Bronwyn Bishop, Coalition deputy leader Julie Bishop, 2004 Young Australian of the Year, Hugh Evans and local anti poverty advocate, Jim Goddard.

Make Poverty History

RESULTS also worked in partnership with the Make Poverty History campaign and provided input for its pre-budget submission and contributed to its campaigns to have more aid for things like maternal and child health and climate change adaption.

ACTION

In the second half of 2009, RESULTS joined ACTION (Action to Control Tuberculosis Internationally). ACTION aims to increase resources to combat TB and includes partners from RESULTS USA, UK, Japan and Canada as well as NGO partnerships in India, France and Kenya.



Above: Global Poverty Forum

DEBT2HEALTH SWAP

After two years of intense lobbying, RESULTS saw the Australian Government announce it would deliver on a pre election overseas aid promise and proceed to a debt swap with Indonesia.

The Government announced in the 2009-10 Budget that it would implement the Debt2Health swap and has since been negotiating with Indonesia to agree on the details. In the innovative Debt2Health swap Australia will cancel \$75 million of debt owed to it by Indonesia.

In return Indonesia will deposit \$37.5 million of its own funds into the highly effective Global Fund to fight AIDS, TB and Malaria. The Global Fund will then disburse these funds to priority programs in Indonesia.

With half a million new TB cases identified and over 90,000 deaths each year these funds are urgently needed.

For Australia the Debt2Health swap also will be counted towards our aid program and demonstrate our commitment to achieving the UN Millennium Development Goals. In particular, goal six: to halt and begin to reverse by 2015, the spread of HIV/AIDS, malaria and other diseases. Australia will now join Germany as the only other country to date to implement a Debt2Health swap through the Global Fund. It is hoped that this announcement will encourage other developed nations to do the same.

(The final agreement between Australia and Indonesia on Debt2Health was completed in July 2010.)



Left: Global Poverty Forum panel



EDUCATION FOR ALL

In August 2009, RESULTS Australia released its research report, 'Banking on Education?' calling on the Australian Government to use its influence to improve World Bank and Asian Development Bank funding for basic education in our region. The report found that over 9 million children remain out of school in the Asia Pacific region and calls on the Australian government as a recent leader on this issue, to urge donor countries and particularly the World Bank and Asian Development Bank to direct significantly more resources to boys and girls education. The report generated significant interest with parliamentarians, AusAID, academia development sector and in the media.

The 2009-10 Federal Budget included an increase of 46 percent in basic education aid funding, and the Government has indicated that education will continue to be about 18 percent of the aid budget in later years.



Photos courtesy of Jim Holmes and AUSAid



Financial Statements*

RESULTS INTERNATIONAL (AUSTRALIA) INC.
(FORMERLY RESPONSIBILITY FOR ENDING STARVATION USING LOBBYING
TRIMTABBING)

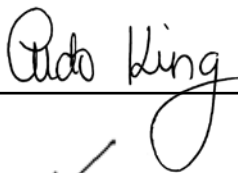
STATEMENT BY MEMBERS OF THE COMMITTEE

The committee has determined that the association is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.


In the opinion of the committee the financial report as attached:

1. Presents a true and fair view of the financial position of RESULTS International (Australia) Inc. as at 31 December 2009 and its performance for the year ended on that date.
2. At the date of this statement, there are reasonable grounds to believe that RESULTS International (Australia) Inc. will be able to pay its debts as and when that fall due.

This statement is made in accordance with a resolution of the committee and it's signed for and on behalf of the committee by:

President: 

Aldo King

Treasurer: 

Brentyn Parkin

Dated this 29 day of June 2010

* For a copy of RESULTS International (Australia) full Financial Report, please contact results@results.org.au

Financial Statements*

INTERNATIONAL AID AND DEVELOPMENT INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2009

	2009	2008
	\$	\$
REVENUE		
Donations and Gifts	25,396	21,311
Grants		
- AusAID	-	73,138
- other overseas	3,686	4,547
Investment Income	651	1,568
Other Income	30,565	17,480
Total Revenue	60,298	118,044
EXPENDITURE		
International Programs	-	39,880
Domestic Program Expenditure	-	35,248
Community Education	27,709	26,083
Fundraising Costs	8,452	3,285
Accountability and Administration	5,557	11,574
Total Expenses	41,718	116,070
Excess / (Shortfall) of Revenue over Expenditure	18,580	1,974

TABLE OF CASH MOVEMENTS FOR DESIGNATED PURPOSES FOR THE YEAR ENDED 31 DECEMBER 2009

	Cash available at beginning of year	Cash raised during year	Cash disbursed during year	Cash available at end of year
"Education for All" Grant	9,527	3,686	8,718	4,495
Asia Pacific Regional Microcredit Summit	(1,990)	1,990	-	-
Total for other non-designated purposes	18,015	54,622	37,170	35,467
TOTAL	25,552	60,298	45,888	39,962

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Financial Statements*

BALANCE SHEET AS AT 31 DECEMBER 2009

ASSETS	2009	2008
Current Assets	\$	\$
Cash and cash equivalents	39,962	25,552
Trade and other receivables	-	-
Inventories	-	-
Assets held for sale	-	-
Other financial assets	-	-
Total Current Assets	39,962	25,552
Non Current Assets		
Trade and other receivables	-	-
Other financial assets	-	-
Property, plant and equipments	-	-
Investment property	-	-
Intangibles	-	-
Other non-current assets	-	-
Total Non Current Assets	-	-
TOTAL ASSETS	39,962	25,552
LIABILITIES		
Current Liabilities		
Trade and other payables	3,086	941
Borrowings	-	-
Current tax liabilities	(1,230)	-
Other financial liabilities	-	-
Provisions	4,495	9,526
Other	80	-
Total Current Liabilities	6,431	10,467
Non Current Liabilities		
Borrowings	-	-
Other financial liabilities	-	-
Provisions	-	-
Other	-	-
Total Non Current Liabilities	-	-
TOTAL LIABILITIES	6,431	10,467
NET ASSETS	33,531	15,085
EQUITY		
Reserves	-	-
Retained Earnings	33,531	15,085
TOTAL EQUITY	33,531	15,085

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Financial Statements*

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2009

1. Statement of Significant Accounting Policies

This financial report is a special purpose financial report prepared in order to satisfy the financial reporting requirements of the Associations Incorporations Act NSW. The committee has determined that the association is not a reporting entity. The financial report has been prepared on an accruals basis and is based on historic costs and does not take into account changing money values or, except where specifically stated, current valuations of non-current assets.

The following significant accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this financial report.

(a) Income Tax

Being a non-profit organisation, RESULTS International (Australia) Inc. is exempt from income tax.

(b) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at-call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

(c) Fixed Assets

Other fixed assets are carried at cost less, where applicable, any accumulated depreciation. The depreciable amount of all fixed assets are depreciated over the useful lives of the assets to the association commencing from the time the asset was held ready for use. Leasehold improvements and office equipment are carried at cost less, where applicable, any accumulated depreciation.

(d) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

The Summary Financial Reports have been prepared in accordance with the requirements set out in the ACFID Code of Conduct. For further information on the Code, please refer to the ACFID Code of Conduct Guidelines Document available at www.acfid.asn.au

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Financial Statements*



RESULTS INTERNATIONAL (AUSTRALIA) INC. (FORMERLY RESPONSIBILITY FOR ENDING STARVATION USING LOBBYING TRIMTABBING AND SUPPORT INCORPORATED)

Independent Auditor's Report to the members of RESULTS International (Australia) INC.

Scope

The financial report and committee's responsibility

The financial report comprises the balance sheet, income statement, accompanying notes to the financial statements, and the statement by members of the committee for RESULTS International (Australia) Inc., for the year ended 31 December 2009.

The committee of the association is responsible for the preparation and true and fair presentation of the financial report and have determined that the accounting policies used and described in Note 1 to the financial statements which form part of the financial report are consistent with the financial reporting requirements of the Associations Incorporation Act 1984 of New South Wales and are appropriate to meet the needs of the members. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

The financial report has been prepared for distribution to members for the purpose of fulfilling the committee's financial reporting requirements under the Associations Incorporation Act 1984 of New South Wales. We disclaim any assumption for responsibility for any reliance on this report or on the financial report to which it relates to any person other than the members, or for any purpose other than that for which it was prepared.

Audit Approach

We conducted an independent audit in order to express an opinion to the members of the association. Our audit was conducted in accordance with Australian Auditing Standards in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with the accounting policies described in Note 1, so as to present a view which is consistent with our understanding of the association's financial position, and of their performance as represented by the results of its operations.

These policies do not require the application of all Accounting Standards and other mandatory professional reporting requirements in Australia. No opinion is expressed as to whether the accounting policies used and described in Note 1, are appropriate to the needs of the members.

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Financial Statements*

We formed our audit opinion on the basis of these procedures, which included:

- Examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and;
- Assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the committee.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

Independence

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements.

Qualification

It is not practical for the Association to maintain an effective system of internal control over cash receipts until their initial entry in the accounting records. Accordingly, our audit in relation to cash receipts was limited to the amounts recorded in the accounting records.

Qualified Audit Opinion

In our opinion, except for the effects on the financial statements of the matter referred to in the qualification paragraph, the financial report of RESULTS International (Australia) Inc.:

presents a true and fair view in accordance with the accounting policies described in Note 1 to the financial statements, the financial position of RESULTS International (Australia) Inc. as at 31 December 2009 and the results of its operations for the financial year then ended.

complies with Australian Accounting Standards (including the Australian Accounting Interpretation) and the financial standards prescribed in the Code of Conduct of the Australian Council for International Development (ACFID).

Further, in our opinion, in accordance with section 24 of the Charitable Fundraising Act 1991:

- a. the financial report shows a true and fair view of the financial result of fundraising appears for the period ended 31 December 2009
- b. the accounts and records have been properly kept during the year in accordance with this Act and the Regulations
- c. money received as a result of fundraising appeals conducted during the year have been properly accounted for and applied in accordance and the Regulation
- d. the association is able to meet its financial commitment as and when they fall due.

Bennett Partners - Chartered Accountants



Paul Hinton, Partner
14 May 2010,

Level 1 - 122 Wood Street,
Mackay QLD 4740

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Letters in the Media

Dear RESULTS partners and allies,

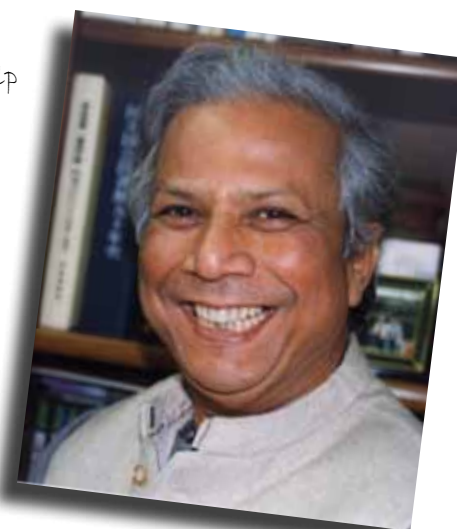
I write to you today with gratitude for all of your hard work to help ensure that microcredit is available to the poorest. Without your perseverance, commitment and advocacy we would not have been able to make this ground breaking announcement of having reached 10 million very poor borrowers with microloans.

I hope that you will join me in celebration of this wonderful achievement as we work toward putting poverty in the museums.



26 Jan, 2009

Professor Muhammad Yunus



RESULTS in The Mercury

Micro marvel

In 1997, a campaign was launched to reach 100 million of the world's poorest families with micro-credit. At the time, only eight million families had access to such micro-financial services but it meant they were able to borrow for self-employment, insure their precious livestock or save small amounts to ride out the worst of the crisis. In a recently release report, the campaign was able to confirm that the target of 100 million families has been reached and exceeded. It took just a decade with a concerted global effort. During this global crisis, while I worry about the jobs of my family members, the same must be even more true in the world's poorest families. So to hear that more than 100 million such families now have a better chance of looking after themselves thanks to this global effort is very good news. When this is what we can be doing with aid, I congratulate the Government for standing by its aid pledge of 0.5 per cent of GNI from the election and would be happy to see it pledge more. I hope it will adequately fund micro-finance in our aid program, raising it from the roughly \$10 million level it has fallen to, up to a benchmark of \$30 million in the coming Budget.

Jeremy Picone, Kingston, TAS
9 March 2009

RESULTS in The Age

Dig deep, Mr Swan, for all our sakes

Thanks, Tim Colebatch (Comment & Debate, 28/4) for explaining how the poor can become poorer as a result of the botched financial situation in the wealthiest countries. So now that the G20 know all about it, are all members going to honour and/or increase their foreign aid contributions? Will Treasurer Wayne Swan advise the Australian Government to do just that?

Has the budget been signed and sealed with a stamp that speaks only of saving Australians from financial hardship and unemployment? Or will I be surprised and see the foreign aid budget increased by 10 per cent to about \$4 billion? Or find that there's been a doubling of funds for microfinance — the small loans schemes that give the poorest self-employment opportunities? Or the implementation of the much talked about Debt 2 Health swap with Indonesia that could allow an extra 100,000 people to receive tuberculosis treatments? Unfortunately my new understanding makes no difference — only the Government, on my behalf, can make a difference for the hungry and poor.

Sue Packham, Woolamai, VIC
30 April 2009

RESULTS in The Canberra Times

Yes, we can

Last year the World Bank reported progress on this challenge. The world is likely to reach the first Millennium Development Goal of halving the 1990 level of poverty by 2015. But in Sub-Saharan Africa, the number of poor almost doubled in the years between 1981 and 2005. If the trend persists, a third of the world's poor will live in Africa by 2015. It is possible to make "micro steps to end slum poverty", especially in Kenya. ("Small planet" Canberra Times Forum, March 14). So we can do more to share our wealth. The 1.4 billion people living on less than \$1.25 each day deserve more. In 2000, Australia signed up to the Millennium Target of giving 70 cents from each \$100 of our nation's wealth in foreign aid. At 34 cents this year, we give less than half of this target. We can give more: yes we can.

Peter Graves, Curtin, ACT
7 February 2009

RESULTS in The Canberra Times

Thanks to the CanberraTimes, Small Planet 14.03.09, for the uplifting article on microfinance as it works in Nairobi 'Microsteps to end slum poverty' by Sam Daley-Harris, founder of the Microcredit Summit Campaign which seeks to reach 175 million of the world's poorest families with microcredit. This is the sort of worthwhile assistance to poor people that I would like to see the Australian government get behind when creating our own overseas aid programs. There can be nothing more inspirational when one has the desire for more equality in the world. Come on Kevin, this is something we can readily support, for real tangible working results.

**Melissa Usher, Mona Vale, NSW
24 March 2009**

RESULTS in The Canberra Times

Every little bit helps

The story of the power of a small loan to a destitute person ("Micro steps to end slum poverty", Forum, March 14, p9) was a great read. I hope our Members of Parliament in Canberra have read it too. Because although Australia's foreign aid budget contributes to micro-loan schemes, it's less than \$10 million a year at present. Even a small increase in funding would go such a long way. While there are still over a billion people worldwide living on less than \$1 a day, we lucky ones must give them a chance to get out of poverty. In case the MPs haven't seen the article or heard of microcredit, we should each send our federal member a copy. Make it your compassionate action of the week.

**Sue Packham, Woolamai, VIC
23 March 2009**

Dear Ms Nutt,

Subject: Debt2Health

I was delighted to receive the news about the Australian budget and the support to the Global Fund, particularly about the participation of Australia in the Debt2health initiative.

I would like to take this opportunity to thank RESULTS and you personally for the outstanding support to the Global Fund and to the Debt2Health initiative. I know that you have been working very closely with the Innovative Financing team aimed at a positive outcome of the discussions in Australia concerning Debt2Health. Please accept my congratulations on this result.

Australia's participation in Debt2Health will certainly help Indonesia but we also feel that the Australian decision has a high exemplary value for us as it may entice other creditors to follow suit.

As we move forward on the next steps in this process towards signature of an agreement with Indonesia as well as with advocacy for inclusion of additional creditors, we are looking forward to working with you closely.

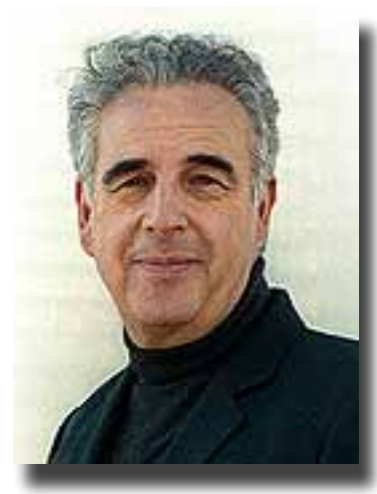
Once again, thank you for your commitment to the Global Fund and for your personal interest in innovative financing for global health.

Warm personal greetings and thanks



Yours sincerely,

Professor Michel Kazatchkine,
Executive Director, 18 May 2009



RESULTS: We Do Make A Difference

I've had the privilege of being Group Leader of Melbourne Hills for the past five years, maybe more - I've lost track! We've had some fantastic experiences, great successes and also our fair share of challengers along the way.

My greatest achievement as Group Leader was getting our MP to support the Debt2Health Swap with Indonesia and push for the development of an Australian Microcredit Strategy. It took several years of letter writing and MP visits but it paid off in the end, proof that what we do at RESULTS works!

I've been encouraged and supported to take risks, meet challenges, solve problems, manage people and grow as a person. I know with certainty that it has helped shape the person that I am today. It's given me knowledge and skills that I would never have developed on my own. Best of all, I've met like-minded people who have strengthened my resolve to keep fighting and working for an end to poverty. I've been able to transfer the many skills that I have developed through my involvement with RESULTS to other areas of my life, especially at school.

There's a whole new generation of kids who care deeply about the future of the world and RESULTS has given me the opportunity to pass on the knowledge and skills that they're going to need to turn things around.

Emmanuelle Emile-Blake, Melbourne Hills

I feel very privileged to be an Australian and therefore I feel so angry when I hear about the injustices around the world. I have always been one to express how I feel and I feel very strongly about helping those who can't help themselves. I believe that we have been given things that others haven't and this gives us the opportunity to do something worthwhile.

RESULTS is an opportunity to come in direct contact with those who have the power to assist us in our aim of a fairer and equal world.

Meeting with politicians gave me understanding of how the people in charge of making a difference work and how hard it is to get things moving. For someone who is aware that tens of thousands of children die

every day that could be saved, I feel quite impatient and therefore sometimes disappointed in the slow progression of politics. In a world like ours, I find it very beneficial to have a supportive group of fine individuals to share my passion and to help me fight for what we believe to be right.

Emma Hall, Melbourne Hills

Below: Melbourne Hills group



The Mackay group started in late 2007 and over the last few years it has been wonderful to find some of the people in the community who are interested in poverty issues.

Talking about global poverty is not a topic which normally surfaces in day to day conversation, so establishing a RESULTS group is like raising a flag for people to gather around.

We have a small but dedicated RESULTS group in Mackay and what we lack in quantity is definitely there in quality. Our strength to date has been that volunteers are skilled writers, lobbyists and leaders in their own fields, so although there are few members to help with organising events, our volunteers need very little support to get things done. In 2009 Mackay hosted a Global Poverty Project event and although the turnout was small, our event was reported on the local TV news! I was so pleased that we could make a stand for a global issue in regional Australia. At the heart of what motivates me to be a group leader is that having a local group means that I have company

on this amazing journey of working towards a world free of poverty. I believe we will look back on one day, as one of the great achievements of our time.

Pauline McMurtie, Group Leader, Mackay

After regularly attending monthly RESULTS meetings for a while and finally getting a bit more comfortable with letter writing, I was told that everybody in the group needed to 'step-up a bit', and asked whether I would like to become part of the leadership. Ooooh, not me! I'm only just managing to be a member! Help was available from the group leader. My first 'executive action' was a laser talk – which I fashioned by simply following the pattern from the website. Surprise: It was a success! Half a dozen laser talks later, I have actually run a meeting. It's still unfamiliar and a worry, but I'm learning, gaining confidence and actually getting some joy! What will RESULTS want from me next? Whatever, it's good to step out of one's comfort zone for the cause!

Lili Koch, Northern Beaches

In 1986 40,000 children died each day from preventable causes. Compare that with the figure of 24,000 in 2009. Although this trend was down for a wide variety of reasons and agencies, RESULTS around the world had played its part in influencing international agencies such as the World Bank and Asian Development Bank, where members met directly with their representatives in seeking change in their lending priorities. In terms of micro financing of the poorest of the poor, RESULTS first began lobbying for the International Fund for Agricultural Development in the 1980s. The organisation then proceeded to support the Grameen Bank. Significant indicators of the success of this effort have been the International Year of Microcredit in 2005 and Professor Yunus' Nobel Peace Prize in 2006.

A



Above: Hobart group

large part of RESULTS lobbying includes presenting well-researched proposals prepared by members to these international agencies and our local members of parliament. This has been the essence of creating the political will and connecting with our governments.

RESULTS has established itself as a credible agency with impact on Australia's aid policy and practice. As citizens we do make a difference.

Peter Graves, Curtin

Below: Northern Beaches group



As a person who is really uncomfortable with any form of public speaking, becoming a group leader started out as quite a challenge, but I now see it as such a wonderful privilege! Although I'm still miles away from a good orator, I'm now really quite comfortable running a meeting which was honestly unthinkable a couple of years ago.

I'm really grateful that I became a group leader. It made me realise that amazing things can actually be achieved, no matter how improbable it seems. From a group initially consisting of Jeremy, Steve and myself, we now continually have greater than 10 people at our meetings. We have three group partners and other really awesome volunteers that are always willing to pitch in. I'm so energised by the group we have in Hobart and proud of what we achieve, I really feel so honoured to be able to facilitate our incredible work. I am now completely convinced that any of our RESULTS volunteers could make fantastic group leaders.

I was certainly one who would have said, "I could never do that," but the work we do is far too important to let those thoughts stop me!

Sarah Brinckman, Hobart

Reports From Our Coordinators

FROM THE RESEARCH AND ADVOCACY COORDINATOR

Last August, I had the opportunity to speak to an international radio audience about the further action required to achieve universal basic education in the Pacific.

This was the most vivid example for me of how RESULTS is now extending the scope and impact of its advocacy work.

The interview on Radio Australia was part of the promotion of RESULTS' report, 'Banking on Education?', that examined what the multilateral development banks need to do to expand access to basic education in the Asia-Pacific region. This report was the first substantial research report produced by RESULTS, and its successful launch demonstrated the benefits of working with the International RESULTS network (as funding for the research was from a grant which our partners in RESULTS USA shared with us and several other RESULTS countries).

Completing our report on basic education was one of several examples of RESULTS taking on new issues and building new relationships in 2009.

These new challenges and opportunities have benefits in energising our own volunteers and increasing our reputation with members of parliament and other non-government organisations as a leader and contributor to campaigns on a range of important issues.

This report covers the progress we made in 2009 on both the familiar issues for RESULTS and new issues in the following sections.

MEMBERSHIP AND PARTNERSHIPS

The RESULTS Research and Advocacy Group consisted of Mark Rice, Garth Luke and Shane Nichols from January to March. Shane decided not to continue with the Group from March, but remains available to RESULTS as an advisor on microfinance issues. Peter Gregory replaced Shane on the Group from May, and has already prepared several action sheets and agreed to work as the researcher for the 2009-10 education research project.

Through our partnerships with other organisations

we have been able to hear from guest speakers at our conference calls, who have provided valuable insights, including Sue Ndwala and Matt Gledhill (World Vision), Adrian Mooney (Reconciliation Australia) and Robert Phillip (Global Fund).

On education, our guest speaker was Nick Corby (consultant and Action Aid staff member), who was the principal writer for our Education research report and was also able to share personal experience with the impacts of education on the poorest people. I would like to thank Nick for his role in making our first research project a success.

Our partnerships with RESULTS internationally have become even stronger, with RESULTS providing financial support and advice for our education research, and are also supporting our work on TB through our membership of the ACTION project.

Of course, the success of any actions that we prepare relies on the willingness of RESULTS volunteers to take action.

I would like to express appreciation for the work of RESULTS volunteers in writing letters and visiting MPs, and in taking other initiatives such as attending and organising Global Poverty Project events.

LOOKING AHEAD - NEW ISSUES AND PRIORITIES

Consistent with the medium term goals set in the RESULTS Strategic Plan, RESULTS took action on several issues which were new or renewed priorities for us:

- **Climate Change and Development:** In August and September 2009, RESULTS wrote to MPs and the media in advance of the international climate change conference in December, calling on the Australian Government to commit to funding to assist developing countries adapt to climate change.
- **Addressing Indigenous Poverty:** RESULTS took its first action on indigenous poverty in November 2009, calling on the Government to develop a strategy for extending financial services, including microfinance, to indigenous people as part of action to close the gap in living standards.

In addition to writing letters and visiting Parliamentarians, RESULTS influenced Government

considerations through the following submissions:

- A submission to the Treasury on the 2009-10 Budget (January)
- RESULTS' response to the draft Financial Inclusion strategy (October)
- A contribution to the submission by the Australian Council for International Development (ACFID) to the 2010-11 Federal Budget (September)
- A response to the Government's draft multilateral engagement strategy (November).



**Mark Rice,
Research and
Advocacy
Coordinator
10 May 2010**

mark rice

Photo courtesy of Carly Brunswick



Reports From Our Coordinators

FROM THE FUNDRAISING TEAM

It has been a great privilege to head the fundraising team and to serve a remarkable group of people.

A rigorous fundraising strategy, combined and integrated with development of a budget for 2010, was a standout element of the fundraising team's work in 2009 and 2010. This represents a more professional approach to our financial management.

Particular thanks to Brentyn, Tania and Maree for their work in developing the budget. The strategy featured a fundraising target of \$90,000 and a focus on increasing Monthly Donors, corporate donations and group fundraising as a means of raising the money.

RESULTS raised \$56,610 in 2009.

While less than our target, this was an increase over 2008 of \$33,072.

Our fundraising team includes, Ann Herbert, Brentyn Parkin, Maree Nutt and myself.

Generating large sums of money is hard work and I would like to acknowledge the team for their vision, commitment and dedication to fundraising and to funding the eradication of poverty.

Stand out features and activities of 2009 include:

- One day workshops with the Hobart, Melbourne and Mackay groups. The purpose of the workshops was to build capacity and structure in the areas of fundraising and group development.

Photo courtesy of students of the Asian University for Women



The workshops were highly successful in achieving their purpose, to the point where the RESULTS Executive Committee believes they should be an annual event for each group. I would like to acknowledge the work of Group Leaders and organisers, particularly Sarah Brinkman, Emmanuelle Emile-Blake and Pauline McMurtrie. Special thanks to Jeremy Picone for running the Group Development part of workshops.

- Calls to monthly donors and others to re-establish personal contact and to invite them to consider their level of support for RESULTS.
- Maree and Anne called many supporters over some months. This helped to achieve an increase in monthly donorship from \$13,500 in 2008 to \$18,000 in 2009. I acknowledge the work and dedication of Ann and Maree in their work contacting donors and supporters, and the generosity of our Monthly Donors.

Two highly successful fundraising events were held in Hobart and Melbourne during the year. Both involved dinners and an auction and attracted a combined total of more than 200 guests. The events raised a combined total of \$21,000 which is nearly 40 percent of our 2009 income.

Our special thanks to the organising teams for both these events for their energy, time and contribution.

I especially acknowledge the event coordinators Mike Picone and Charlotte Newman, for their inspiring leadership.

Numerous smaller sized fundraising activities - fun runs, a Christmas campaign, film nights, Tupperware sales commission contribution and cycle races - were organised and conducted by group members and individuals, including Mark Rice, Ann Herbert, Emmanuelle Emile-Blake and Maree Nutt. Our thanks to all those who organised and supported these events.

A corporate sponsorship program was implemented in 2009. At this stage there is one corporate sponsor - VMAC in Hobart. Our expected level of income from corporate sponsors in 2010 is over \$10,000. We acknowledge the vision and generosity of our corporate sponsors, and the work of Mike Picone in developing the program and securing sponsors.

Some individuals made generous personal donations to RESULTS in 2009. I acknowledge the contributions of Mark Rice and Lili Koch (our first Life Member) and thank them sincerely for their gifts.

I would also like to acknowledge and thank Peter Graves for his very generous donation of 0.7 percent of his house sale that he made in 2008.

Peter has been involved in RESULTS from its inception in Australia over 21 years ago.

Thank you Peter for your extra-ordinary commitment and support.

Being the Fundraising Team co-ordinator has been a continuation of my own journey: there were ups and downs.

But what I have learned this time is that RESULTS people are amazing for what they do in the world, and that I should always appreciate what they contribute rather than what they do not.



Ian Sansom,
National Fundraising Coordinator
12 May 2010

A handwritten signature in black ink that reads "Ian Sansom".



Photo courtesy of students of the Asian University for Women

Reports From Our Coordinators

FROM THE GROUP DEVELOPMENT COORDINATOR

In 2009, I believe we had the lid lifted on us, and our work recognised in a very significant way.

The Global Poverty Project saw RESULTS as an ideal partner with their aim to increase the number and effectiveness of people taking action on poverty.

When they began searching for Australian change-makers to feature as role-models in their presentation, '1.4 Billion Reasons', they chose our Melbourne Hills Group Leader, Emmanuelle Emile-Blake. Em was filmed as she shared her personal motivation to stop the preventable deaths of children from poverty, and explained how her group come together every month to do something about it by writing or visiting their MPs and Senators. Her personal call to action has been seen in every capital city of Australia, by thousands of people, as the presentation was launched around Australia, New Zealand, and other countries. (Our National Manager, Maree Nutt, also features in the presentation's opening video along with Hugh Jackman and other GPP Advisors!) Em's story of committed monthly action is one shared by every RESULTS volunteer.

These actions often may not seem like big things to us, but they are truly worthy of celebrity status; the things we do as 'ordinary people' (and I use that term loosely) are the aspiration of other groups seeking to affect change. The year 2009 saw many more of these instances of RESULTS volunteers stepping out of their comfort zones to create the will to end poverty: writing to and meeting with their MPs; stepping into leadership roles within their groups; sending letters and press releases out to the media; speaking publicly and powerfully about our issues and their deep personal concern; joining national committees; attending or running skill-building workshops; and even participating in international summits and conferences.

Beyond this, in 2009 we had a greater number of volunteers doing these things. We started the year with our six groups in Hobart, Melbourne City, Melbourne Hills, Sydney City, Sydney Northern Beaches, and Mackay, but by the end of the year we were also working with new volunteers in Adelaide, Brisbane, and Burnie. The lessons learnt from this have suggested the need now for a Group Development team member devoted solely to the support of potential new groups, because people want to join RESULTS.

They want to join because we have offered what they have been looking for.

Our groups outdid themselves last year in creating events that allowed people a meaningful and genuine role in helping to end poverty: the opportunity to give support at the amazing fundraiser dinner-auctions in Hobart and Melbourne Hills; the empowerment of direct exchange with their politicians at the Northern Beaches MDG Forum; the inspiration and education at Global Poverty Project presentations hosted by Hobart, Northern Beaches and Mackay; and the practical action-taking in the monthly Education and Action Meetings held by every group. It must also be stated that these were some of the biggest events staged by RESULTS in recent years, and they were fantastic successes!

RESULTS volunteers often aren't aware of just how extraordinary they are.

They will organise fundraisers of several thousand dollars, community events attended by hundreds, have their ideas discussed in Parliament, conduct conference calls with a professionalism to match that of any major corporation, ultimately causing shifts in Government policy that equate to millions of dollars and countless lives changed for the better, and yet remain firmly of the belief that they are nothing special.

I really admire the humility of our volunteers; but when other people learn about RESULTS, the reaction is one of awe, and people asking themselves, and us, "how haven't I heard of you before?" I would like to congratulate and deeply thank everyone who contributed towards our stunning results in 2009 – including the announcement of having reached over 106 million of the world's poorest with access to microfinance, and that the \$75 million Debt2Health Swap with Indonesia will proceed. Your innumerable bold, generous and committed individual decisions are at the heart of our achievements as an effective grassroots advocacy organisation, transforming lives and putting an end to poverty. Bravo, and thank you all.



Jeremy Picone,
Group Development Coordinator
16 May 2010



“How wonderful it is that
nobody need wait a single
moment before starting to
improve the world”

Anne Frank

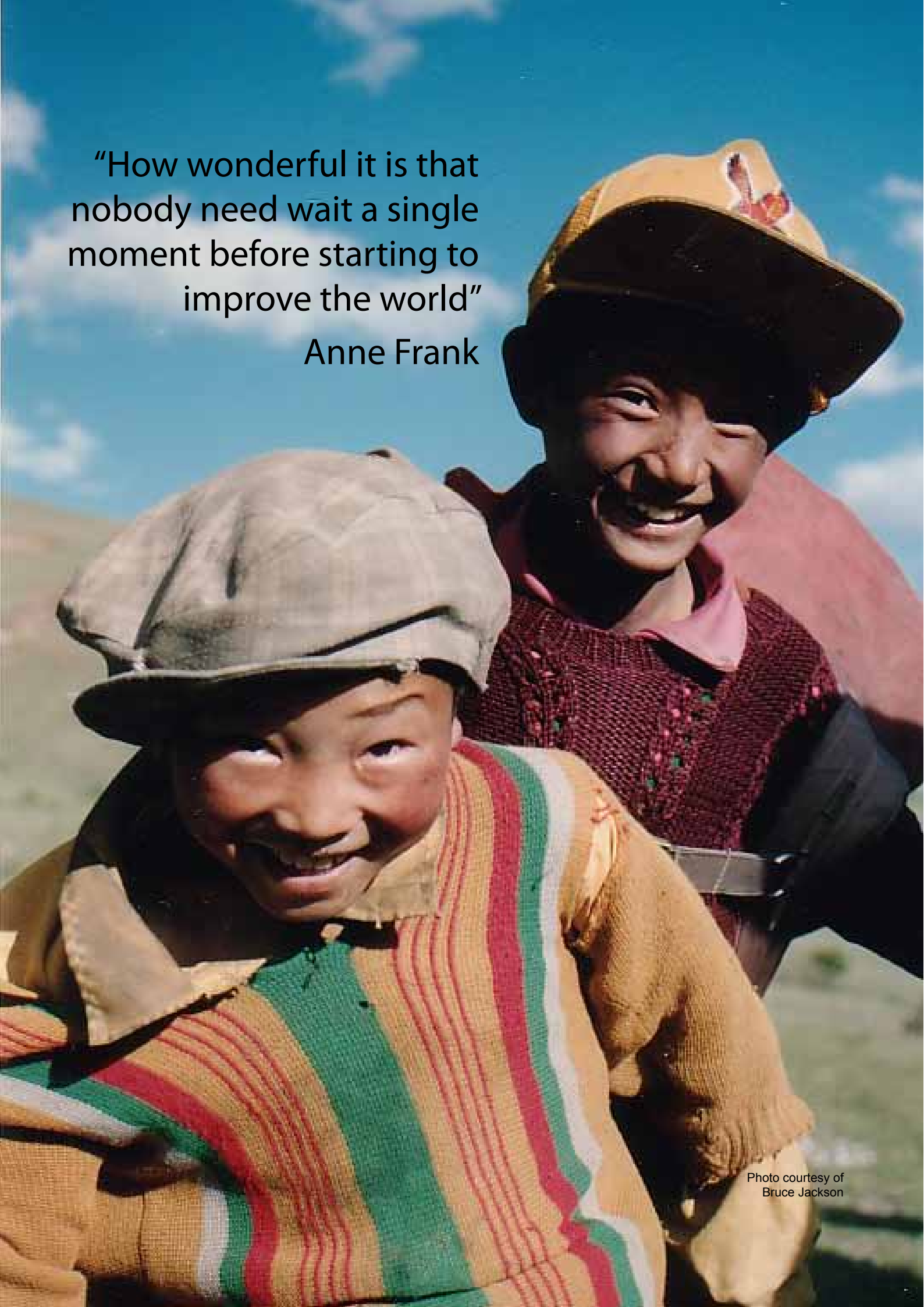


Photo courtesy of
Bruce Jackson

Media Generated in 2009

LETTERS TO THE EDITOR (17)

DATE	PUBLICATION	TITLE	ISSUE	AUTHOR
3 Feb 09	Canberra Times	Good fortune should be shared with those who share our world	Microfinance	Peter Graves
9 Mar 09	Mercury	Micro marvel	Microfinance	Jeremy Picone
13 Mar 09	Manly Daily	Life-saving wish is granted	Maternal mortality	Lili Koch
22 Mar 09	Canberra Times	Every little bit helps	Microfinance	Sue Packham
24 Mar 09	Canberra Times	Big credit where due	Microfinance	Melissa Usher
15 Apr 09	Mackay Mercury	GFC and impact on the poor	G20 and aid level	I.N.
7 Apr 09	Manly Daily	Come and gone in a flash	Foreign aid budget	Lili Koch
16 Apr 09	The Age	Be brave, Dave	Poverty line	Sue Packham
30 Apr 09	The Age	Dig deep, Mr Swan, for all our sakes	Foreign aid budget	Sue Packham
1 Jul 09	The Age	Tiny steps in aid will mean great leaps	Microfinance	Sue Packham
14 Jul 09	The Age	Save the Children	MDGs and aid	Sue Packham
20 Jul 09	Mackay Mercury	Generous Australians	Aid levels	Pauline McMurtrie
11 Aug 09	Canberra Times	Yes we can	Microfinance	Peter Graves
4 Sep 09	Manly Daily	Poverty must stay on agenda	Poverty forums and aid	Diana Shanks
5 Sep 09	Manly Daily	Real organiser rates a mention	RESULTS and forum	Matthew Whitton
13 Oct 09	South Gippsland Sentinel Times	Sustainable is attainable	Climate change	Sue Packham
26 Oct 09	Philip Island and San Remo Advertiser	Fox green program was a great read	Climate change	Sue Packham
26 Nov 09	Philip Island and San Remo Advertiser	We must change our lifestyles	Climate Change	Sue Packham
30 Dec 09	The Age	Poverty Museum	Charity and generosity	Sue Packham

ELECTRONIC MEDIA (10)

DATE	PUBLICATION	TITLE	ISSUE	AUTHOR
8 Sep 09	www.thepunch.com.au	Individuals are the engine of change	RESULTS aid	Bronwyn Bishop/ Northern Beaches poverty forum
3 May 09	www.sbs.com.au/dateline/story/about/id/600038/n/The-Mini-Moguls-Begorra	Microfinance works!	Microfinance – Kenya	Diana Shanks
4 May 09	www.sbs.com.au/dateline/story/about/id/600038/n/The-Mini-Moguls-Begorra	The Mini Moguls and Begorra! Why collateral	Microfinance – Kenya	Sue Packham
4 May 09	www.sbs.com.au/dateline/story/about/id/600038/n/The-Mini-Moguls-Begorra	The Mini Moguls and Begorra! Learning from the poorest of our world's poor	Microfinance – Kenya	Peter Graves
5 May 09	www.sbs.com.au/dateline/story/about/id/600038/n/The-Mini-Moguls-Begorra	The Mini Moguls and Begorra! A hand up, not a handout – and it works!	Microfinance – Kenya	Lili Koch
27 Jan 09	ABC Radio (AM program)	Microcredit loans relieving poverty in third world	Microcredit	Amanda Satterly
12 Aug 09	ABC Radio Australia – Pacific Beat	A report card on the state of Asia Pacific children	Education For All Report	Mark Rice
19 Nov 09	ABC tropical North	Global Poverty Project	Poverty Forum	Pauline McMurtrie
Jun 09	Global Poverty project DVD	Global Poverty Project	Poverty Forum	Em Blake, Maree Nutt
23 Nov 09	Channel 7 Local News	Global Poverty Project	Poverty Forum	Pauline McMurtrie

ARTICLES (10)

DATE	PUBLICATION	TITLE	ISSUE	AUTHOR
10 Aug 09	CanberraTimes	Call to Bank on Pacific Children	Education For All report	Maree Nutt
7 Feb 09	CanberraTimes	A few dollars makes a difference	Microcredit	Peter Graves
14 Mar 09	CanberraTimes	Micro steps to end world poverty	Microcredit	Sam Daley Harris and Peter Graves
Jul 09	Living Ethics	Microfinance can have its cake and eat it too.	Microcredit	Peter Gregory
22 Jul 09	Manly Daily	Poverty Focus	Poverty forum	Northern Beaches group
Aug 09	Peninsula Living	Pittwater takes on global poverty	Poverty forum	Northern Beaches group
29 Aug 09	Manly Daily	Chance to show you care about poverty	Poverty forums	Michael Frost
Oct 09	Peninsula Living	Global poverty project in Pittwater	Poverty forums	Northern Beaches group
3 Sep 09	Manly Daily	Bishops seek answers for world's poor	Poverty forums and aid program	Northern Beaches group

Thank you to our Donors and Supporters

Firstly thanks so much to our tireless volunteers around Australia who donate their time and energy to a wide variety of grassroots advocacy activities.

RESULTS is extremely grateful to our generous members and donors in 2009, especially Lili Koch our first Life Member.

The year 2009 was also the first year in which RESULTS Australia received significant financial funding from a corporate supporter namely Vmac Employment Solutions.

Grant funding was also received from RESULTS Educational Fund (US) for ongoing research in the 'Education For All' project.

Significant pro bono donations were also received from a number of corporate supporters.

Special thanks to Fiona Pennington who compiled and designed the Annual Report.

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